



**RENATA LIMITED**

**QUARTERLY FINANCIAL STATEMENTS**

**SEPTEMBER - 2014**

**RENATA LIMITED**  
**Plot-1, Milk Vita Road, Section-7**  
**Mirpur, Dhaka-1216**

Dear Shareholders,

**Subject: Financial Statements for the third quarter ended September 30, 2014**

We are pleased to present the unaudited third quarter financial statements of Renata Limited containing the Statement of Financial Position as at September 30, 2014, the Statement of Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity for the third quarter ended September 30, 2014.

Your's Sincerely

for **RENATA LIMITED**

**Syed S. Kaiser Kabir**  
**CEO and Managing Director**

**Renata Limited**  
**Statement of Financial Position as at September 30, 2014**  
*( Unaudited )*

	Note	2014 (September 30, 2014)	2013 (December 31, 2013)
		Taka in '000s	Taka in '000s
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment (WDV)	1	6,923,040	6,348,184
Capital work-in-progress	2	2,130,566	2,026,084
Investment	3	212,770	199,432
Total non-current assets		9,266,376	8,573,700
<b>Current assets</b>			
Inventories	4	2,907,084	2,657,779
Trade & other receivable	5	1,747,688	1,142,686
Advance, deposits and prepayments	6	197,081	167,985
Cash and cash equivalent		1,056,845	240,263
Total current assets		5,908,698	4,208,713
<b>Total assets</b>		<b>15,175,074</b>	<b>12,782,413</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity attributable to equity holders of the company</b>			
Share capital		441,279	353,023
Revaluation surplus		157,477	157,477
Tax holiday reserve		297,606	249,497
Retained earnings		6,395,773	5,535,117
Total equity attributable to equity holders of the company		7,292,135	6,295,114
<b>Non-current liabilities</b>			
Long term loan-net of current portion		974,083	477,307
Deferred liabilities		739,018	676,370
Total non-current liabilities		1,713,101	1,153,677
<b>Current liabilities</b>			
Bank overdraft	7	3,241,694	3,041,324
Non convertible bond-current portion		1,000,000	1,000,000
Long term loan-current portion		96,581	229,743
Creditors and accruals	8	1,817,967	1,052,640
Unclaimed dividend		13,596	9,915
Total current liabilities		6,169,838	5,333,622
<b>Total equity and liabilities</b>		<b>15,175,074</b>	<b>12,782,413</b>

**Renata Limited**  
**Statement of Comprehensive Income for the period January-September 2014**  
*(Unaudited)*

	Note	2014 (January-September) Taka in 000's	2013 (January-September) Taka in 000's	2014 (July-September) Taka in 000's	2013 (July-September) Taka in 000's
<b>Turnover and other income</b>	9	8,199,972	6,774,659	2,838,091	2,433,285
<b>Cost and Expenses:</b>					
Cost of goods sold	10	3,942,315	3,181,165	1,311,576	1,171,636
Administrative, selling & distribution expenses	11	2,110,897	1,797,687	794,340	603,573
Interest expenses		376,168	304,174	91,767	111,686
Allocation to WPPF		84,314	71,030	30,496	26,019
<b>Total Cost and Expenses</b>		6,513,694	5,354,056	2,228,179	1,912,914
<b>Net Profit before tax</b>		1,686,278	1,420,603	609,912	520,371
Provision for income tax		424,490	341,599	153,755	118,198
<b>Net profit after tax</b>		<b>1,261,788</b>	<b>1,079,004</b>	<b>456,157</b>	<b>402,173</b>
<i>Basic earnings per share i.e.EPS (par value of Tk 10)</i>		<b>28.59</b>	<b>24.45</b>	<b>10.34</b>	<b>9.11</b>

**Renata Limited**  
**Cash Flow Statement for the period January-September, 2014**  
*(Unaudited)*

	2014 (January-September) Taka in 000's	2013 (January-September) Taka in 000's
<b>A. Cash flow from operating activities:</b>		
Collection from customers and other income	8,998,890	7,653,424
Payment for costs and expenses	(7,281,336)	(6,322,807)
Income tax paid	(226,032)	(253,683)
<i>Cash generated from operation</i>	<b>1,491,522</b>	<b>1,076,934</b>
<b>B. Cash flow from investing activities:</b>		
Acquisition of fixed assets	(969,235)	(2,041,556)
Acquisition of long term assets	(13,337)	(26,964)
<i>Net cash from investing activities</i>	<b>(982,572)</b>	<b>(2,068,520)</b>
<b>C. Cash flow from financing activities:</b>		
Loans received/repaid	568,719	1,156,067
Dividend paid	(261,086)	(166,746)
<i>Net cash from financing activities</i>	<b>307,633</b>	<b>989,321</b>
<b>D. Net cash increase(decrease) for the period (A+B+C)</b>	<b>816,583</b>	<b>(2,265)</b>
<b>E. Opening cash and cash equivalent</b>	240,262	331,293
<b>F. Closing cash and cash equivalent (D+E)</b>	<b>1,056,845</b>	<b>329,028</b>

