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Corporate Headquarters: Plot # 1, Milk Vita Road, Section-7, Mirpur, Dhaka-1216, Bangladesh

#### TRANSMITTAL LETTER

The Shareholders Securities and Exchange Commission Registrar of Joint Stock Companies & Firms Dhaka Stock Exchange Ltd.

Sub: Annual Report for the year ended December 31, 2010

Dear Sir(s)

We are pleased to enclose a copy of the Annual Report together with the Audited Accounts including Statement of Financial Position as at December 31, 2010 and Statement of Comprehensive Income for the year ended December 31, 2010 along with notes thereon for your record/necessary measures.

Yours sincerely

Md. Shafiul Alam **Company Secretary** 

Dated: June 01, 2011

#### **RENATA LIMITED**

Corporate Headquarter: Plot # 1, Milk Vita Road Section-7, Mirpur, Dhaka-1216

Dated: April 28, 2011

#### **NOTICE**

NOTICE is hereby given that the Thirty Eighth Annual General Meeting of Renata Limited will be held at Officers' Club Dhaka, 26 Baily Road, Dhaka-1000 on Saturday, June 18, 2011 at 10.30 a.m. to transact the following business:

#### **AGENDA**

**Agenda-1:** To receive, consider and adopt the Audited Accounts of the Company for the year ended 31 December 2010 together with Reports of the Auditors and the Directors.

Agenda-2: To declare dividend for the year ended 31 December 2010 (See note ii).

**Agenda-3:** To elect Directors, in accordance with the relevant provisions of the Articles of Association of the Company.

**Agenda-4:** To appoint Auditors for the year 2011 and to fix their remuneration.

By Order of the Board

(Md. Shafiul Alam) Company Secretary

- sour

#### **NOTES:**

- i) The 'Record Date' (in lieu of Book Closure) is Wednesday, May 11, 2011. The Shareowners whose name will appear in the Share Register of the Company and in the Depository Register on that Date will be eligible to attend the meeting and qualify for the Dividend to be declared at the AGM.
- ii) The Directors have recommended cash dividend @ 60% i.e. Tk.60 per share of Tk.100 each and stock dividend @ 25% (bonus shares) in the ratio one bonus share for every Four shares held (4:1B).
- iii) A member entitled to attend and vote at the Annual General Meeting may appoint a proxy to attend and vote on his/her behalf. The Proxy Form, duly completed, must be deposited at the Registered Office of the Company at Plot # 1, Milk Vita Road, Section-7, Mirpur, Dhaka-1216 not later than 48 hours before the time fixed for the Meeting.
- iv) Members are requested to notify change of address, if any, to the Company. For BO A/C holders, the same to be rectified through their respective Depository Participants.
- v) Admission into the Meeting Room will be allowed on production of the "Attendance Slip" attached with the Proxy Form.

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#### **Year of Incorporation**

1972 as Pfizer Laboratories (Bangladesh) Limited, subsidiary of Pfizer Corporation, USA

#### **Change of Name**

1993 Renamed as Renata Limited after divestment of shareholdings by Pfizer Corporation, USA

#### **Field of Business**

Manufacturing, Marketing & Distribution of Human Pharmaceuticals, Animal Health Medicines, Nutritionals, and Vaccines

#### **Contract Manufacturing**

General products for UNICEF and SMC

#### **MHRA** Certificate

Medicines and Healthcare products Regulatory Agency, UK has issued a Certificate of GMP Compliance of a Manufacturer to Renata Limited for our Potent Products Facility at section 7, Mirpur, Dhaka

#### **Marketing & Distribution rights**

- Novartis Vaccines (Germany/Italy): Human vaccines
- Evans Vanodine International (UK): Animal farm disinfectants
- Zinpro-(USA) & Biomin (Austria): Animal nutritional products
- · Bomac (New Zealand): Animal health products

#### **Investment in Subsidiaries**

- 99.99% Shareholding in Renata Agro Industries Limited
- 99.99% Shareholding in Purnava Limited

## COMPANY PROFILE

#### **Customer Focus**

Customer satisfaction is the main reason behind all our activities.

#### Integrity

We conform to the highest ethical standards.

#### **Social Responsibility**

We make active efforts to improve the welfare of our community.

#### **Building Leaders**

Renata cannot grow without leadership in all spheres of our activities. Therefore creating leaders is a key priority.

#### The Corporate Family

We recognise that people are the cornerstone of Renata's success. We are one big family where each of us expects to be treated fairly and with dignity.

## OUR VALUES

## Our Mission

To provide maximum value to our customers, and communities where we live and work.

## **Approach** to Quality

The endurance of a company's reputation depends upon the quality of work it does rather than the quantity. Hence, the appreciation of quality must be instinctive, and our commitment to quality must be total.

### **Our Vision**

To establish Renata permanently among the best of innovative branded generic companies.

#### **Corporate Headquarter**

Plot # 1, Milk Vita Road, Section-7 Mirpur, Dhaka-1216, Bangladesh

#### **Manufacturing Sites**

Plot # 1, Milk Vita Road, Section-7 Mirpur, Dhaka-1216, Bangladesh

Noyapara, Bhawal Mirzapur Rajendrapur, Gazipur, Bangladesh

#### **Bankers**

Agrani Bank Limited Sonali Bank Limited Standard Chartered Bank HSBC Corporation Limited Eastern Bank Limited Citibank, N.A. The City Bank Limited

#### **Auditor**

S. F. Ahmed & Co., Chartered Accountants

#### **Legal Adviser**

Dr. M. Zahir and Associates



## The Chairman's Statement

Welcome to the 38th Annual General Meeting of Renata Limited.

The Company performed very well in 2010 with Net Profit and Sales growth of 41.0% and 30.5%, respectively. I commend our team for continuing to deliver growth in an increasingly competitive environment.

Importantly, during an unusually turbulent year on the Dhaka Stock Exchange (DSE), Renata's stock price remained relatively stable while those of most listed companies experienced severe volatility. I attribute this phenomenon to the following four factors:

Firstly, the Company has been consistently performing for over a decade. Significantly, our growth has come from our core businesses rather than from transient extraordinary incomes.

Secondly, our predictable dividend policy has eliminated speculation on the timing and size of dividend-payouts.

Thirdly, we have remained appropriately conservative in our planning and have consistently met or exceeded targets. Our shareholders have shown faith in this strategy and value our straightforward, transparent reporting.

Finally, we have always believed that a company's share price should reflect its intrinsic value. As such, we have stayed away from gimmicks such as stock-splits to boost our market capitalization. The objective of this approach is to attract long-term investors who can offer intelligent, value-added advice. In this regard, I thank those of you who have stayed the course with us for many years.

In 2010, we made a number of key strategic decisions aimed at maintaining long-term profitability. Principal among these is the plan to construct a second Potent Product Facility at our Rajendrapur site. With a planned single-shift capacity of 1.4 billion tablets per annum, this new factory will allow us to participate in large tenders for oral contraceptives in Bangladesh and internationally.

In order to shore up our prospects overseas, we licensed-in three product dossiers with full bio-equivalence data. Additionally, we successfully developed two bio-equivalent formulations in-house. These five products are now being registered in various parts of the world.

Significantly, we entered into negotiations with a foreign company to set up an Active Pharmaceutical Ingredient (API) facility to take advantage of TRIPS. If these negotiations are successful, we expect to begin construction in the second half of 2011.

I am pleased to note that through Purnava we have made significant progress in developing a strong product pipeline of non-medicated healthcare products. Of these products, Omega-3 enriched eggs, branded as O3 eggs, has already been launched.

Obtaining tax holidays for our Potent Product Facility (PPF) in Mirpur and the Rajendrapur Cephalosporin Facility (RCF) was another major development for us in 2010. PPF's tax holiday will be applied to income generated from 2006-2010, while RCF's is applicable for 2010-2014.

Animal Health: After three years of indifferent performance, 2010 represented a significant turnaround for our animal health business. Net sales grew by 23.16%. Apart from retaining market leadership, we widened the gap between the second largest company in this field. Furthermore, we signed a distributorship agreement with Bomac, an animal health company from New Zealand. This tie-up will enrich our portfolio from 2011 onwards.

**Pharmaceutical:** Net sales grew by 30.74% against IMS reported industry growth of 23.0%. It should be noted that IMS figures do not include institutional sales and moreover, the data exhibits a marked urban-bias. For these reasons we place more emphasis on our own market-intelligence, which indicates that the pharmaceutical market grew by 21.26%.

In the last decade or so, brand-building has been a cornerstone of our growth strategy. Renata now has several products that are market leaders in their respective therapeutic categories. However, the downside of this approach is that we tend to become over-reliant on a few products to deliver growth. In order to widen our focus we have segmented the field-force into four specialised streams. We expect that this approach will generate better coverage in chronic care and over-the-counter type of products.

**Contract-Manufacturing:** We received a major order from the Social Marketing Company (SMC) for producing two brands of oral contraceptive pills. This one-year contract is the single largest contract-manufacturing order received by Renata.

Our other contract-manufacturing contracts include producing ORS and Monimix for SMC, and Sprinkles for UNICEF.

Concluding Remarks: In 2011, the Taka has markedly weakened against the major currencies, raising our import costs. Consequently, it will be difficult to repeat the performance of 2010. Accordingly, we are forecasting mild to moderate profit growth this year.

S.H. Kabir Chairman

April 28, 2011

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## চেয়ারম্যানের প্রতিবেদন

প্রিয় শেয়ার হোল্ডারবৃন্দ, রেনাটা লিমিটেডের ৩৮তম বার্ষিক সাধারণ সভায় আপনাদের স্বাগতম।

কোম্পানী ২০১০ সালে বেশ ভাল ব্যবসা করেছে। এ বছর নীট মুনাফা ও বিক্রয় প্রবৃদ্ধি হয়েছে যথাক্রমে ৪১% ও ৩০.৫%। একটা ক্রমবর্ধমান প্রতিযোগিতা মূলক বাজারে প্রবৃদ্ধি অর্জনের এই ধারাটি অব্যাহত রাখার জন্য আমি আমাদের দলগত প্রচেষ্টার প্রশংসা করি।

গুরুত্বপূর্ণ বিষয় হচ্ছে, ঢাকা ষ্টক এক্সচেঞ্জের (DSE) একটি অস্বাভাবিক উত্থ্যান-পতনের বছরে রেনাটার স্টক মূল্য প্রায় স্থিতিশীলই ছিল, যেখানে বেশীরভাগ তালিকাভূক্ত কোম্পানী খুবই অস্থিতিশীল সময় পার করেছে। এর কারণ হিসাবে নিম্নলিখিত চারটি কারণ উল্লেখ করব:

প্রথমত, কোম্পানীটি একদশক ধরে ধারাবাহিক ভাবে ভাল করে আসছে। কৃতিত্বের ব্যাপারটি হচ্ছে আমাদের প্রবৃদ্ধি এসেছে মূল ব্যবসা সমূহ থেকে, অন্য কোন অস্থায়ী এককালীন অতিরিক্ত আয় থেকে নয়।

দ্বিতীয়ত, পূর্ব অনুমেয়/সুস্পষ্ট ডিভিডেন্ড নীতির কারণে ডিভিডেন্ড প্রদানের সময় ও এটির পরিমাণ নিয়ে "Speculation" এর কোন সুযোগ ছিল না।

তৃতীয়ত, আমরা পরিকল্পনায় সঠিকভাবে রক্ষনশীল ছিলাম বিধায় লক্ষ্য অর্জন করেছি বা অতিক্রম করেছি। আমাদের শেয়ার মালিকগন এই কৌশলের উপর ও আমাদের সহজ, স্বচ্ছ রিপোটিং এ আস্থা রেখেছেন।

সর্বোপরি, আমরা সব সময় বিশ্বাস করতাম যে একটি কোম্পানীর শেয়ার মূল্য ইহার অর্ন্তনিহিত মূল্যকেই প্রতিফলন করে। তাই আমাদের বাজার মূলধন বৃদ্ধির জন্য স্টক স্পিলিট এর মত চমক সৃষ্টিকারী অবস্থা থেকে আমরা দূরে থেকেছি। এই অর্ন্তনিহিত মূল্যের প্রতিফলনের লক্ষ্য দীর্ঘ মেয়াদী বিনিয়োগকারী যারা তাদের বৃদ্ধিমন্তা, মূল্যবান উপদেশ দিয়ে থাকেন তাদের আকর্ষন করা। এই জন্য আমি আপনাদের সকলকে যারা অনেক বছর ধরে আমাদের সাথে আছেন তাদেরকে ধন্যবাদ জানাই।

২০১০ সালে, আমরা দীর্ঘস্থায়ী কয়েকটি পরিকল্পনা গ্রহণ করেছি। এই পরিকল্পনার মধ্যে প্রধান হল একটি দ্বিতীয় Potent Product কারখানা রাজেন্দ্রপুরে নির্মাণ করা। এই পরিকল্পনায় এক শিফটে কাজ করে প্রতি বছরে ১.৪ বিলিয়ন ট্যাবলেট উৎপাদন করা যাবে। এই নতুন কারখানা আমাদেরকে বাংলাদেশ ও আন্তর্জাতিক ভাবে গর্ভনিরোধক খাবার ট্যাবলেটের জন্য বৃহৎ টেন্ডারে অংশ গ্রহণের সুযোগ করে দেবে।

বিদেশের বাজারে আমাদের সম্ভাবনাকে প্রসারিত করতে আমরা পূর্ণাঙ্গ বায়ো-ইকুইভ্যালেঙ্গ ডাটাসহ তিনটি পণ্যের লাইসেঙ্গ নিয়েছি। তারপরেও এখানে নিজস্ব তত্তাবধানে সফলভাবে দুইটি বায়ো-ইকুইভ্যালেঙ্গ ফর্মোলেশন করেছি। এই পাচটি পণ্য পৃথিবীর বিভিন্ন জায়গায় এখন নিবন্ধিত হচ্ছে।

তাৎপর্য্যপূর্ণ অগ্রগতিটি হচ্ছে যে আমরা TRIPS এর সুবিধা নেওয়ার লক্ষ্যে একটি বিদেশী কোম্পানীর সাথে এ্যাকটিভ ফার্মাসিউটিক্যাল ইনগ্রেডিয়েন্ট (API) স্থানীয় ভাবে তৈরীর জন্য কারখানা স্থাপনের আলোচনা করছি। এই আলোচনা সফল হলে ২০১১ সালের দ্বিতীয়ার্থে আমরা কারখানা নির্মাণ কাজ শুরু করব।

আমি আনন্দের সাথে জানাচ্ছি যে, পূর্ণাভার মাধ্যমে ঔষধমুক্ত স্বাস্থ্য সেবা দানের শক্তিশালী সরবরাহ গতিধারা সৃষ্টির লক্ষ্যে বেশ অগ্রগতি অর্জন করেছি। এসব পণ্যের মধ্যে 03 Eggs ব্রান্ড নামে Omega-3 সমৃদ্ধ ডিম ইতিমধ্যেই বাজারজাত করা হচ্ছে।