Syed S. Kaiser Kabir  
CEO and Managing Director

Khokan Chandra Das  
Head of Finance

**Renata Limited**  
**and its subsidiaries**  
**Consolidated Statement of Financial Position as at September 30, 2014**  
*( Unaudited )*

	Note	2014 (September 30, 2014) Taka in '000s	2013 (December 31, 2013) Taka in '000s
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment (WDV)	1(a)	7,403,891	6,762,838
Capital work-in-progress	2(a)	2,208,541	2,178,970
Investment	3(a)	101,857	94,048
Total non-current assets		9,714,289	9,035,856
<b>Current assets</b>			
Inventories	4(a)	3,012,193	2,763,455
Trade & other receivable	5(a)	1,597,339	875,058
Advance, deposits and prepayments	6(a)	209,665	174,166
Cash and cash equivalent		1,070,027	253,482
Total current assets		5,889,224	4,066,161
<b>Total assets</b>		<b>15,603,513</b>	<b>13,102,017</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity attributable to equity holders of the company</b>			
Share capital		441,279	353,023
Revaluation reserve		157,477	157,477
Tax holiday reserve		334,194	286,085
Retained earnings		6,591,205	5,741,278
<b>Total equity attributable to equity holders of the company</b>		7,524,155	6,537,863
<b>Minority interest</b>		37	38
<b>Total Equity</b>		7,524,192	6,537,901
<b>Non-current liabilities</b>			
Long term loan-net of current portion		974,083	477,307
Deferred liabilities		739,018	688,156
Total non-current liabilities		1,713,101	1,165,463
<b>Current liabilities</b>			
Bank loans, overdraft and credit	7(a)	3,255,091	3,057,538
Non convertible bond-current portion		1,000,000	1,000,000
Long term loan-current portion		96,581	229,743
Creditors and accruals	8(a)	2,000,952	1,101,457
Unclaimed dividend		13,596	9,915
Total current liabilities		6,366,220	5,398,653
<b>Total equity and liabilities</b>		<b>15,603,513</b>	<b>13,102,017</b>

Syed S. Kaiser Kabir  
CEO and Managing Director

Khokan Chandra Das  
Head of Finance

**Renata Limited**  
**and its subsidiaries**  
**Consolidated Statement of Comprehensive Income for the period January-September, 2014**  
**(Unaudited)**

	Note	2014 (January-September) Taka in 000's	2013 (January-September) Taka in 000's	2014 (July-September) Taka in 000's	2013 (July-September) Taka in 000's
<b>Turnover and other income</b>	9(a)	8,458,184	6,972,967	2,922,553	2,444,380
<b>Cost and Expenses:</b>					
Cost of goods sold	10(a)	4,161,382	3,315,361	1,397,828	1,157,088
Administrative, selling & distribution expenses	11(a)	2,144,840	1,827,623	808,915	615,157
Interest expenses		392,099	320,285	97,124	116,985
Allocation to WPPF		84,314	72,213	29,984	26,584
<b>Total Cost and Expenses</b>		<b>6,782,635</b>	<b>5,535,482</b>	<b>2,333,851</b>	<b>1,915,814</b>
<b>Net Profit before tax</b>		<b>1,675,549</b>	<b>1,437,485</b>	<b>588,702</b>	<b>528,566</b>
Provision for income tax		424,490	341,599	153,756	118,198
<b>Net profit after tax</b>		<b>1,251,059</b>	<b>1,095,886</b>	<b>434,946</b>	<b>410,368</b>
<i>Basic earnings per share i.e.EPS (par value of Tk 10)</i>		<b>28.35</b>	<b>24.83</b>	<b>9.86</b>	<b>9.30</b>

**Renata Limited**  
**and its subsidiaries**  
**Consolidated Cash flow statement for the period January-September 2014**  
**(Unaudited)**