২০১০ সালে আমাদের আর একটি বড় উন্নতি হলো মিরপুরে Potent Product কারখানা (PPF) ও রাজেন্দ্রপুরে সেফালোসপরিন কারখানার জন্য কর অবকাশ পাওয়া। PPF এর কর অবকাশ প্রযোজ্য হবে ২০০৬ থেকে ২০১০ সাল পর্যন্ত পাওয়া আয়ের উপর এবং সেফালোসপরিন ২০১০-২০১৪ সালের জন্য প্রযোজ্য হবে।

পশুস্বাস্থ্য: তিন বছর ধরে গতানুগতিক ব্যবসার পর ২০১০ সালে পশুস্বাস্থ্য ব্যবসায় বড় ধরনের অগ্রগতি সাধিত হয়। নীট বিক্রয় বৃদ্ধি পায় ২৩.১৬%। বাজার নেতৃত্ব ধরে রাখা ছাড়াও আমরা দ্বিতীয় অবস্থানের কোম্পানীটির সাথে দূরত্ব বেশী বাড়াতে সক্ষম হই। উপরন্ত আমরা নিউজিল্যান্ডের BOMAC নামের একটি পশুস্বাস্থ্য কোম্পানীর পরিবেশক হওয়ার চুক্তি সম্পন্ন করেছি যার ফলে ২০১১ সাল থেকে আমাদের পণ্য সামগ্রীর পরিমাণ সমৃদ্ধ হবে।

ফার্মাসিউটিক্যাল: IMS তথ্য অনুযায়ী বাজারের ২৩.০% প্রবৃদ্ধির বিপরীতে আমাদের প্রবৃদ্ধি হয়েছে ৩০.৭৪%।

এখানে উল্লেখ্য IMS তথ্যে প্রাতিষ্ঠানিক বিক্রয়কে অন্তর্ভূক্ত করা হয় না এবং তাদের এই তথ্য অনেকাংশে শহর কেন্দ্রিক। এজন্যই আমরা আমাদের নিজেদের বাজার জরিপের উপর বেশী গুরুত্ব দেই। তাদের হিসাব মতে ২০১০ সালে ফার্মাসিউটিক্যাল বাজার বৃদ্ধি পেয়েছে ২১.২৬%।

গত এক দশক ধরে আমাদের প্রবৃদ্ধি অর্জনের কৌশলে প্রধান লক্ষ্য ছিল নিজস্ব ব্রান্ড তৈরী করা। রেনাটার এখন বেশ কয়েকটি পণ্য রয়েছে যা তাদের স্ব স্ব থেরাপিউটিক্যালস বিভাগে বাজারে সর্বাশ্রে রয়েছে। এই ভাবধারার অসুবিধাটি হচ্ছে আমরা প্রবৃদ্ধি অর্জনের লক্ষ্যে সেই কয়েকটি পণ্যের উপরই নির্ভরশীল হয়ে পড়ি। আমাদের দৃষ্টিসীমাকে প্রসারিত করার লক্ষ্যে আমরা আমাদের ফিল্ড ফোর্সদের চারটি বিশেষায়িত দলে বিভক্ত করেছি। আমরা আশা করছি যে, এই পদক্ষেপের ফলে দীর্ঘ মেয়াদী চিকিৎসা সংশ্লিষ্ট পণ্য এবং OTC পণ্যের পরিচর্যার সুযোগ বাড়বে।

চুক্তিভিত্তিক উৎপাদন: আমরা সোশ্যাল মার্কেটিং কোম্পানী (SMC) থেকে দুই ধরনের জন্ম নিয়ন্ত্রন বড়ি উৎপাদনের একটি বড় চুক্তি পেয়েছি। এই এক বছর মেয়াদী চুক্তিটি রেনাটার পাওয়া চুক্তির মধ্যে একক বড় চুক্তি। আমাদের অন্য উৎপাদন চুক্তি হল এসএমসি এর জন্য ওআরএস ও মনিমিক্স উৎপাদন করা এবং ইউনিসেফের জন্য স্প্রিংকলস।

২০১১ সালে টাকা উল্লেখযোগ্য ভাবে প্রধান মুদাগুলির বিপরীতে দূর্বল হয়ে পড়েছে। যাহা আমাদের আমদানির খরচ বাড়াবে। এর ফলে ২০১০ সালের মত সফলতা অর্জন করা কষ্টকর হতে পারে। সে অনুযায়ী আমরা ধারণা করছি যে এ বছর মুনাফা প্রবৃদ্ধিটি মাঝারী ধরনের হতে পারে।

এস.এইচ কবির

চেয়ারম্যান

এপ্রিল ২৮, ২০১১

NOUL

### THE BOARD OF DIRECTORS



#### Syed Humayun Kabir, Chairman

#### **Current Responsibilities**

Chairman, Renata Limited Director, Board of Governors, BRAC Treasurer, Centre for Policy Dialogue

#### **Past Responsibilities**

Chairman, Transparency International Bangladesh
President, Metropolitan Chamber of Commerce & Industry, Dhaka
President, Bangladesh Employers' Association, Dhaka
President, American Bangladesh Economic Forum
President, Foreign Investors Chamber of Commerce and Industry
Senior Fellow, Bangladesh Institute of Development Studies
Education

B.Sc Honours in Chemistry, Dhaka University

#### Kaiser Kabir, CEO & Managing Director

#### **Current Responsibilities**

CEO & Managing Director, Renata Limited Chairman, Renata Agro Industries Limited Chairman, Purnava Limited

#### **Past Responsibilities**

Managing Director, BRAC-Renata Agro Industries Limited
Executive Director, Sajida Foundation
National Macroeconomist, Financial Sector Reform Project
Consultant, The World Bank, RMB
Research Officer, Institute of Economics & Statistics, University of Oxford
Education

MPhil in Economics, University of Oxford, UK
Postgraduate Diploma in Economics with Distinction,
University of East Anglia, UK
Bachelor of Arts in Economics and International Relations,
Claremont McKenna College, USA





#### Dr. Sarwar Ali, Director **Current Responsibilities** Director, Renata Limited Trustee, Liberation War Museum Treasurer, Chhayanaut Joint Secretary General, Diabetic Association of Bangladesh **Past Responsibilities** Managing Director, Renata Limited Medical Director, Pfizer Labratories (Bangladesh) Limited President, Bangladesh Employers' Federation Secretary General, Bangladesh Medical Association Member, Dhaka University Senate

#### Manzoor Hasan, Independent Director

**Current Responsibilities** Director, Renata Limited

Director, Institute of Governance Studies, BRAC University

#### **Past Responsibilities**

Regional Director, Asia-Pacific, Transparency International, Germany Executive Director, Transparency International Bangladesh Barrister, Dr. Kamal Hossain and Associates, Bangladesh Barrister, 6 King's Bench Walk, Temple, London, England

#### Education

The Honourable Society of Lincoln's Inn, England London School of Economics, England

Her Majesty Queen Elizabeth II awarded Manzoor Hasan with the Officer of the Order of the British Empire (OBE) on 14th June, 2003 for the service given to Transparency International Bangladesh





#### Sajida Humayun Kabir, Director

#### **Current Responsibilities**

Director, Renata Limited

Board Member, Asian Federation for the Intellectually Disabled Chairperson, SAJIDA Foundation

President, Ramna Branch, SWID-Bangladesh

Member, National Association for Sports for persons with Disability

Member, Trust for the Welfare of the Intellectually Disabled

#### **Past Responsibilities**

Secretary General, Society for the Welfare of the Intellectually Disabled Lecturer of Psychology, Department of Architecture, BUET Member, Central Committee for Drug Prevention and Control, Ahsania Mission

Research Associate, National Institute of Public Administration, Dhaka Psychologist and Social Worker, Nari Punarbashon Kendra, Dhaka Member, National Council of Diabetic Association of Bangladesh **Education** 

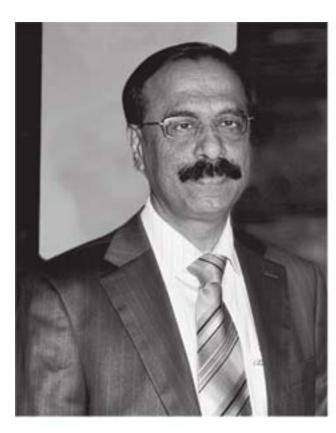
M.A. from Dhaka University

# Current Responsibilities Director, Renata Limited CEO, Consortium for Industrial & Engineering Services Senior Consultant, Eshna Consulting Team Ltd Engineering Consultant, IFC-SEDF Past Responsibilities MD, BOC Bangladesh Ltd President, Foreign Investors Chamber of Commerce & Industries Committee Member, MCCI Committee Member, Employers Federation Chief, Productivity Services Wing, ILO President, Rotary Club of Dhaka

A. Hasanat Khan, Director

Education M.Sc. Tech (UK) C. Eng. M. I. Mech. E. (UK) Life Member ASME (USA)





#### Md. Fayekuzzaman, Director **Current Responsibilities**

Director, Renata Limited

Managing Director, Investment Corporation of Bangladesh

Chairman, ICB Capital Management Ltd.

Director, Standard Bank Limited,

Industrial and Infrastructure Development Bank Ltd. (IIDFC),

Central Depository Bangladesh Ltd.,

Credit Rating Agencies of Bangladesh Ltd. (CRAB),

Credit Rating Information and Services Ltd. (CRISL),

Bangladesh Institute of Capital Market,

Glaxo Smith Kline Bangladesh Ltd., ACI Limited,

British American Tobacco Bangladesh Company Ltd. (BATBC),

BOC Bangladesh Ltd., National Tea Company Ltd.,

Apex Tannery Ltd.

#### **Past Responsibilities**

Deputy Managing Director, Agrani Bank Ltd.

General Manager, Investment Corporation of Bangladesh

#### Education

B.Com. Hons., M.Com. in Management (1st Class)

Post Graduation studies in Investment Planning,

Appraisal and Management of Development Finance Institution

in Bradford University, Bradford, United Kingdom

#### THE AUDIT COMMITTEE

Dr. Sarwar Ali - Director • Chairman Audit Committee Syed S. Kaiser Kabir - CEO & Managing Director • Member Manzoor Hasan - Independent Director • Member

#### **Shafiul Alam, Company Secretary**

#### **Current Responsibilities**

Company Secretary, Renata Limited General Manager (Finance), Renata Limited Director, Renata Agro Industires Limited Director, Purnava Limited Member, Governing Body, Sajida Foundation

#### **Past Responsibilities**

Consultant's Counterpart, British P.A. International Management Consultants (In Bangladesh Food & Allied Industires Corporation) Manager (Finance & Accounts), Kohinoor Chemical Company Ltd.

#### Education

**Qualified Chartered Accountant** and Fellow Member (FCA), (ICAB) Commerce Graduate from Dhaka University



#### **MANAGEMENT TEAM**

Chief Executive Officer & Managing Director

General Manager Operations

National Sales Manager Pharmaceutical

Marketing Manager Pharmaceutical

National Sales Manager Animal Health

Head of Manufacturing

Head of Quality Assurance

Head of Validation

**Human Resources Manager** 

**Head of Projects** 

Head of International Business

Head of Finance

Head of Information Technology

## CORPORATE GOVERNANCE

## Directors' Report

#### TO THE MEMBERS

The Directors of the Company are pleased to present their Report together with the Audited Accounts of the Company for the year ended December 31, 2010

#### **BUSINESS ACTIVITIES**

Turnover during 2010 was Taka 5,090.3 million registering a growth of 30.5% over last year's turnover of Taka 3,900.7 million. Profit after tax was Taka 851.4 million – a growth of 41.0%. Earnings per Share (EPS) stood at Taka 471.06 against Taka 333.90 of 2009.

#### DIVIDEND

Renata continues to have a very aggressive investment strategy. During 2010 investments made for upgrading the General Facility at Mirpur, and Cephalosporin, Penicillin and Potent Product Facilities at Rajendrapur amounted to Taka 951.32 million. The entire amount was financed through internal cash generation. Investments of this magnitude are expected every year for the foreseeable future. Hence the Directors deem it necessary to retain adequate funds for financing capital expenditures.

The Board of Directors is pleased to recommend a cash dividend of Taka 60 per ordinary share of Taka 100 each. This dividend will entail a payment of Taka 108,448,800. The Board of Directors also recommend for declaration of Stock Dividend (Bonus Shares) in the ratio of one Bonus Share for every four shares held (4:1B) for which an amount of Taka 45,187,000 will have to be transferred to Share Capital Account. The appropriation, if approved by the shareholders at the Annual General Meeting.

#### **DIRECTORS**

The vacancy caused due to change of Mr. Md. Humayun Kabir was filled by Mr. Md. Fayekuzzaman, Managing Director by Investment Corporation of Bangladesh.

According to the provisions of Article 105 of the Articles of Association of the Company, Mr. Md. Fayekuzzaman retires at the 38th Annual General Meeting and being eligible offers himself for re-election.

The Directors retiring by rotation under Articles 109, 115 and 116 of the Articles of Association of the Company are Mr. A. Hasanat Khan, Mrs. Sajida Humayun Kabir and Mr. Manzoor Hasan who, being eligible, offer themselves for re-election.

### CONTRIBUTION TO NATIONAL EXCHEQUER

During the year under review your Company paid Taka 999.3 million to the National Exchequer in the form of Corporate Income Tax, Import Duties and Value Added Tax (VAT)

#### **AUDITORS**

The Company's Auditor Messrs S. F. Ahmed & Co., Chartered Accountants retire at the thirty eighth Annual General Meeting and being eligible offer themselves for reappointment as Auditor for the year 2011 with re-fixation of their remuneration.

#### CAPITAL EXPENDITURE

The following capital expenditure made by the Company during the year amounted to Tk. 951.32 million.

	Taka in Millions
Freehold Land	106.94
Building	387.73
Plant and Machinery	319.12
Office Equipment, Furniture & Fixtures	19.90
Automobile	41.11
Hormone Plant-II & Penicillin Facilities	76.52
	951.32

The entire investment was made from internally generated funds.

Take in Millians

## CONSOLIDATION OF ACCOUNTS

The Company is consistently following the code of International Accounting Standard as adopted by the Institute of Chartered Accountants of Bangladesh. According to Bangladesh Accounting Standard-27, (BAS-27) the Company has presented all the relevant consolidated financial statements with those of its subsidiaries.

## ADDITIONAL STATEMENT

The Directors are pleased to recount on the following additional statements in respect of Report prepared under section 184 of the companies Act 1994.

In our opinion,

- a) The financial statements prepared by the management for the year 2010 give a true and fair view of the state of company about the results of its operations, cash flows and changes in equity.
- b) Proper books of accounts have been maintained by the company as required by applicable Laws, Rules and Standard.
- c) Appropriate accounting policies have been consistently applied in preparation of the financial statements and that accounting estimates are based on reasonable and prudent judgments.
- d) In preparation of the financial statement, the International Accounting Standard, as applicable in Bangladesh has been followed and there has been no departure from the policies.
- e) The system of internal control and internal check are in effect and monitored properly.
- f) The company has sound and strong operational strengths and ability to continue as a going concern. As such, there is no doubt of its continuity.
- g) There is no significant deviation from

#### FINANCIAL RESULTS

The Directors take pleasure in reporting the following financial results of the Company for the year 2010:

	2010 TAKA	2009 TAKA
Profit before tax	1,129,603,554	823,030,095
Less: Provision for tax	278,175,022	219,505,643
Net Profit after tax	851,428,532	603,524,452
Add: Un-appropriated profit brought forward	1,701,829,322	1,251,697,632
Less : Tax holiday reserve (Net)	(40,819,675)	(30,484,122)
	2,512,438,179	1,824,737,962
APPROPRIATION RECOMMENDED:  Dividend proposed:  a) Cash dividend @		
Taka 60/-per Share	108,448,800	86,759,040
b) Stock dividend (Bonus Share) in the ratio of bonus share for every four (4:1B) Shares held	45,187,000	36,149,600
	153,635,800	122,908,640
Balance Un-appropriated profit carried forward	2,358,802,379	1,701,829,322
	2,512,438,179	1,824,737,962

last year in operating results.

h) The key operating and financial data for preceding five years have been shown in the Financial Highlights.

### PHARMACEUTICAL PRODUCTS

The following products were introduced during the year 2010:

TRADE NAME	Therapeutic Class
1. Zithrin 50ml Sus.	Macrolide
2. Estracon	Estrogen (Hormone)
3. Protemin	Amino acid solution
4. Medrogest 5mg	Progestogen (Hormone)
5. Maxpro 40 mg Inj.	Proton Pump Inhibitor
6. Denixil 0.5 mg Tablet	Anxiolytic
7. Denixil 2 mg Tablet	Anxiolytic
8. Gaba-P 75 mg Capsule	Anti-epileptic
<u> </u>	' '

- i) The Directors, have recommended a dividend of TK. 60 per share of TK. 100 each and Stock dividend (bonus share) in the ratio of one share for every four shares are held (4:1B).
- j) During the year four Board Meeting were held and attendance by each Director are given below:
- 1. Mr. Syed Humayun Kabir Chairman of the Board 4 times
- 2. Mr. Syed S. Kaiser Kabir Managing Director 4 times
- 3. Mrs. Sajida Humayun Kabir Director 3 times
- 4. Dr. Sarwar Ali Director 4 times
- 5. Mr. Md. Humayun Kabir (up to 27.09.10) Director 2 times
- 6. Mr. Md. Fayekuzzaman (from 27.09.10) Director 1 time
- 7. Mr. A. Hasanat Khan Director 4 times
- 8. Mr. Manzoor Hasan Independent Director 3 times
- k) The pattern of Shareholding
- (i) Parent/ Subsidiary / Associated companies: The Shareholding information as on 31<sup>st</sup> December 2010 and other related information are set out in note 12.
- (ii) Directors:
- 1. Mr. Syed Humayun Kabir: 790 Shares
- 2. Mr. Syed S. Kaiser Kabir: 1,641 Shares
- 3. Mrs. Sajida Humayun Kabir: 0 Shares
- 4. Dr. Sarwar Ali: 100 Shares
- 5. Mr. Md. Fayekuzzaman: 0 Shares
- 6. Mr. A. Hasanat Khan: 0 Shares
- 7. Mr. Humayun Kabir: 0 Shares
- 8. Mr. Manzoor Hasan: 0 Shares
- (iii) Company Secretary
- Mr. Md. Shafiul Alam: 3,729 Shares
- (iv) Chief Financial Officer
- Mr. Khokan Chandra Das: 20 Shares
- (v) Head of Internal Audit Mr. Shamsul Huda: 0 Shares
- (iv) Executives:
- 1. Mr. M. Alamgir Hossain: 120 Shares
- 2. Dr. Sayma Ali: 0 Shares

- 3. Mr. Khalil Musaddeq: 0 Shares
- 4. Mr. Monowarul Islam: 0 Shares
- 5. Mr. Jubayer Alam: 0 Shares
- (vi) Shareholders holding 10% or more voting interest:
- 1. Sajida Foundation: 921,808 Shares
- 2. Business Research International Corp.: 405,975 Shares

#### STATUS OF COMPLIANCE:

Status of compliance as stated in SEC order dated 20<sup>th</sup> February 2006 – (Annexure-I).

#### PERSONNEL

The Directors record their appreciation for the contribution made by the employees to the operation of the Company.

#### **ACKNOWLEDGEMENT:**

The Board wishes to thank the Shareholders, Officials of the Drug Administration and other Government officials, Doctors, Chemists, Medical Institutions, Bankers, the Securities and Exchange Commission, the Dhaka Stock Exchange Limited and all well-wishers for their continued support. The year 2011 is expected to be challenging for the Company. By the grace of the Almighty, we hope to successfully counter the difficulties that lie ahead.

On behalf of the Board of Directors



Syed S. Kaiser Kabir Managing Director April 28, 2011

#### **ANNEXURE-I**

## ANNEXURE TO DIRECTORS' REPORT TO SHAREHOLDERS

Status of compliance with the conditions imposed by the Commission's Order No. SEC/CMRRCD/ 2006-158/Admin/02-06 dated 09/01/2006, Condition No. 5 issued under section 2CC of the Securities and Exchange Ordinance, 1969:

#### (REPORT UNDER CONDITION NO. 5.00)

Condition No.	<b>Title</b> ap	Compliance status (put √ in the propriate column)	Explanation for non - compliance with the condition
1.00	BOARD OF DIRECTORS		
1.1	Board's Size: (number of directors in the board minimum.5 and maximum. 20)	V	
1.2(i)	At least 1/10 <sup>th</sup> of the total number of directors should be independent directors.	d √	
1.2(ii)	The independent director/(s) should be appointed by the elected directors.	√	
1.3	Chairman of the Board and Chief Executive Officer should preferably be filled by different individual.	$\checkmark$	
1.4	THE DIRECTORS" REPORT TO SHAREHOLDER	RS	
1.4(a)	The financial statements prepared by the management present fairly its state of affairs the result of its operational cash flows and changes in equity.		
1.4(b)	Proper books of account of the company have been maintained.	V	
1.4(c)	Appropriate accounting policies have been consistently applied in preparation of the financial statements and that the accounting estimates are based on reasonable and prudent judgement.	√	
1.4(d)	International Accounting Standards as applicable in Bangladesh have been followed in preparation of the financial statements and any departure there from has been adequately disclosed.	√	
1.4(e)	The system of internal control is sound in design and has been effectively implemented and monitored.	V	
1.4(f)	There are no significant doubts upon the Company's ability to continue as a going concern.	√	
1.4(g)	Significant deviations from the last year's operating result of the Company should be highlighted and reasons there of should be explained.	$\checkmark$	
1.4(h)	Key operating and financial data of at least last preceding three years should be summarized.	V	
1.4(i)	Reason for not declaring Dividend.		Not applicable
1.4(j)	The number of board meeting held during the year and attendance by each director should be disclosed.	√	
1.4(k)	Disclosure of pattern of shareholding share holding.	√	

#### **ANNEXURE-I**

#### (REPORT UNDER CONDITION NO. 5.00)

Condition No.	Title	Compliance status (put √ in the propriate colum	Explanation for non - compliance with the n) condition
2.00	CHIEF FINANCIAL OFFICER (CFO), HEAD OF INTERNAL AUDIT AND COMPANY SECRETARY	•	Ti) Condition
2.1	Appointment of a Chief Financial Officer, Head of Internal Audit and Company Secretary and define their respective roles, responsibilities and duties.	$\checkmark$	
2.2	The CFO and the Company Secretary should attend meetings of the Board of Directors.	√	
3.00	AUDIT COMMITTEE		
3.1(i)	The Audit Committee should be composed of at least 3 members.	$\sqrt{}$	
3.1(ii)	The Board of Directors should appoint members of the Audit Committee from the members of the Board with at least one independent director.	V	
3.1(iii)	Filling up of vacancy caused in the Audit Committee.	√	
3.2(i)	The Board of Director should select 1 member of Audit Committee to be the Chairman of the Audit Committee.	$\checkmark$	
3.2(ii)	Qualification of the Chairman of the audit committee.	√	
3.3.1(i)	Audit Committee should report on the activities to the Board of Directors.	√	
3.3.1(ii)(a)	Report on conflict of interest.		No such incidence
3.3.1(ii)(b)	Suspected or presumed fraud or irregularity or material defect in the internal control system.	al	No such incidence
3.3.1(ii)(c)	Suspected infringement of laws, including securities related laws, rules and regulations.		No such incidence
3.3.1(ii)(d)	Any other matter which should be disclosed to the Board of Directors immediately.		No such incidence
3.3.2	Reporting of any material impact on financial condition and result of operation, unreasonably ignored by the management should report such findings to the Commission.	$\checkmark$	No such case
3.4	Reporting to the Shareholders though Annual Report to activities of the Audit Committee under the signature of the Chairman of the Audit Committee.	the √	Annexure-II
4.00	EXTERNAL /STATUTORY AUDITORS		
4.00(i)	No appraisal or valuation services or fairness opinions done by external/statutory auditors.	s √	
4.00(ii)	No financial information system design and implementation done by the external/statutory auditors	√ S.	
4.00(iii)	No Bookkeeping or other services related to the accounting records or financial statements done by external/statutory auditors.	$\checkmark$	
4.00(iv)	No Broker dealer services done by the external/statutory auditors.	√	
4.00(v)	No Actuarial services carried out by the external/statutory auditors.	V	
4.00(vi)	No Internal audit services done by the external/statutory auditors.	V	
4.00(vii)	No other service that the Audit Committee determines done by the external/statutory auditors.	√	

#### **ANNEXURE-II**

#### AUDIT COMMITTEE REPORT FOR THE YEAR 2010

The Audit Committee consists of the following members:

Dr. Sarwar Ali Director Chairman Audit Committee

Mr. Kaiser Kabir CEO & Managing Director Member Manzoor Hasan Independent Director Member

The scope of Audit Committee was defined as:-

- (a) Review and recommend to the Board to approve the financial statements prepared for statutory purpose;
- (b) Report to the Board of Directors on internal audit findings from time to time considering the significance of the issues;
- (c) Carry on a supervision role to safeguard the systems of governance and independence of statutory auditors; and
- (d) Review and consider the internal auditor's report and statutory auditors' observations on internal control.

Activities carried out during the year

The Committee reviewed the internal audit reports, financial statements and the external audit report. The Committee didn't find any material deviation, discrepancies or any adverse finding/observation in the areas of reporting.

Dr. Sarwar Ali Chairman Audit Committee

#### ANNEXURE-III

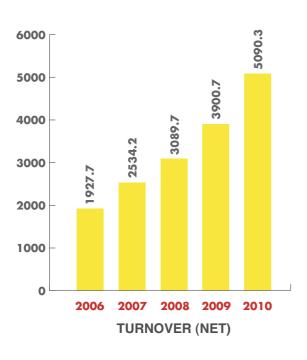
#### RENATA LIMITED FINANCIAL HIGHLIGHTS

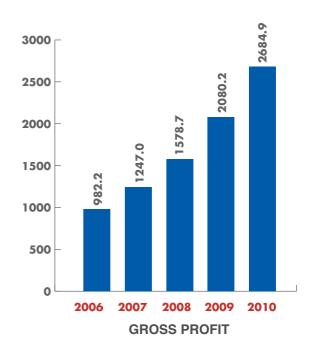
Figures in Taka. 000

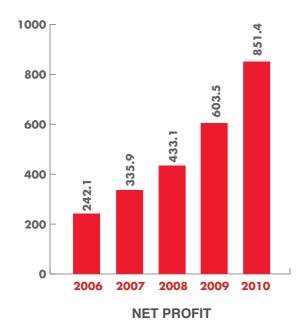
Particulars	2010	2009	2008	2007	2006
SUMMARY BALANCE SHEET					
Shareholders' Equity					
Share Capital	180,748	144,598	115,679	96,399	80,332
Proposed stock dividend	45,187	36,150	28,920	19,280	16,067
Proposed cash dividend	108,449	86,759	57,839	48,199	40,166
Revaluation surplus	154,118	154,597	155,075	155,554	156,018
Tax holiday reserve	124,166	83,347	52,862	46,862	47,451
Unappropriated profit	2,358,802	1,701,829	1,251,698	911,311	642,278
Shareholders' Fund	2,971,470	2,207,280	1,662,073	1,277,605	982,312
Long term & deferred liabilities	291,256	234,362	186,767	160,319	135,318
Total	3,262,726	2,441,642	1,848,840	1,437,924	1,117,630
Application of Funds					
Property, plant and equipment -WDV	2,928,571	2,133,261	1,584,714	1,102,830	733,187
Investment & Non-current assets	122,035	75,001	71,448	64,070	64,070
Current Assets	2,063,325	1,643,107	1,506,071	988,093	979,255
Current Liabilities	(1,851,205)	(1,409,727)	(1,313,393)	(717,069)	(658,882)
Total	3,262,726	2,441,642	1,848,840	1,437,924	1,117,630
FINANCIAL RESULTS					
Turnover (Gross)	5,816,777	4,476,976	3,536,667	2,884,122	2,192,638
Turnover (Net)	5,090,318	3,900,732	3,089,746	2,534,175	1,927,732
Gross profit	2,684,956	2,088,286	1,578,652	1,246,998	982,210
EBITDA	1,404,686	1,016,462	764,811	572,035	417,730
Profit before taxation	1,129,603	823,030	609,920	466,619	347,222
Profit after taxation	851,428	603,524	433,146	335,923	242,132
Dividend	153,636	122,909	86,759	67,479	56,233
FINANCIAL PERFORMANCE					
Number of shares	1,807,480	1,445,984	1,156,787	963,989	803,324
Earning per share (Taka)	471.06	333.90	239.64	185.85	133.96
Dividend per Share adjusted (Taka)	85.00	85.00	75.00	70.00	70.00
Dividend payout %	18.04	25.46	31.30	37.66	52.25
Effective Dividend Rate %	0.66	0.71	0.96	0.93	2.26
Price Earning Ratio - (PER)	27.48	36.09	32.50	40.31	23.14
Market price per share on 31 December	12,942.75	12,051.50	7,789.25	7,491.25	3,099.25
Price/Equity Ratio (Times)	129.43	120.52	77.89	74.91	30.99
Return on Shareholders' Fund %	28.65	27.34	26.06	26.29	24.65
Current Ratio-(Times)	1.11	1.17	1.15	1.38	1.49
Net operating cash flow per share (Taka)	434.89	415.54	120.32	239.64	38.28
Net assets value per share (Taka)	1,643.99	1,221.19	919.55	706.84	543.47
	,				
Number of employees	3,115	2,667	2,213	1,726	1,596