	2014 (January-September) Taka in 000's	2013 (January-September) Taka in 000's
<b>A. Cash flow from operating activities:</b>		
Collection from customers and other income	9,449,917	7,949,722
Payment for costs and expenses	(7,711,562)	(6,574,908)
Income tax paid	(226,032)	(253,684)
<i>Cash generated from operation</i>	<b>1,512,323</b>	<b>1,121,130</b>
<b>B. Cash flow from investing activities:</b>		
Acquisition of fixed assets	(980,078)	(2,091,709)
Acquisition of long term assets	(7,810)	(26,964)
Sale proceeds of long term assets/ fixed assets		
<i>Net cash from investing activities</i>	<b>(987,888)</b>	<b>(2,118,673)</b>
<b>C. Cash flow from financing activities:</b>		
Loans received/repaid	553,196	1,162,142
Dividend paid	(261,086)	(166,746)
<i>Net cash from financing activities</i>	<b>292,110</b>	<b>995,396</b>
<b>D. Net cash increase(decrease) for the period (A+B+C)</b>	<b>816,545</b>	<b>(2,147)</b>
<b>E. Opening cash and cash equivalent</b>	253,482	338,591
<b>F. Closing cash and cash equivalent (D+E)</b>	<b>1,070,027</b>	<b>336,444</b>

Syed S. Kaiser Kabir  
CEO and Managing Director

Khokan Chandra Das  
Head of Finance

**Renata Limited**  
**Notes to the interim consolidated financial statements**  
**for the quarter ended September 30, 2014**  
**(Unaudited)**

These interim unaudited financial statements have been prepared in accordance with Accounting Policies as adopted in the preparation of the financial statements for the year ended December 31, 2013. Selected explanatory notes that deemed appropriate for better understanding incorporated below.

	Figures in '000	
	<i>September 30, 2014</i>	<i>December 31, 2013</i>
	<i>Taka</i>	<i>Taka</i>
<b>1. Property, plant and equipment (WDV)</b>		
Fixed assets at cost/revaluation as on 1 January	7,741,964	5,330,604
Additions during the period/year	864,752	2,416,992
Disposal/adjustment during the period/year	-	(5,632)
Closing Accumulated Depreciation	(1,683,676)	(1,393,780)
<b>Closing Balance</b>	<b>6,923,040</b>	<b>6,348,184</b>
<b>1(a). Consolidated Property, plant and equipment (WDV)</b>		
Fixed assets at cost/revaluation as on 1 January	8,317,904	5,819,394
Additions during the period	950,507	2,504,142
Disposal/adjustment during the period	-	(5,632)
Closing Accumulated Depreciation	(1,864,520)	(1,555,066)
<b>Closing Balance</b>	<b>7,403,891</b>	<b>6,762,838</b>
<b>2. Capital work in progress</b>		
Opening balance as on 1 January	2,026,084	2,061,905
Additions during the period	969,234	2,381,171
Capitalized as property, plant & equipment during the	(864,752)	(2,416,992)
<b>Closing Balance</b>	<b>2,130,566</b>	<b>2,026,084</b>
<b>2(a). Consolidated capital work in progress</b>		
Opening balance as on 1 January	2,178,970	2,095,046
Additions during the period	980,078	2,588,066
Capitalized as property, plant & equipment during the	(950,507)	(2,504,142)
<b>Closing Balance</b>	<b>2,208,541</b>	<b>2,178,970</b>
<b>3. Investment</b>		
Investment in subsidiary	143,069	143,069
Investment in share	69,701	56,363
<b>Closing Balance</b>	<b>212,770</b>	<b>199,432</b>
<b>3(a). Consolidated investment</b>		
Investment in share	88,107	75,166
Investment in savings certificate	13,750	18,882
<b>Closing Balance</b>	<b>101,857</b>	<b>94,048</b>
<b>4. Inventories</b>		
Finished Goods	1,184,044	1,021,107
Work-in-process	199,463	282,352
Raw, bulk and packing materials	964,028	756,380
Cosumable stores and spares	33,663	29,540
Stock in transit	525,886	568,400
<b>Closing Balance</b>	<b>2,907,084</b>	<b>2,657,779</b>
<b>4 (a). Consolidated Inventories</b>		
Finished Goods	1,201,443	1,030,818
Work-in-process	199,463	282,352
Raw, bulk and packing materials	964,028	756,380
Cosumable stores and spares	33,663	29,540
Stock in transit	541,719	609,059
Parent stock-Broiler	60,398	43,033
Poultry feed and other	11,479	12,273
<b>Closing Balance</b>	<b>3,012,193</b>	<b>2,763,455</b>