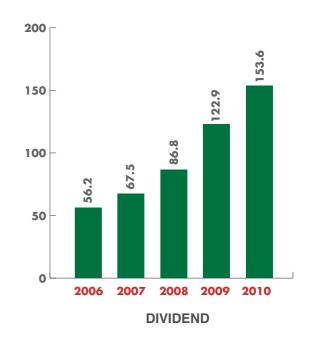
#### FINANCIAL TREND

TAKA IN MILLION



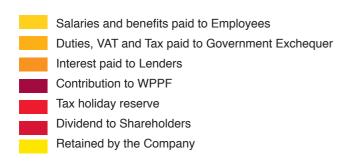


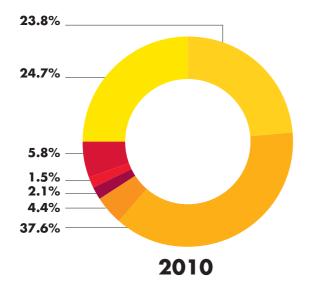


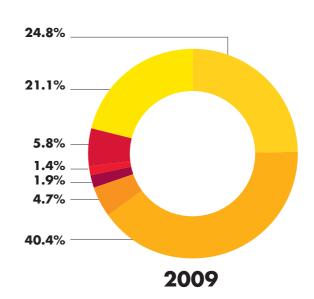


### STATEMENT OF VALUE ADDITION

	2010	%	2009	%	
Turnover and other income	5,823,362,843		4,485,957,397		
Less: Materials cost & Expenses	3,167,891,379		2,349,797,594		
Value Added	2,655,471,464		2,136,159,803	)3 =	
Application:					
Salaries and benefits paid to Employees	630,772,234	23.8	529,870,074	24.8	
Duties, VAT and Tax paid to Government Exchequer	999,316,846	37.6	862,100,135	40.4	
Interest paid to Lenders	117,473,675	4.4	99,513,638	4.7	
Contribution to WPPF	56,480,177	2.1	41,151,504	1.9	
Tax holiday reserve	40,819,674	1.5	30,484,122	1.4	
Dividend to Shareholders	153,635,800	5.8	122,908,640	5.8	
Retained by the Company	656,973,058	24.7	450,131,690	21.1	
Total	2,655,471,464	100.0	2,136,159,803	100.0	







## Corporate Social Responsibility



To Renata, corporate social responsibility means caring for our employees, assisting disadvantaged members of our society, and building a sustainable environment. The details of our fledging program are as follows:

## HEALTHCARE FOR EMPLOYEES AND THEIR FAMILIES

The Renata health program covers all permanent employees, their spouses, and children. This comprehensive program includes surgery, hospitalisation, as well as routine doctor visits.

Expenditure during 2010

Taka 18,976,038

TYPE OF CARE	TAKA
GENERAL	9,519,122
GYNAECOLOGY	3,878,683
CARDIOVASCULAR	2,315,026
ONCOLOGY	1,572,927
DIABETES	539,027
ACCIDENT	433,031
DIAGNOSTIC	408,686
GASTROENTOLOGY	309,536
TOTAL	18,976,038

## LIBERATION WAR MUSEUM

Liberation War Museum commemorates the heroic struggle of our nation for democracy and national rights. Renata Limited donated funds for the construction of the museum at its permanent site.

Expenditure during 2010

Taka 1,500,000

#### ORCEF FOR DR. RAZIB AND DR. MD. ALAMGIR HOSSAIN

Dr. Al-Razib Humayun Kamal, a young and talented neurosurgeon working at NIROT had been diagnosed with Rhabdomyasarcoma. To help him in his battle against this very serious form of cancer, Renata launched Orcef for Dr. Razib Programme in 2007 where 5% of

the net sales proceeds of Orcef (Cefixime) were donated for his treatment. This programme was extended up to 2010. After a long struggle for life, Dr. Razib expired on 31st January 2010. We pray for his departed soul.

Dr. Alamgir Hossain who is suffering from lung cancer is also a recipient of the ORCEF funds.

Expenditure during 2010

Taka 1,072,617

#### DR. SHUSHEN KUMAR SAHA

Dr. Shushen Kumar Saha Associate Professor at BSMMU has been diagnosed with colon cancer and liver metastasis. Renata Limited is contributing towards the funding of his treatment at Tata Memorial, India.

Expenditure during 2010

Taka **500,000** 

### SCHOLARSHIP FOR MERITORIOUS STUDENTS

HOPES (Helping Organization for Promising and Energetic Students) runs a scholarship program for meritorious students. Renata Limited sponsored students for studying Medicine under the aegis of this programme.

Expenditure during 2010

Taka 100,000

## A PRODUCTIVE LIFE FOR SPECIAL PEOPLE

Renata has a programme for employing persons with physical and intellectual limitations. Under this programme 16 persons have been employed in the packaging line for animal health products.

Expenditure during 2010

Taka **840,000** 

## FINANCIAL ASSISTANCE TO EX-EMPLOYEES AND THEIR CHILDREN

From time to time we provide financial assistance to ex-employees and their children.

Expenditure during 2010

Taka **555,666** 

TOTAL CSR EXPENDITURE Taka 23,544,321

## Product Portfolio

#### PHARMACEUTICAL PRODUCTS:

#### ANTIMICROBIALS:

<b>Trade Name</b>	<b>Generic Name</b>	<b>Formulation</b>	Strength	Pack Size
Ceftizone IM	Ceftriaxone	Injectable	250mg	Vial 250mg
Ceftizone IM	Ceftriaxone	Injectable	500mg	Vial 500mg
Ceftizone IM	Ceftriaxone	Injectable	1gm	Vial 1gm
Ceftizone IV	Ceftriaxone	Injectable	250mg	Vial 250mg
Ceftizone IV	Ceftriaxone	Injectable	500mg	Vial 500mg
Ceftizone IV	Ceftriaxone	Injectable	1gm	Vial 1gm
Ceftizone IV	Ceftriaxone	Injectable	2gm	Vial 2gm
Ceftipime	Cefepime HCL	Injectable	500mg	Vial 500mg
Ceftipime	Cefepime HCL	Injectable	1gm	Vial 1gm
Ceftipime	Cefepime HCL	Injectable	2gm	Vial 2gm
Cefotax IM/IV	Cefotaxime sodium	Injectable	250mg	Vial 250mg
Cefotax IM/IV	Cefotaxime sodium	Injectable	500mg	Vial 500mg
Cefotax IM/IV	Cefotaxime sodium	Injectable	1gm	Vial 1gm
Cefazid IM/IV	Ceftazidime	Injectable	250mg	Vial 250mg
Cefazid IM/IV	Ceftazidime	Injectable	500mg	Vial 500mg
Cefazid IM/IV	Ceftazidime	Injectable	1gm	Vial 1gm
Furocef IM/IV	Cefuroxime sodium	Injectable	250mg	Vial 250mg
Furocef IM/IV	Cefuroxime sodium	Injectable	750mg	Vial 750mg
Furocef IV	Cefuroxime sodium	Injectable	1.5gm	Vial 1.5gm
Furocef	Cefuroxime axetil	Tablet	125mg	2x5's
Furocef	Cefuroxime axetil	Tablet	250mg	2x8's
Furocef	Cefuroxime axetil	Tablet	500mg	2x6's
	Cefuroxime axetil	DPS	-	Bottle 70ml
Furocef			125mg/5ml	
Trucef	Cefpodoxime proxetil	DPS	40mg/5ml	Bottle 50ml
Trucef DS	Cefpodoxime proxetil	DPS	80mg/5ml	Bottle 50ml
Trucef PD	Cefpodoxime proxetil	Ped. drops	20mg/ml	Bottle 15ml
Palcef	Cefdinir	Capsule	300mg	2x5's
Palcef DPS	Cefdinir	DPS	125mg/5ml	Bottle 60ml
Palcef DS DPS	Cefdinir	DPS	250mg/5ml	Bottle 30ml
Polycef	Cephradine	Capsule	250mg	5x4's
Polycef	Cephradine	Capsule	500mg	7x4's
Polycef	Cephradine	DPS	125mg/5ml	Bottle 100ml
Polycef DS	Cephradine	DPS	250mg/5ml	Bottle 100ml
Polycef	Cephradine	Injectable	250mg/5mi	Vial 250mg
Polycef	Cephradine	Injectable	500mg	Vial 500mg
Polycef	Cephradine	Injectable	•	Vial 1g
Polycef PD Drops	Cephradine	Ped. drops	1g 125mg/1.25m	•
	· ·	·		
Orcef	Cefixime	Tablet	200mg	2x6's
Orcef	Cefixime	Tablet	400mg	1x6's
Orcef	Cefixime	DPS	100mg/5ml	70ml/50ml/40ml/30ml
Orcef	Cefixime	Capsule	200mg	2x8's
Alsporin	Cephalexin	Tablet	250mg	10x10's
Alsporin	Cephalexin	Tablet	500mg	10x10's

Trade Name Erythrox	Generic Name Erythromycin stearate	Formulation Tablet	Strength 250, 500mg	Pack Size 5x10's
Erythrox Zithrin Zithrin	Erythromycin ethyl-succinate Azithromycin Azithromycin	DPS Capsule Tablet	125mg/5ml 250mg 250mg, 500mg	Bottle 100ml 1x 6's 2x6's
Zithrin	Azithromycin	DPS	200mg/5ml	15ml/20ml/35ml/50ml
Doxicap Doxicap	Doxycycline hydrochloride Doxycycline hydrochloride	Capsule Capsule	50mg 100mg	5x10's 10x10's
Flontin Flontin Flontin Flontin Flontin IV	Ciprofloxacin hydrochloride Ciprofloxacin hydrochloride Ciprofloxacin hydrochloride Ciprofloxacin hydrochloride Ciprofloxacin lactate	Tablet Tablet Tablet DPS IV infusion	250mg 500mg 750mg 250mg/5ml 2mg/ml	2x10's 3x10's 2x10's Bottle 60ml Vial 100ml
Gatlin	Gatifloxacin HCL	Tablet	400mg	5x6's
Levoking Levoking Levoking	Levofloxacin hemihydrate Levofloxacin hemihydrate Levofloxacin hemihydrate	Tablet Tablet Oral Solution	500mg 750mg 125mg/5ml	5x6's 3x6's Bottle 100ml
Renamycin Renamycin	Oxytetracycline Oxytetracycline	Capsule Injectable	250mg 50mg/ml	10x10's Vial 10ml
Bactipront Bactipront Bactipront	Co-Trimoxazole Co-Trimoxazole Co-Trimoxazole	Tablet Tablet Oral Suspension	480mg 960mg 240mg/5ml	10x10s 10x10s Bottle 60ml
Amoxi IM/IV	Amoxicillin trihydrate	Injectable	500mg	Vial 500mg
Bactamox Bactamox Bactamox Bactamox	Amoxicillin trihydrate Amoxicillin trihydrate Amoxicillin trihydrate Amoxicillin trihydrate	Tablet Tablet Ped. Drops DPS	250mg 500mg 15ml 125mg/5ml	10x10's 5x10's Bottle 15ml Bottle 100ml
Relexid	Pivmecillinam	Tablet	200mg	3x10's
Diamine Penicillin	Benzathine pen. G	Injectable	12,00,000 units	Vial 12 lac units
Pronapen	Procaine penicillin + penicillin G	Injectable	4,00,000 units 8,00,000 units	Vial 4 lac & vial 8 lac units
Cloxicap	Cloxacillin	Capsule	500mg	10x10's
Cloxisyrup Cloxiject IM/IV	Cloxacillin Cloxacillin	Suspension Injectable	125mg/5ml 250mg	Bottle 100ml Vial 250mg
Cloxiject IM/IV	Cloxacillin	Injectable	500mg	Vial 500mg
Meropen IV Meropen IV	Meropenem Meropenem	Injectable Injectable	500mg 1gm	Vial 500mg Vial 1gm
Iropen IV	Imipenem/Cilastatin	Injectable	500mg	Vial 500mg
ANTI-HYPERTENS Cardipin	SIVE Amlodipine	Tablet	5mg	5x10's
Cardipin Plus	Amlodipine+Atenolol	Tablet	5mg+50mg	5x10's
 Minipril	Enalapril .	Tablet	5mg/10mg	10x10's
Evascon	Diltiazem	Tablet	30mg/60mg	10x10's
Alphapress	Prazosin Hydrochloride	Tablet	1mg & 2mg	10x10's
Ostan Ostan Plus	Losartan Potassium Losartan Potassium+ Hydrochlorothiazide	Tablet Tablet	50mg 50mg+12.5mg	3x10's 3x10's
Plagrin Plagrin Plus	Clopidogrel Clopidogrel+ Aspirin	Tablet Tablet	75mg 75mg+75mg	2x10's 2x10's

Trade Name         Generic Name         Formulation         Strength         Pack Size           Metaloc         Metoprolol tartrate         Tablet         100mg         5x10's           Metaloc         Metoprolol tartrate         Tablet         100mg         5x10's           Pendoril-2         Perindopril         Tablet         2mg         1x10's           Pendoril Plus-2         Perindopril - Indapamide         Tablet         2mg + 0.65mg         1x10's           Pendoril Plus-2         Perindopril - Indapamide         Tablet         2mg + 12.5mg         4x5's           Valzide-80         Valsartan + Hydrochlorothiazide         Tablet         80mg + 12.5mg         4x5's           Valzide-160         Valsartan + Hydrochlorothiazide         Tablet         10mg         3x10's           Zostin         Simwastatin         Tablet         10mg / 20mg         3x10's           Taven         Atorvastatin         Tablet         10mg / 20mg         3x10's           Bigmet-850         Metformin HCL         Tablet         50mg         10x10's           Bigmet-850         Metformin HCL         Tablet         850mg         10x10's           Glicron CR         Gliclazide CR pellets         Capsule         30mg         3x10's <th></th> <th></th> <th></th> <th></th> <th></th>						
Metaloc   Metoprolol tartrate   Tablet   100mg   5x10's	Trade Name	Generic Name	Formulation	Strength	Pack Size	
Pendoril-2		•		•		
Pendoril-IPus-2	Metaloc	Metoprolol tartrate	Tablet	100mg	5x10's	
Pendoril Plus-2	Pendoril-2	Perindopril	Tablet	2mg	1x10's	
Pendoril Plus-4	Pendoril-4	Perindopril	Tablet	4mg	1x10's	
Pendoril Plus-4	Pendoril Plus-2	Perindopril + Indapamide	Tablet	2mg + 0.625mg	1x10's	
Valzide-80         Valsartan + Hydrochlorothiazide Valzide-160         Valsartan + Hydrochlorothiazide Tablet         80mg + 12.5mg         4x5's           LIPID LOWERING AGENT Zostin         Simvastatin         Tablet         10mg         3x10's           Taven         Atorvastatin         Tablet         10mg / 20mg         3x10's           ANTI-DIABETIC         Bigmet-500         Metformin HCL         Tablet         500mg         10x10's           Bigmet-850         Metformin HCL         Tablet         850mg         10x10's           Bigmet-850         Metformin HCL         Tablet         10mg         3x10's           Glicron CR         Gliclazide CR pellets         Capsule         10mg         3x10's           Mepid         Glimepiride         Tablet         11mg         3x10's <td>Pendoril Plus-4</td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td>Tablet</td> <td></td> <td>1x10's</td>	Pendoril Plus-4	· · · · · · · · · · · · · · · · · · ·	Tablet		1x10's	
Valzide-160         Valsartan + Hydrochlorothiazide         Tablet         160mg + 12.5mg         4x5's           LIPID LOWERING AGENT         Zostin         Simvastatin         Tablet         10mg         3x10's           Taven         Atorvastatin         Tablet         10mg / 20mg         3x10's           ANTI-DIABETIC         Bigmet-500         Metformin HCL         Tablet         850mg         10x10's           Bigmet-850         Metformin HCL         Tablet         850mg         10x10's           Glicron CR         Gliclazide CR pellets         Capsule         30mg         3x10's           Glicron G Gliclazide         Tablet         80mg         3x10's           Mepid         Glimepiride         Tablet         1mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           HAIR REGROWTH         Solution         5%         60ml           Regain 5%         Minoxidil         Solution         5%         60ml           EYE-EAR AND         TOPICAL PREPARATIONS         Tenamycin	Valzide-80	<u> </u>	Tahlet		1v5'e	
LIPID LOWERING AGENT Zostin Simvastatin Tablet 10mg 3x10's  Taven Atorvastatin Tablet 10mg / 20mg 3x10's  ANTI-DIABETIC Bigmet-500 Metformin HCL Tablet 850mg 10x10's  Bigmet-550 Metformin HCL Tablet 850mg 10x10's  Glicron CR Gliclazide CR pellets Capsule 30mg 3x10's  Glicron Gliclazide Tablet 80mg 3x10's  Mepid Glimepiride Tablet 1mg 3x10's  Mepid Glimepiride Tablet 2mg 3x10's  Mepid Glimepiride Tablet 1mg 3x10's  Mepid Glimepiride Tablet 4mg 3x10's  Mepid Glimepiride Tablet 15mg 3x10's  Mepid Glimepiride Tablet 30mg 1x10's  Pioglin Pioglitazone Tablet 15mg 3x10's  Pioglin Pioglitazone Tablet 30mg 1x10's  HAIR REGROWTH  Regain 5% Minoxidil Solution 5% 60ml  EYE-EAR AND  TOPICAL PREPARATIONS  Renamycin Eye/ Caytetracycline HCL + Polymixin B-Sulfate  Renamycin Oxytetracycline HCL + Solution 5mg/ml Vial/bottle 5ml  otic Solution Benzocarine  Renamycin Oxytetracycline HCL + Topical ointment Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID  Flexicam Piroxicam Capsule 10mg 5x10's  Celox-R Celecoxib Capsule 100mg 5x10's  Celox-R Celecoxib Capsule 10mg 4x10's  Rolac Ketorolac Injectable 10mg/tml 1x 6's  Rolac Ketorolac Injectable 30mg/tml 1x 2's  Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate		-		-		
Zostin         Simvastatin         Tablet         10mg / 20mg         3x10's           Taven         Atorvastatin         Tablet         10mg / 20mg         3x10's           ANTI-DIABETIC         Bigmet-500         Metformin HCL         Tablet         850mg         10x10's           Bigmet-500         Metformin HCL         Tablet         850mg         10x10's           Glicron CR         Gliclazide CR pellets         Capsule         30mg         3x10's           Glicron         Gliclazide         Tablet         10mg         3x10's           Mepid         Glimepiride         Tablet         1mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Mepid         Glimepiride         Tablet         4mg         3x10's           Mepid         Glimepiride         Tablet         15mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           Hall         REGROWTH         Tablet         15mg         3x10's           Hall         REGROWTH         Solution         5%         60ml           Eye-E-EAR AND         TOPICAL PREPARATIONS         Topical Preparations         3.5gm	Valziac 100	valsartari + riyarociilorotiilazide	Tablet	100111g + 12.5111g	<del>1</del> 70 0	
Taven	LIPID LOWERING	AGENT				
ANTI-DIABETIC   Bigmet-500   Metformin HCL   Tablet   500mg   10x10's   Bigmet-850   Metformin HCL   Tablet   850mg   10x10's   Bigmet-850   Metformin HCL   Tablet   850mg   10x10's   Bigmet-850   Metformin HCL   Tablet   850mg   3x10's   Glicron CR   Gliclazide   Tablet   80mg   3x10's   Mepid   Glimepiride   Tablet   1mg   3x10's   Mepid   Glimepiride   Tablet   2mg   3x10's   Mepid   Glimepiride   Tablet   2mg   3x10's   Mepid   Glimepiride   Tablet   4mg   3x10's   Mepid   Glimepiride   Tablet   30mg   1x10's   Mepid   Minoxidil   Solution   5%   60ml   Megain 2%   Minoxidil   Solution   5%   60ml   Minoxidil   Solution   2%   60ml   Minoxidil   Solution   5%   60ml   Minoxidil   Minoxidil	Zostin	Simvastatin	Tablet	10mg	3x10's	
Bigmet-500         Metformin HCL         Tablet         500mg         10x10's           Bigmet-850         Metformin HCL         Tablet         850mg         10x10's           Glicron CR         Gliclazide CR pellets         Capsule         30mg         3x10's           Glicron CR         Gliclazide         Tablet         80mg         3x10's           Mepid         Glimepiride         Tablet         1mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Mepid         Glimepiride         Tablet         1mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Berostric         Berostric         7ablet         3mg         3x10's           **** Probalization         7ablet         15mg         3x10's         5mg <td c<="" td=""><td>Taven</td><td>Atorvastatin</td><td>Tablet</td><td>10mg / 20mg</td><td>3x10's</td></td>	<td>Taven</td> <td>Atorvastatin</td> <td>Tablet</td> <td>10mg / 20mg</td> <td>3x10's</td>	Taven	Atorvastatin	Tablet	10mg / 20mg	3x10's
Bigmet-500         Metformin HCL         Tablet         500mg         10x10's           Bigmet-850         Metformin HCL         Tablet         850mg         10x10's           Glicron CR         Gliclazide CR pellets         Capsule         30mg         3x10's           Glicron CR         Gliclazide         Tablet         80mg         3x10's           Mepid         Glimepiride         Tablet         1mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Mepid         Glimepiride         Tablet         1mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Berostric         Berostric         7ablet         3mg         3x10's           **** Probalization         7ablet         15mg         3x10's         5mg <td c<="" td=""><td>ANTI-DIARETIC</td><td></td><td></td><td></td><td></td></td>	<td>ANTI-DIARETIC</td> <td></td> <td></td> <td></td> <td></td>	ANTI-DIARETIC				
Bigmet-850 Metformin HCL Tablet 850mg 10x10's  Glicron CR Gliclazide CR pellets Capsule 30mg 3x10's  Glicron Gliclazide Tablet 80mg 3x10's  Mepid Glimepiride Tablet 1mg 3x10's  Mepid Glimepiride Tablet 2mg 3x10's  Mepid Glimepiride Tablet 4mg 3x10's  Mepid Glimepiride Tablet 15mg 3x10's  Pioglin Pioglitazone Tablet 15mg 3x10's  Pioglin Pioglitazone Tablet 30mg 1x10's  HAIR REGROWTH  Regain 5% Minoxidil Solution 5% 60ml  Regain 2% Minoxidil Solution 2% 60ml  EYE-EAR AND  TOPICAL PREPARATIONS  Renamycin Eye/ Ear ointment Polymixin B-Sulfate  Renamycin Oxytetracycline HCL + Solution 5mg/ml Vial/bottle 5ml  otic Solution Benzocaine  Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm  topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID  Flexicam Piroxicam Capsule 10mg 10x10's  Flexicam Piroxicam Injection 20mg/ml Amp. 2ml  Celox-R Celecoxib Capsule 100mg 5x10's  Celox-R Celecoxib Capsule 100mg 5x10's  Celox-R Celecoxib Capsule 200mg 5x10's  Celox-R Celecoxib Capsule 200mg 5x10's  Rolac Ketorolac Injectable 10mg/tml 1x 6's  Rolac Ketorolac Injectable 30mg/tml 1x 6's  Rolac Ketorolac Injectable 10mg/tml 1x 6's  Rolac Ketorolac Injectable 30mg/tml 1x 6's  Rolac Ketorolac Injectable 30mg/tml 1x 2's  Cartilage Plus Capton 2 Tablet 250mg+200mg 5x6's		Metformin HCI	Tablet	500ma	10v10'e	
Glicron CR Gliclazide CR pellets Capsule 30mg 3x10's Glicron Gliclazide Tablet 80mg 3x10's Mepid Glimepiride Tablet 2mg 3x10's Mepid Glimepiride Tablet 4mg 3x10's Mepid Glimepiride Tablet 4mg 3x10's Pioglin Pioglitazone Tablet 15mg 3x10's Pioglin Pioglitazone Tablet 30mg 1x10's Megain 5% Minoxidil Solution 5% 60ml Regain 2% Minoxidil Solution 2% 60ml Minoxidil Solution Single Minoxidil Solution 2% 60ml Minoxidil Solution 2% 60ml Minoxidil Solution 2% 60ml Minoxidil Minoxidil Solution 2% 60ml Minoxidil Solution 2% 60ml Minoxidil Minoxidil Solution 2% 60ml Minoxidil Minoxidil Solution 2% 60ml Minoxidil Minoxidi	•			•		
Glicron         Gliclazide         Tablet         80mg         3x10's           Mepid         Glimepiride         Tablet         1mg         3x10's           Mepid         Glimepiride         Tablet         2mg         3x10's           Mepid         Glimepiride         Tablet         4mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           Pioglin         Pioglitazone         Tablet         30mg         1x10's           HAIR REGROWTH           Regain 5%         Minoxidil         Solution         5%         60ml           Regain 5%         Minoxidil         Solution         2%         60ml           EYE-EAR AND           TOPICAL PREPARTIONS           Renamycin Eye/ Ear ointment         Oxytetracycline HCL + Solution         5mg/gm         3.5gm           Pear ointment         Polymixin B-Sulfate           Renamycin Oxytetracycline HCL + Benzocaine         Topical ointment         30mg/gm         Tube 5gm           Renamycin Oxytetracycline HCL + Topical ointment         30mg/gm         Tube 5gm           Topical ointment         30mg/gm         Tube 5gm <td></td> <td></td> <td></td> <td></td> <td></td>						
Mepid Glimepiride Tablet 1mg 3x10's Mepid Glimepiride Tablet 2mg 3x10's Mepid Glimepiride Tablet 2mg 3x10's Mepid Glimepiride Tablet 4mg 3x10's Pioglin Pioglitazone Tablet 15mg 3x10's Pioglin Pioglitazone Tablet 15mg 3x10's Pioglin Pioglitazone Tablet 30mg 1x10's  HAIR REGROWTH Regain 5% Minoxidil Solution 5% 60ml  EYE-EAR AND TOPICAL PREPARATIONS Renamycin Eye/ Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Ointment 5mg/gm 3.5gm Fier ointment Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID Flexicam Piroxicam Drops 0.5% Bottle 5ml  Erlexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 10mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Celox-R Celecoxib Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate+		•	•	•		
Mepid     Glimepiride     Tablet     2mg     3x10's       Mepid     Glimepiride     Tablet     4mg     3x10's       Pioglin     Pioglitazone     Tablet     15mg     3x10's       Pioglin     Pioglitazone     Tablet     15mg     3x10's       Pioglin     Pioglitazone     Tablet     30mg     1x10's       HAIR REGROWTH       Regain 5%     Minoxidil     Solution     5%     60ml       Regain 2%     Minoxidil     Solution     2%     60ml       EYE-EAR AND       TOPICAL PREPARATIONS       Renamycin 2%     Oxytetracycline HCL +     Ointment     5mg/gm     3.5gm       Fanamycin 20xtetracycline HCL +     Ointment     5mg/gm     3.5gm       Fanamycin 20xtetracycline HCL +     Topical ointment     30mg/gm     Tube 5gm       Voyletracycline HCL +     Topical ointment     30mg/gm     Tube 5gm       Tube 5gm       Topical ointment     30mg/gm     Tube 5gm       Vall/bottle 5ml       Tube 5gm       Nail       Prednisolone + neomycin     Drops     0.5%     Bottle 5ml       Prednisolone +	Glicron	Gliclazide	Tablet	80mg	3x10's	
Mepid         Glimepiride         Tablet         2mg         3x10's           Mepid         Glimepiride         Tablet         4mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           HAIR REGROWTH         Tablet         30mg         1x10's           HAIR REGROWTH         Regain 5%         Minoxidil         Solution         5%         60ml           Regain 5%         Minoxidil         Solution         2%         60ml           EYE-EAR AND           TOPICAL PREPARATIONS           Renamycin 2%         Oxytetracycline HCL +         Ointment         5mg/gm         3.5gm           Flear ointment         Polymixin B-Sulfate         Solution         5mg/ml         Vial/bottle 5ml           Renamycin         Oxytetracycline HCL +         Topical ointment         30mg/gm         Tube 5gm           topical Oint.         Polymixin B-Sulfate         Drops         0.5%         Bottle 5ml           Deltasone-N Eye/ Ear drops         Prednisolone + neomycin	Mepid	Glimepiride	Tablet	1mg	3x10's	
Mepid         Glimepiride         Tablet         4mg         3x10's           Pioglin         Pioglitazone         Tablet         15mg         3x10's           Pioglin         Pioglitazone         Tablet         30mg         1x10's           HAIR REGROWTH           Regain 5%         Minoxidil         Solution         5%         60ml           EYE-EAR AND           TOPICAL PREPARATIONS           Renamycin Eye/ Ear ointment         Oxytetracycline HCL + Polymixin B-Sulfate         Ointment         5mg/gm         3.5gm           Renamycin Oxytetracycline HCL + Solution         Solution         5mg/gm         Tube 5gm           vojcal Oint.         Polymixin B-Sulfate         Topical ointment         30mg/gm         Tube 5gm           Deltasone-N Eye/ Ear drops           Deltasone-N Eye/ Ear drops         Prednisolone + neomycin         Drops         0.5%         Bottle 5ml           NSAID         Piroxicam         Capsule         10mg         10x10's           Flexicam         Piroxicam         Capsule         10mg         4x10's           Flexicam         Piroxicam         Capsule         20mg/ml         Amp. 2ml           Celox-R         Celecoxib	•	•	Tablet	•	3x10's	
Pioglin Pioglitazone Tablet 15mg 3x10's Pioglin Pioglitazone Tablet 30mg 1x10's  HAIR REGROWTH Regain 5% Minoxidil Solution 5% 60ml Regain 2% Minoxidil Solution 2% 60ml  EYE-EAR AND TOPICAL PREPARATIONS Renamycin Eye/ Oxytetracycline HCL + Solution 5mg/gm 3.5gm Ear ointment Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID  NSAID  Flexicam Piroxicam Capsule 100mg 5x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 100mg 5x10's Rolac Ketorolac Tablet 100mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 2's Cartillage Plus Gulcosamine sulfate+ Chondroitin sulfate	•	•	Tablet	•	3x10's	
Pioglin   Pioglitazone   Tablet   30mg   1x10's		·				
HAIR REGROWTH Regain 5% Minoxidil Solution 5% 60ml Regain 2% Minoxidil Solution 2% 60ml  EYE-EAR AND TOPICAL PREPARATIONS Renamycin Eye/ Ear ointment Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Solution 5mg/ml Vial/bottle 5ml otic Solution Benzocaine Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Tablet Tablet 250mg+200mg 5x6's	•	_		•		
Regain 5%   Minoxidil   Solution   5%   60ml	Fiogilii	Flogiliazone	Tablet	Suring	13105	
Regain 2%         Minoxidil         Solution         2%         60ml           EYE-EAR AND TOPICAL PREPARATIONS           Renamycin Eye/ Ear ointment         Oxytetracycline HCL + Polymixin B-Sulfate         Ointment         5mg/gm         3.5gm           Renamycin Oxytetracycline HCL + Otic Solution Benzocaine         Solution         5mg/ml         Vial/bottle 5ml           Renamycin Oxytetracycline HCL + Oplymixin B-Sulfate         Topical ointment         30mg/gm         Tube 5gm           Deltasone-N Eye/ Ear drops         Prednisolone + neomycin         Drops         0.5%         Bottle 5ml           NSAID           Flexicam         Piroxicam         Capsule         10mg         10x10's           Flexicam         Piroxicam         Injection         20mg/ml         Amp. 2ml           Celox-R         Celecoxib         Capsule         100mg         5x10's           Celox-R         Celecoxib         Capsule         200mg         5x10's           Celotfen         Aceclofenac         Tablet         100mg         5x10's           Rolac         Ketorolac         Injectable         10mg/1ml         1x 6's           Rolac         Ketorolac         Injectable         60mg/2ml         1x 2's           Cartil	HAIR REGROWTH	ł				
EYE-EAR AND TOPICAL PREPARATIONS Renamycin Eye/ Oxytetracycline HCL + Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Solution 5mg/ml Vial/bottle 5ml otic Solution Benzocaine Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 10mg 5x10's Rolac Ketorolac Injectable 10mg 4x10's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate	Regain 5%	Minoxidil	Solution	5%	60ml	
Renamycin Eye/ Ear ointment Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Solution 5mg/ml Vial/bottle 5ml otic Solution Benzocaine Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Drops 0.5% Bottle 5ml Ear drops  NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate	Regain 2%	Minoxidil	Solution	2%	60ml	
Renamycin Eye/ Ear ointment Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Solution 5mg/ml Vial/bottle 5ml otic Solution Benzocaine Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Drops 0.5% Bottle 5ml Ear drops  NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate						
Renamycin Eye/ Ear ointmentOxytetracycline HCL + Polymixin B-SulfateOintment5mg/gm3.5gmRenamycin Otic SolutionOxytetracycline HCL + BenzocaineSolution5mg/mlVial/bottle 5mlRenamycin topical Oint.Oxytetracycline HCL + Polymixin B-SulfateTopical ointment30mg/gmTube 5gmDeltasone-N Eye/ Ear dropsPrednisolone + neomycinDrops0.5%Bottle 5mlNSAIDFlexicamPiroxicamInjection20mg/mlAmp. 2mlFlexicamPiroxicamInjection20mg/mlAmp. 2mlCelox-R CeleoxibCapsule100mg5x10'sCelox-R CelcoxibCapsule200mg5x10'sCeclofen RolacAceclofenacTablet100mg5x10'sRolac RolacKetorolacTablet10mg4x10'sRolac KetorolacInjectable10mg/1ml1x 6'sRolac Cartilage PlusGulcosamine sulfate + Chondroitin sulfateTablet250mg+200mg5x6's		47.01.0				
Ear ointment Polymixin B-Sulfate Renamycin Oxytetracycline HCL + Solution 5mg/ml Vial/bottle 5ml otic Solution Benzocaine Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate						
Renamycin otic Solution Benzocaine Renamycin Oxytetracycline HCL + Benzocaine Renamycin Oxytetracycline HCL + Topical ointment 30mg/gm Tube 5gm topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate		, ,	Ointment	5mg/gm	3.5gm	
otic SolutionBenzocaineRenamycinOxytetracycline HCL + Polymixin B-SulfateTopical ointment30mg/gmTube 5gmDeltasone-N Eye/ Ear dropsPrednisolone + neomycinDrops0.5%Bottle 5mlNSAIDFlexicamPiroxicamCapsule10mg10x10'sFlexicamPiroxicamInjection20mg/mlAmp. 2mlCelox-RCelecoxibCapsule100mg5x10'sCelox-RCelecoxibCapsule200mg5x10'sCeclofenAceclofenacTablet100mg5x10'sRolacKetorolacTablet10mg4x10'sRolacKetorolacInjectable10mg/1ml1x 6'sRolacKetorolacInjectable30mg/1ml1x 6'sRolacKetorolacInjectable60mg/2ml1x 2'sCartilage PlusGulcosamine sulfate+ Chondroitin sulfateTablet250mg+200mg5x6's		•	0.1.1	- / 1	\C \( \( \)	
Renamycin topical Oint.  Deltasone-N Eye/ Ear drops  NSAID  Flexicam Piroxicam Injection Capsule 100mg 5x10's  Celox-R Celecoxib Capsule 200mg 5x10's  Celox-R Celecoxib Capsule 100mg 5x10's  Celox-R Celecoxib Capsule 100mg 5x10's  Celofen Aceclofenac Tablet 100mg 5x10's  Rolac Ketorolac Injectable 10mg 10x10's  Tablet 100mg 5x10's  Celomg/ml Amp. 2ml  Capsule 100mg 5x10's  Capsule 100mg 5x10's  Capsule 200mg 5x10's  Capsule 100mg 5x10's  Capsule 100mg 5x10's  Capsule 200mg 5x10's  Capsule 100mg 6x10's  Capsule 100mg 6x10's  Capsule 100mg 6x10's  Capsule 100mg 6x10's  Capsule 100mg 6x10's			Solution	5mg/ml	Vial/bottle 5ml	
topical Oint. Polymixin B-Sulfate  Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID  Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Tablet 250mg+200mg 5x6's				00 /	T	
Deltasone-N Eye/ Prednisolone + neomycin Ear drops  NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Tablet 250mg+200mg 5x6's	•		Topical ointment	30mg/gm	Tube 5gm	
RSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Ceclox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Tablet 250mg+200mg 5x6's	topical Oint.	Polymixin B-Sulfate				
NSAID Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Tablet 250mg+200mg 5x6's	Deltasone-N Eye/	Prednisolone + neomycin	Drops	0.5%	Bottle 5ml	
Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate	Ear drops					
Flexicam Piroxicam Capsule 10mg 10x10's Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Chondroitin sulfate	NSAID					
Flexicam Piroxicam Injection 20mg/ml Amp. 2ml Celox-R Celecoxib Capsule 100mg 5x10's Celox-R Celecoxib Capsule 200mg 5x10's Ceclofen Aceclofenac Tablet 100mg 5x10's Rolac Ketorolac Tablet 10mg 4x10's Rolac Ketorolac Injectable 10mg/1ml 1x 6's Rolac Ketorolac Injectable 30mg/1ml 1x 6's Rolac Ketorolac Injectable 60mg/2ml 1x 2's Cartilage Plus Gulcosamine sulfate+ Tablet 250mg+200mg 5x6's		Pirovicam	Cansule	10mg	10v10'e	
Celox-RCelecoxibCapsule100mg5x10'sCelox-RCelecoxibCapsule200mg5x10'sCeclofenAceclofenacTablet100mg5x10'sRolacKetorolacTablet10mg4x10'sRolacKetorolacInjectable10mg/1ml1x 6'sRolacKetorolacInjectable30mg/1ml1x 6'sRolacKetorolacInjectable60mg/2ml1x 2'sCartilage PlusGulcosamine sulfate+ Chondroitin sulfateTablet250mg+200mg5x6's			•	•		
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Chondroitin sulfate			•	•		
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Aeriapio 250 Naproxeii iabiet 250ffig 5XTUS	Vananra 050		Tablet	0E0ma	Ev10'0	
	Λοπαρίο 200	Ναριολοιι	ianiei	230mg	JA 10 3	