<b>5. Trade and Other Receivables</b>		
Trade Receivable	1,126,135	501,966
Sundry Receivable	621,553	640,720
<b>Closing Balance</b>	<b>1,747,688</b>	<b>1,142,686</b>
<b>5 (a). Consolidated Trade and Other Receivables</b>		
Trade Receivable	975,786	232,119
Sundry Receivable	621,553	642,939
<b>Closing Balance</b>	<b>1,597,339</b>	<b>875,058</b>
<b>6. Advance, deposits and prepayments</b>		
Loans and advances	80,502	101,099
Security and other deposits	70,702	13,457
Prepayments	45,877	53,429
<b>Closing Balance</b>	<b>197,081</b>	<b>167,985</b>
<b>6 (a). Consolidated advance, deposits and prepayments</b>		
Loans and advances	84,571	102,947
Security and other deposits	76,812	16,846
Prepayments	48,282	54,373
<b>Closing Balance</b>	<b>209,665</b>	<b>174,166</b>
<b>7. Bank overdraft and short term bank loan</b>		
Standard Chartered Bank	165,509	681,314
HSBC	1,145,173	1,080,065
Citi N.A	209,845	75,135
Commercial Bank of Ceylon	610,999	302,456
Bank Asia	637,225	479,057
Eastern Bank	401,224	198,369
City Bank	71,719	224,928
<b>Closing Balance</b>	<b>3,241,694</b>	<b>3,041,324</b>
<b>7(a). Consolidated bank overdraft and short term bank loan</b>		
Standard Chartered Bank	165,509	681,314
HSBC	1,145,173	1,080,065
Citi N.A	209,845	75,135
Commercial Bank of Ceylon	610,999	302,456
Bank Asia	637,225	479,057
Eastern Bank	414,621	214,583
City Bank	71,719	224,928
<b>Closing Balance</b>	<b>3,255,091</b>	<b>3,057,538</b>
<b>8. Creditors and accruals</b>		
Trade creditors	73,924	64,986
Accruals	390,243	263,877
Other liabilities	1,353,800	723,777
<b>Closing Balance</b>	<b>1,817,967</b>	<b>1,052,640</b>
<b>8 (a). Consolidated creditors and accruals</b>		
Trade creditors	103,038	66,625
Accruals	429,110	264,402
Other liabilities	1,468,804	770,430
<b>Closing Balance</b>	<b>2,000,952</b>	<b>1,101,457</b>
	<b>2014</b>	<b>2013</b>
	<i>(January-September)</i>	<i>(January-September)</i>
	<i>Taka</i>	<i>Taka</i>
<b>9. Turnover &amp; other income</b>		
Pharmaceuticals	6,908,502	5,830,734
Animal health	1,654,499	1,489,158
Contract manufacturing	810,699	438,249
VAT	(1,187,087)	(992,848)
Other income	13,359	9,366
<b>Total</b>	<b>8,199,972</b>	<b>6,774,659</b>

**9 (a). Consolidated Turnover & other income**

Renata	8,199,972	6,774,659
Renata Agro	230,319	285,299
Purnava	223,646	5,439
Inter company sales	(195,753)	(92,430)
<b>Total</b>	<b>8,458,184</b>	<b>6,972,967</b>

**10. Cost of goods sold**

Pharmaceuticals	2,567,709	2,121,824
Animal health	914,628	850,308
Contract manufacturing	459,978	209,033
<b>Total</b>	<b>3,942,315</b>	<b>3,181,165</b>

**10 (a). Consolidated cost of goods sold**

Renata	3,942,315	3,181,165
Renata Agro	199,387	222,065
Purnava	215,433	4,561
Inter company sales	(195,753)	(92,430)
<b>Total</b>	<b>4,161,382</b>	<b>3,315,361</b>

**11. Administrative, selling and distribution expenses**

Administrative expenses	163,327	130,571
Selling expenses	1,519,912	1,312,897
Distribution expenses	427,658	354,219
<b>Total</b>	<b>2,110,897</b>	<b>1,797,687</b>

**11 (a). Consolidated administrative, selling and distribution expenses**

Administrative expenses	175,224	140,108
Selling expenses	1,531,770	1,322,389
Distribution expenses	437,846	365,126
<b>Total</b>	<b>2,144,840</b>	<b>1,827,623</b>

12. Figures have been rounded of to the nearest '000 Taka and previous period's figures have been rearranged to conform to current period's presentation

Syed S. Kaiser Kabir  
CEO and Managing Director

Khokan Chandra Das  
Head of Finance