Ranitidine Omeprazole Esomeprazole Esomeprazole Esomeprazole Esomeprazole Esomeprazole Esomeprazole Esomeprazole Pantoprazole Pantoprazole Pantoprazole ANTI-PROTOZOAL AGENTS Nitazoxanide Nitazoxanide Nitazoxanide Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	Tablet Capsule Tablet Tablet Capsule Capsule Injectable Tablet Tablet Tablet DPS DPS Tablet Suspension Tablet Tablet	150mg 20mg 20mg 40mg 20mg 40mg 20mg 40mg 500mg 100mg/5ml 100mg/5ml 125mg 50mg/ml 200mg	10x10's 6x10's 10x10's 10x10's 3x10's 7x6's 5x6's 1x1's 5x10's 3x10's  3x6's Bottle 30ml Bottle 60ml 10x10's Bottle 10ml
Ranitidine Omeprazole Esomeprazole Esomeprazole Esomeprazole Esomeprazole Esomeprazole Esomeprazole Pantoprazole Pantoprazole Pantoprazole Pantoprazole ANTI-PROTOZOAL AGENTS Nitazoxanide Nitazoxanide Nitazoxanide Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	Capsule Tablet Tablet Capsule Capsule Injectable Tablet Tablet  Tablet DPS DPS Tablet Suspension Tablet	20mg 20mg 40mg 20mg 40mg 40mg 20mg 40mg 500mg 100mg/5ml 100mg/5ml 125mg 50mg/ml	6x10's 10x10's 3x10's 7x6's 5x6's 1x1's 5x10's 3x10's 3x6's Bottle 30ml Bottle 60ml 10x10's
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Pantoprazole Pantoprazole ANTI-PROTOZOAL AGENTS Nitazoxanide Nitazoxanide Nitazoxanide Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	Tablet Tablet Tablet DPS DPS Tablet Suspension Tablet	20mg 40mg 500mg 100mg/5ml 100mg/5ml 125mg 50mg/ml	5x10's 3x10's  3x6's Bottle 30ml Bottle 60ml 10x10's
Pantoprazole  ANTI-PROTOZOAL AGENTS Nitazoxanide Nitazoxanide Nitazoxanide Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	Tablet Tablet DPS DPS Tablet Suspension Tablet	40mg 500mg 100mg/5ml 100mg/5ml 125mg 50mg/ml	3x10's  3x6's  Bottle 30ml  Bottle 60ml  10x10's
ANTI-PROTOZOAL AGENTS Nitazoxanide Nitazoxanide Nitazoxanide Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	Tablet DPS DPS Tablet Suspension Tablet	500mg 100mg/5ml 100mg/5ml 125mg 50mg/ml	3x6's Bottle 30ml Bottle 60ml 10x10's
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Nitazoxanide Nitazoxanide Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	DPS DPS Tablet Suspension Tablet	100mg/5ml 100mg/5ml 125mg 50mg/ml	Bottle 30ml Bottle 60ml 10x10's
Nitazoxanide Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	DPS Tablet Suspension Tablet	100mg/5ml 125mg 50mg/ml	Bottle 60ml 10x10's
Pyrantel Pamoate Pyrantel Pamoate Albendazole Albendazole	Tablet Suspension Tablet	125mg 50mg/ml	10x10's
Pyrantel Pamoate Albendazole Albendazole	Suspension Tablet	50mg/ml	
Albendazole Albendazole	Tablet	•	BOUILE TOWN
Albendazole		/()UITIN	0.40%
		•	2x40's
		400mg	1x 25's
		•	10x10's
TINIGAZOIE	rabiet	1gm 	5x4's
NT .			
	•	•	4x10's
	•	•	1x10's
		-	Bottle 35ml
Tioconazole	Cream	1% dermal cream	Tube 10gm
SIS AGENTS			
Streptomycin Sulfate	Injectable	1gm	Vial 1gm
Oxyphencyclimine HCL	Tablet	5mg	50x10's
Tiemonium	Tablet	50mg	50x10's
Tiemonium	Injectable	5mg/2ml	1x 5's
Prednisolone	Tablet	5mg	50x10's
Prednisolone	Tablet	10mg	10x10's
Prednisolone	Tablet	20mg	5x10's
Dexamethasone	Tablet	0.5mg	25x10's
Dexamethasone	Injectable	4 mg/ml	1mlx10's
TH CARE PRODUCT: (ANTI-A	CNE AGENT)		
Isotretinoin	Cream	10gm	Tube 10gm
Benzoyl peroxide	Cream	15gm	Tube 15gm
RALS			
	Capsule	-	Bottle 30's
-	•	-	Bottle 100ml
•		-	Bottle 200ml
	Fluconazole Fluconazole Fluconazole Fluconazole Tioconazole  SIS AGENTS Streptomycin Sulfate  Oxyphencyclimine HCL Tiemonium Tiemonium  Prednisolone Prednisolone Prednisolone Dexamethasone Dexamethasone TH CARE PRODUCT: (ANTI-A Isotretinoin Benzoyl peroxide	Tinidazole  Tablet  Tinidazole  Tablet  Tinidazole  Tinidazole  Tablet  Tinidazole  Tinidazole  Tablet  Tinidazole  Tablet  Tinidazole  Tablet  Tinidazole  Tablet  Tablet  Tinidazole  Tablet  Tinidazole  Tablet  Tinidazole  Tablet  Tinidazole  Tablet  Ta	Tinidazole  Tablet  Tablet  Tablet  Tablet  Tinidazole  Tablet  Tablet  Tinidazole  Tinidazole  Tinidazole  Tinidazole  Tinidazole  Tinidazole  Tinidazole  Tinidazole  Capsule  Capsule  Tinidazole  Tinidazole  Tinidazole  Tinidazole  Capsule  Tinidazole  Tin

Trade Name	Generic Name	Formulation	Strength	Pack Size
Beconex	Vitamin B-Complex	Injectable	-	Vial 10ml
Beconex ZI	Iron+Vitamin B-Complex & Zinc		-	Bottle 100ml
Beconex ZI	Iron+Vitamin B-Complex & Zinc		-	Bottle 50ml
Becosules	Vitamin B-Complex + Vit-C	Capsule	-	10x10's
Becosules Gold	Vitamin B-Complex + Vit-C	Capsule	-	15x6's
Chewrol	Iron + Folic Acid	Chewable tablet	100mg + 350mcg	5x6's
Calcin	Calcium	Tablet	500mg	3x10's
Calcin-D	Calcium+Vit-D	Tablet	500mg+200IU	6x10's, Bottle 30's
Calcin-M	Calcium+Vit-D+Mineral	Tablet	- 200ma	4x10's
E-gel	Vitamin E Vitamin E	Soft gelatin Capsule Soft gelatin Capsule	200mg 400mg	10x10's 5x10's
E-gel DS Kiddi	Multivitamin+Codliver oil	Syrup	400mg	Bottle 100ml
Kiddi	Multivitamin+Codliver oil	Syrup	_	Bottle 200ml
Pushtikona	Micronutrient Powder	Powder in Sachet	-	1 x 30's
Mazic 20	Zinc sulfate monohydrate	Tablet	20mg	3 x 10's
Mazic Jr	Zinc sulfate monohydrate	Syrup	4.05mg/5ml	Bottle 100ml
Mazic	Zinc sulfate monohydrate	Syrup	10mg/5ml	Bottle 100ml
Mazic DS	Zinc sulfate monohydrate	Syrup	20mg/5ml	Bottle 100ml
Neurobest	Vit B1+B6+B12	Tablet	100mg+200mg	6x10's
, tour oboot	VII 311301312	143.01	+200mcg	OK 10 0
Neurobest	Vit B1+B6+B12	Injection	100mg+100mg	2x5's
Lucent	Calcitriol	Soft gelatin Capsule	+1mg	3x10's
Lucent	Calcillo	Soft gelatiff Capsule	0.25ITICG	3810.5
ANTI-OXIDANT				
Proxid	Antioxidant (Vit A,C,E)	Tablet	-	Bottle 20's
ANTI-ALLERGIC				
Fenadin	Fexofenadine HCL	Tablet	60mg	3 x10's
Fenadin	Fexofenadine HCL	Tablet	120mg	5 x10's
Fenadin	Fexofenadine HCL	Tablet	180mg	2 x10's
Fenadin	Fexofenadine HCL	Suspension	30mg/5ml	50ml
Allermine	Chlorpheniramine Maleate	Syrup	2mg/5ml	Bottle 100ml
Tiramin	Cetirizine	Tablet	10mg	2 x10's
		145101	Tomig	
CNS-PRODUCT				
Gaba	Gabapentin	Tablet	300mg	3 x10's
Gaba-P	Pregabalin	Capsule	75mg	3 x10's
Renxit	Flupenthixol+melitracen	Tablet	0.5mg+10mg	10 x10's
Norry	Bromazepam	Tablet	3mg	5 x10's
Cabretol	Carbamazepine	Tablet	200mg	5 x10's
Cabretol	Carbamazepine	CR Tablet	200mg	5 x10's
Cabretol	Carbamazepine	Syrup	100mg/5ml	Bottle 100ml
Sperid	Risperidone	Tablet	1mg	5 x10's
Sperid	Risperidone	Tablet	2mg	5 x10's
Denixil	Clonazepam	Tablet	0.5mg, 2mg	5 x10's, 3x10's
HORMONE & ANT	ΓI-CANCER			
Normens	Norethisterone acetate	Tablet	5mg	5 x 10's
Bredicon	Desogestrel	Tablet	750mcg	1 x 28's
Criptine	Bromocriptine Mesilate	Tablet	2.5mg	1 x 30's
Emcon	Levonorgestrel	Tablet	750mcg	1 x 2's
Letrol	Letrozole	Tablet	2.5mg	1 x 5's
Ovulet 50		Tablet	50mg	1 x 10's
	Clomiphene citrate		•	
Ovulet 100	Clomiphene citrate	Tablet	100mg	1 x 5's
Medrogest	Medroxyprogesterone acetate	Tablet	5mg, 10mg	3 x 5's

Trade Name	Generic Name	Formulation	Strength	Pack Size
Thyrox 50	Thyroxine sodium	Tablet	50mcg	3x30's
Thyrox 100	Thyroxine sodium	Tablet	100mcg	1x30's
Menorest	Tibolone	Tablet	2.5mg	1x28's
Desolon	Desogestrel+ethinylestradiol	Tablet	0.15mg+0.03mg	1x21's
Giane 35	Cyproterone acetate +	Tablet	2.0mg+	1x21's
	ethnylestradiol		0.035mg	
Nandron	Nandrolone Phenylpropionate	Injection	25mg/ml	1x5's
Nandron	Nandrolone Decanoate	Injection	50mg/ml	1x1's
Gestrenol	Allylestrenol	Tablet	5mg	3x10's
Regumen	Lynestrenol+Ethinylestradiol	Tablet	2.5mg+0.05mg	1x21's
Estracon	Conjugated estrogens	Tablet	0.625mg	Bottle 28's
OXYTOCIC				
Oxyton	Oxytocin	Injectable	5 I.U.	2x5's
			<u> </u>	
ANTI-FIBRINOLYT	TICS			
Xamic	Tranexamic acid	Capsule	500mg	2x10's
Xamic	Tranexamic acid	Injectable	500mg/5ml	1x5's
ANTI-ASTHMA				
Trulax	Levosalbutamol	Syrup	1mg/5ml	Bottle 100ml
Totifen	Ketotifen	Tablet	1mg	10x10's
Totifen	Ketotifen	Syrup	1mg/5ml	Bottle 100ml
Odmon	Montelukast	Tablet	5mg	1x10's
Odmon	Montelukast	Tablet	10mg	1x10's
	Wiemerakaet	Tablet	Tomig	12100
EXPECTORANT				
Topex	Guaiphensin Pseudoephedrin	Syrup	131.25mg/5ml	Bottle 100ml
VACCINE (IMPOR	TED)			
Rabipur	Anti-rabies vaccine	Injection	1ml	1ml vial
Vaxem-Hib	Hib vaccine	Injection	0.5ml	0.5ml in Prefilled
Vaxeminib	The vaccine	Injectable	0.51111	Syringe
GASTROPROKINE	TIC AGENTS:			
Domiren	Domperidone maleate	Tablet	10mg	10x10's
Domiren	Domperidone	Paediatric Drops	5mg/ml	Bottle 15ml
Domiren	Domperidone	Suspension	5mg/5ml	Bottle 60ml
	·	Сасропоюн	01119/01111	Dottilo comi
ORAL REHYDRAT				
Saline-R	ORS Salt	Powder	10.25gm/500 ml	Sachet
ANTIPYRETIC/ AN	IALGESIC			
Pyralgin	Paracetamol	Tablet	500mg	50x10's
Pyralgin	Paracetamol	Suspension	120mg/5ml	60ml
Pyra Plus	Paracetamol+Caffeine	Tablet	500mg+65mg	15x10's
AMINO ACID SUP		D/1 ( )	500 1	D 500 I
Protemin	5% Composite Amino acid	IV Infusion	500ml	Bottle 500ml
	Solution with D-sorbitol			
OTHERS				
Normanal	Diosmin + Hesperidin	Tablet	450mg + 50mg	3x10's
Tegarid	Tegaserod	Tablet	6mg	3x10's
Titolax	Lactitol monohydrate	Powder	10gm	1x10's
Honycol	Liquid Sugar & Glycerol	Linctus	(0.75 ml+1.93 ml)/5ml	Bottle 100ml, 200ml
Mez IV	Metronidazole	Infusion	0.5% W/V	Bottle 100ml
Tolter	Tolterodine Tartrate	Tablet	1mg & 2mg	3x10's

#### **ANTIBIOTIC**

Trade Name	Generic Name	Formulation	Pack
Renamycin AF Tablet	Oxytetracycline USP	Tablet	5 x 4's
Renamycin Injectable Solution	Oxytetracycline USP	Injection	10ml
Renamycin-100 with PVP	Oxytetracycline USP	Injection	10ml, 100ml
Renamycin/LA	Oxytetracycline USP	Long Acting Injection	•
Pronapen 40 lac	Procaine penicillin BP	Injection	Vial 40 lac
Tronapen 40 lac	Benzyl penicillin sodium	Injudion	VIAI TO IAC
Ctrontonon		Injection	Viol O Eq. O Eq.
Streptopen	Procaine penicillin BP	Injection	Vial 0.5g, 2.5g
	Benzyl penicillin sodium		
	Streptomycin USP		
Gentaren	Gentamicin Sulphate	Injection	10ml & 100ml
SULPHONAMIDES			
Diadin	Sulphadimidine sodium BP	Injection	30ml, 100ml
Diadin	Sulphadimidine BP	Bolus	10 x 2's
2.ca.i.	Calphaammanio Di	20.00	10 X 2 0
Sulpha Plus	Sulphadiazine USP	Bolus	10 x 2's
	Sulphadimidine BP		
	Sulphapyridine USP		
	Streptomycin Sulphate USP		
Outstand 0		Dalue	40 0!-
Sulpha -3	Sulphadiazine USP	Bolus	10 x 2's
	Sulphadimidine BP		
	Sulphapyridine USP		
Renatrim	Sulphadiazine + Trimethoprim	Bolus	10 x 2's
ANTHELMINTIC			
Helmex	Albendazole USP	Tablet	5 x 4's
Nitronex 34%	Nitroxynil BP	Injection	10ml
Tremacid	Oxyclozanide BP	Tablet	5 x 4's
Deminth	Morantel Base	Tablet	5 x 4's
Renadex	Triclabendazole & Levamisole	Tablet	10 x 2's
ANTI-HISTAMINIC			
Dellergen	Promethazine Hydrochloride USP	Injection	10ml
Bellergen	r romethazine riyaroomonae oor	Injection	101111
NSAID			
Diclovet	Diclofenac Sodium BP	Injection	10ml, 30ml
APPETIZER & RUMENOTO	ORIC		
Anorexon	Cobalt Sulphate BP	Tablet	15 x 4's
	Dried Ferrous Sulfate USP		
	Thiamine Mononitrate USP		
	Vitamin B <sub>12</sub> USP		
	Choline Bitartrate BPC		
Dumantan		Dalua	10 × 0'0
Rumenton	Antimony Potassium Tartrate USP	Bolus	10 x 2's
Stomavet	Ferrous Sulphate USP Ammonium bi-carbonate BP	Powder	20a v 20
Siomavei		rowaei	20g x 20
	Nuxvomica Powder BPC		
	Sodium bi-carbonate BP		
	Gentian Powder BP		
	Ginger Powder BP		

METABOLIC			
Trade Name	Generic Name	Formulation	Pack
Cal-D Mag with phosphorus	Calcium Gluconate USP Dextrose USP	Injection	200ml
	Magnesium Hypophosphate BP		
	Chlorocresol (as preservative) BP		
Vitaphos	Toldimphos Cyanocobalamine (Vit B <sub>12</sub> ) BP	Injection	30ml
Catophos	Butaphosphan	Injection	100ml, 30ml
'	Cyanocobalamine (Vit B <sub>12</sub> ) BP	,	,
GLUCOCORTICOID			
Predexanol - S	Prednisolone Anhydrous USP	Injection	10ml
	Dexamethasone Trimethyl		
	Acetate USP		
VITAMIN-MINERAL INJEC			40. 1
Hemovit	Vitamin B-complex & Iron	Injection	10ml
Renasol AD₃E	Vitamin A, D₃ & E	Injection	10ml, 30 ml
POULTRY PRODUCTS			
Enrocin	Enrofloxacin	Oral solution	100ml, 1000ml
Micronid	Erythromycin Thiocyanate	Powder	10g, 100g
	Sulphadiazine USP		
	Trimethoprim USP		
Sultrik	Sulfachloropyridazine USP	Powder	100g
Mycostop	Tylosin BP	Powder	100g, 1000g
Doxivet	Doxycycline USP	Powder	100g
Renatrim	Sulphadiazine BP	Suspension	100ml
	Trimethoprim BP		
Renamox 15%	Amoxycillin	Powder	100g
Renaquine 10%	Flumequine INN	Powder	100g
Renaquine 20%	Flumequine INN	Liquid	100ml
Remulin 45%	Tiamulin Hydrogen Fumarate	Powder	100g
Renaflox	Ciprofloxacin	Powder	100g
ANTHELMINTIC			
Avinex	Levamisole HCL USP	Powder	10g, 100g
ANTI-COCCIDIAL			
Coxicure	Sulphaclozine Sodium	Powder	100g
	Monohydrate INN		
ELECTROLYTE			
Renalyte	Vitamin A	Powder	1Kg
	Sodium bi-carbonate BP		
	Potassium Chloride BP		
	Sodium Chloride BP		
	Dextrose BP		
NUTRITION PRODUCTS	NALIJAL VIJA POLIT	Deurster	10~ 100~ 1000~
Rena WS	Multi-vitamin	Powder	10g, 100g,1000g
Rena B+C	Vitamin B complex & Vit. C	Powder	100g, 500g, 1000g
Rena C	Ascorbic Acid	Powder	100g, 1000g

Trade Name Rena K Renasol AD3E Renavit DB Rena-Sel E NUTRITIONAL PREMIX	Generic Name Menadione Sodium bisulphite Vitamin A, D <sub>3</sub> & E Vitamin & Mineral premix Vitamin E, Selenium	Formulation Powder Oral Solution Powder Oral Solution	Pack 10g 100ml, 1000ml 100g, 500g, 1000g 100ml. 1000ml
Rena Breeder	Vitamin-Mineral premix	Powder	2.5 kg
Rena Broiler	Vitamin-Mineral premix	Powder	2.5 kg
Rena Grower	Vitamin-Mineral premix	Powder	2.5 kg
Rena Layer	Vitamin-Mineral premix	Powder	2.5 kg
Rena Fish	Vitamin-Mineral premix	Powder	1 kg
IMPORTED			
Availa 4	Zinc, Manganese, Copper, Cobalt Chelated with Amino Acids	Powder	10gm,100gm & 500gm
Availa Z/M	Zinc-Manganese Amino Acids complex	Powder	500 gm
Biotronic SE	Acidifier & Salmonella Killer	Powder	25 kg
Biotronic SE Forte Liquid	Acidifier & Salmonella Killer	Oral Solution	100 ml, 1000 ml
Mycofix Plus 3.0	Toxin Deactivator	Powder	1 kg & 25 kg
Mycofix Select 3.0	Toxin Deactivator	Powder	1 kg & 25 kg
Mycofix ECO 3.0	Toxin Binder+Liver Protector	Powder	1 kg & 25 kg
Mycofix Secure	Toxin Binder	Powder	25 kg
Biomin Phytase 5000	Phytase Enzyme	Powder	25kg
Rena Phytase 400	Phytase Enzyme	Powder	1 kg
Lisovit	Muramidase, Peroxidase, FOS, Vitamin E & Vitamin C	Powder	10 gm, 100gm & 1 kg
Vigest	Amino Acid+Vitamin+Mineral	Oral Solution	500ml, 2 lit
FAM 30	Iodophore Disinfectant	Liquid	100ml, 1000ml,
	·		5 lit, 25 lit, 210 lit
GPC8	Aldehyde Disinfectant	Liquid	100ml, 1000ml,
			5 lit, 25 lit, 210 lit
Shift	Trisodium based Detergent	Solution	1000ml, 25lit
AQUA PRODUCTS Biomin Pond Life Biomin Aquaboost Hepa Protect Aqua	Water probiotic Amino Acid complex Flavanoids	Powder Powder Powder	500gm, 1kg 1000gm, 25kg 100gm, 25kg
Tiepa i Totect Aqua	i iavailulus	i UWUGI	100giii, 23kg

# Renata Limited Auditors' Report and Financial Statements

as at and for the year ended 31 December, 2010

We have audited the accompanying financial statements of Renata Limited ("the company") which comprises Statement of Financial Position as at 31 December 2010 and the Statement of Comprehensive Income, Statement of Changes in Equity and Cash Flow Statement for the year then ended and also consolidated financial statements of Renata Limited ("the company"), and its subsidiaries which comprises Consolidated Statement of Financial Position as at 31 December 2010 and the Consolidated Statement of Financial Position, Statement of Changes in Equity and Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Accounting Standards (BAS) and Bangladesh Financial Reporting Standards (BFRS). This responsibility includes; designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud and error; selecting and applying accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing (BSA). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of

## Auditors' Report to the Shareholders of Renata Limited

expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The financial statements of the company's subsidiaries-Renata Agro Industries Limited and Purnava Limited, reflect total assets of Tk 406,281,061 and Tk 26,475,592 respectively as at 31 December 2010 and total revenue of Tk 346,246,505 and Tk 100,336,555 respectively for the year then ended. These financial statements have been audited by other auditors whose reports have been furnished to us and our opinion, in so far as it relates to the amounts included in respect of the company's subsidiaries, is based solely on the reports of the other auditors.

#### **Opinion**

In our opinion, the financial statements of the company along with the notes thereon and the consolidated financial statements, drawn up on the consideration of the separate audit reports of the subsidiaries as at 31 December 2010, prepared in accordance with Bangladesh Accounting Standards (BASs) and Bangladesh Financial Reporting Standards (BFRSs), give a true and fair view of the financial position of the company and its subsidiaries, and of the results of their financial performance and cash flows for the year then ended and comply with the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

#### We also report that:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof:
- b) in our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of these books;
- c) the company's Statement of Financial Position (Balance Sheet) and Statement of Comprehensive Income (Profit and Loss Account) dealt with by the report are in agreement with the books of account; and
- d) the expenditure incurred was for the purposes of the company's business.

S. F. Ahmed & Co. Chartered Accountants

Dated, Dhaka 27 April 2011

#### **RENATA LIMITED**

#### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2010

Figures in Taka

ASSETS	Notes	2010	2009
Non-current assets			
Property, plant and equipment	4	2,564,572,288	1,396,300,867
Capital work-in-progress	5	363,998,451	736,960,533
Investment in subsidiary	6	63,070,376	63,070,376
Other investment	7	58,965,084	11,931,079
Total non-current assets		3,050,606,199	2,208,262,855
Current assets			
Inventories	8	1,295,855,164	1,075,310,581
Trade and other receivables	9	478,364,475	343,870,341
Advances, deposits and prepayments	10	110,721,962	80,677,337
Cash and cash equivalents	11	178,384,225	143,248,172
Total current assets		2,063,325,826	1,643,106,431
Total assets		5,113,932,025	3,851,369,286
EQUITY AND LIABILITIES			
Share capital	12	180,748,000	144,598,400
Revaluation surplus	13	154,118,455	154,596,958
Tax holiday reserve		124,166,310	83,346,636
Retained earnings	14	2,512,438,179	1,824,737,962
Total equity attributable to equity holders of the company		2,971,470,944	2,207,279,956
Non-current liabilities			
Deferred liability-staff gratuity	15	138,540,457	124,183,595
Deferred tax liabilities	16	152,716,016	_110,179,135
Total non-current liabilities		_291,256,473	234,362,730
Current liabilities			
Bank overdraft	17	1,129,414,884	794,424,620
Creditors for goods		31,752,362	27,896,925
Accrued expenses		220,862,988	171,928,847
Other liabilities	18	278,932,990	237,310,646
Unclaimed dividend		5,164,759	3,961,604
Provision for taxation	19	185,076,625	174,203,958
Total current liabilities		1,851,204,608	1,409,726,600
Total liabilities		2,142,461,081	1,644,089,330
Total equity and liabilities		5,113,932,025	3,851,369,286

The annexed notes 1 to 35 form an integral part of these financial statements.

CEO & Managing Director

Company Secretary

As per our annexed report of same date.

S. F. Ahmed & Co. **Chartered Accountants** 

Dhaka, 27 April 2011

#### **RENATA LIMITED**

#### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2010

Figures in Taka 2010 2009 Tax holiday units Non-tax holiday Potent products **Notes** Unit 1, 2 & 3 facility Cepha plant Total Total (up to August) **Turnover** 20 4.217.380.255 663.792.265 5.090.318.113 3,900,732,314 209.145.593 Cost of sales 21 (1,820,496,777)(2,009,299,409)(64,546,715) (331,515,852) (2,405,361,976)Gross profit 2,208,080,846 144,598,878 332,276,413 2,684,956,137 2,080,235,537 Other income 22 5,945,247 46,870 5,992,117 8,050,515 2,214,026,093 2,088,286,052 144,645,748 332,276,413 2,690,948,254 Operating expenses: Administrative, selling and distribution expenses 23 (1,153,003,182)(60,666,545) (164,960,893) (1,378,630,620)(1,118,768,795)Operating profit 969,517,257 1,061,022,911 83,979,203 167,315,520 1,312,317,634 Gain on disposal of property, plant and equipment 4.5 593,908 930,500 593,908 Interest on over draft (97,040,717)(4,082,000)(117,473,675)(99,513,638)(16,350,958)Other expenses (8,658,113)(340,800)(355,223)(9,354,136)(6,752,520)Contribution to WPPF (41,151,504)(45,519,904)(3,788,400)(7,171,873)(56,480,177)Profit before tax 823,030,095 910,398,085 75,768,003 143,437,466 1,129,603,554 Tax expenses Current tax 19 (190,711,707) (235,480,759)(235,480,759)Deferred tax 16 (42,694,263) (42,694,263)(28,793,936)(219,505,643)(278, 175, 022)(278, 175, 022)Net Profit after tax for the year 632,223,063 851,428,532 603,524,452 75,768,003 143,437,466 Basic earning per share (par value of Tk 100) 24 471.06 333.90

The annexed notes 1 to 35 form an integral part of these financial statements.

CEO & Managing Director

Director

Company Secretary

As per our annexed report of same date.

S.F. Anm

S. F. Ahmed & Co. Chartered Accountants

## RENATA LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2010

Figures in Taka

	Share capital	Revaluation surplus	Tax holiday reserve	Retained earnings	Total equity
Balance as at 01 January 2009	115,678,700	155,075,461	52,862,514	1,338,456,682	1,662,073,357
Stock dividend issued	28,919,700	-	-	(28,919,700)	-
Cash dividend paid	-	-	-	(57,839,350)	(57,839,350)
Deferred tax on revaluation surplus	-	157,382	-	-	157,382
Depreciation adjustment on revaluation se	urplus -	(635,885)	-	-	(635,885)
Net profit after tax for the year	-	-	-	603,524,452	603,524,452
Tax holiday reserve	-	-	30,484,122	(30,484,122)	-
Balance at 31 December 2009	144,598,400	154,596,958	83,346,636	1,824,737,962	2,207,279,956
Balance at 01 January 2010	144,598,400	154,596,958	83,346,636	1,824,737,962	2,207,279,956
Stock dividend issued	36,149,600	-	-	(36,149,600)	-
Cash dividend paid	-	-	-	(86,759,041)	(86,759,041)
Deferred tax on revaluation surplus	-	157,382	-	-	157,382
Depreciation adjustment on revaluation so	urplus	(635,885)	-	-	(635,885)
Net profit after tax for the year	-	-	-	851,428,532	851,428,532
Tax holiday reserve	-	-	87,682,188	(87,682,188)	
Tax holiday reserve reversed			(46,862,514)	46,862,514	
Balance at 31 December 2010	180,748,000	154,118,455	124,166,310	2,512,438,179	2,971,470,944

The annexed notes 1 to 35 form an integral part of these financial statements.

## RENATA LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

Figures in Taka

		2010	2009
A.	Cash flows from operating activities:		
	Collection from customers and other income	5,752,180,900	4,524,734,599
	Payment of VAT	(726,458,705)	(576,244,068)
	Payment to suppliers and employees	(3,897,580,701)	(2,934,353,785)
	Cash generated from operation	1,128,141,494	1,014,136,746
	Financing cost	(117,473,675)	(99,513,638)
	Payment of tax	(224,608,092)	(163,539,372)
	Net cash from operating activities	786,059,727	751,083,736
В.	Cash flows from investing activities:		
	Purchase of property, plant and equipment	(953,649,098)	(642,570,569)
	Investment in shares	(48,034,005)	(3,553,325)
	Sale proceeds of property, plant and equipment	1,325,050	930,500
	Net cash used in investing activities	(1,000,358,053)	(645,193,394)
C.	Cash flows from financing activities:		
	Medium term loan (repaid)/received (net)	334,990,264	(28,738,995)
	Dividend paid	(85,555,885)	(57,051,213)
	Net cash from/(used in) financing activities	249,434,379	(85,790,208)
D.	Net cash increase (decrease) for the year (A+B+C)	35,136,053	20,100,134
E.	Opening cash and cash equivalents	143,248,172	123,148,038
F.	Closing cash and cash equivalents (D+E)	178,384,225	143,248,172

The annexed notes 1 to 35 form an integral part of these financial statements.

#### **RENATA LIMITED**

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31 DECEMBER 2010

#### 1. Reporting entity

#### 1.1 Company profile

Renata Limited ("the Company") is a public limited company incorporated in Bangladesh in 1972 as Pfizer Laboratories (Bangladesh), under the Companies Act 1913. In 1993, the Company was renamed as "Renata Limited". The authorised capital of the Company is Tk 500,000,000 divided into 5,000,000 ordinary shares of Tk 100 each with a paid up capital of Tk 180,748,000 divided into 1,807,480 ordinary shares of taka 100 each. The address of the registered office of the Company is Plot # 1, Milk Vita Road, Section-7, Mirpur, Dhaka-1216. The shares of the Company are publicly traded on the floor of Dhaka Stock Exchange Limited.

The Company manufactures and sells various pharmaceutical, animal health, animal nutritional, oral saline, hormone and other medical products in the local market. The Company exports a few of its pharmaceutical products to some foreign markets.

#### 1.2 Subsidiary companies

#### 1.2.1 Renata Agro Industries Limited

Renata Agro Industries Limited, a subsidiary company of Renata Limited, was incorporated on 7 September 1997 as a private limited company under the Companies Act 1994 with authorised share capital of Tk 150,000,000 divided into 1,500,000 ordinary shares of Tk 100 each. The company commenced its commercial operation from October 1998. The principal activities of the company are to carry on business for producing and sale of various agro based products, poultry breeding and hatching, and sale of poultry products.

#### 1.2.2 Purnaya Limited

Purnava Limited, another subsidiary company of Renata Limited, was incorporated on 17 August 2004 as a private limited company under the Companies Act 1994 with authorised share capital of Tk 200,000,000 divided into 2,000,000 ordinary shares of Tk 100 each. The company commenced its commercial operation in 2009. The principal activities of the company are to carry on business of manufacturing, marketing and distributing all kinds of consumer goods, consumer durables, food items, edible oils, etc. and to engage in the business as traders, importers, exporters, commission agents of all kinds of goods and services including pharmaceutical products.

#### 2. Basis of preparation and significant accounting policies

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with applicable International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs) as adopted by the Institute of Chartered Accountants of Bangladesh as Bangladesh Accounting Standards (BASs) and Bangladesh Financial Reporting Standards (BFRSs), Companies Act 1994, the Securities & Exchange Rules 1987 and other laws and regulations applicable in Bangladesh.

#### 2.2 Date of authorisation for issue of the financial statements

On 27 April 2010, the Board of Directors reviewed the financial statements and authorised them for issue.

#### 2.3 Basis of measurement

The financial statements have been prepared under the historical cost convention as modified to include revaluation of certain property, plant and equipment. No adjustment has been made for inflationary factors affecting the financial statements. The accounting policies, unless otherwise stated, have been consistently applied by the Company and are consistent with those of the previous year.

These financial statements are prepared in Bangladesh Taka (Taka/Tk), which is the Company's functional currency. All financial information presented in Taka has been rounded off to the nearest integer.

#### 2.5 Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the reported amount of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which forms the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. However, the estimates and underlying assumptions are reviewed on an ongoing basis and the revision is recognised in the period in which the estimates are revised. No such revision however was carried out during the year under report.

#### 2.6 Going concern

The Company has adequate resources to continue in operation for foreseeable future. For this reason the directors continue to adopt going concern basis in preparing the accounts. The current credit facilities and resources of the Company provide sufficient funds to meet the present requirements of its existing businesses and operations

#### 2.7 Basis of consolidation of operations of subsidiary

The financial statements of the Company and its subsidiaries, as mentioned in note-1.2, have been consolidated in accordance with Bangladesh Accounting Standard (BASs) 27 "Consolidated and Separate Financial Statements". Figures used in the consolidated financial statements are based on the audited financial statements of Renata Agro Industries Ltd. and Purnava Limited audited by other auditors. Intra-group balances and unrealised income and expenses arising from intra-group transactions, have been eliminated in preparing the consolidated financial statements.

#### 2.8 Other investment

Marketable equity securities are shown in the balance sheet at the lower of cost and market value at balance sheet date. Diminution in value of investment has been charged to income statements.

#### 2.9 Foreign currency

Transactions in foreign currencies are translated to Bangladesh Taka at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities are converted at the rates prevailing at the balance sheet date. Non-monetary assets and liabilities are reported using the exchange rate at the date of transaction. Differences arising on conversion are charged or credited to the profit and loss account.

#### 2.10 Financial instrument

Non-derivative financial instrument comprising accounts and other receivables, cash and cash equivalents, loans and borrowings, and other payables are shown at transaction cost.

#### 2.11 Property Plant and equipment

#### 2.11.1 Recognition and measurement

Property, plant and equipment are stated at cost or revaluation less accumulated depreciation. Freehold land and buildings were revalued during the year ended 31 December 1995 by a firm of professional valuers.

Costs include expenditures that are directly attributable to the acquisition of the property, plant and equipments.

#### 2.11.2 Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of an item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in the profit and loss account as incurred.

#### 2.11.3 Depreciation

Depreciation is charged on all fixed assets on straight-line basis and over the following periods except freehold land:

	2010	2009
Building	33.03	33.03
Machinery and equipments	5-20	5-20
Automobiles and trucks	4	4
Office equipment	8-10	8-10
*Furniture and fixtures	10	20

<sup>\*</sup> Management has reviewed the estimated useful life of furniture and fixtures and decided to change the useful life from 20 years to 10 years. Effects in the financial statements have been given as per 'BAS 8' Accounting policies, Changes in accounting estimate.

Gains and losses on disposal or retirement of assets are credited or charged to the results of operation.

#### 2.12 Capital work-in-progress

Property, plant and equipment under construction/acquisition have been accounted for as capital work-in-progress until construction/acquisition is completed and measured at cost.

#### 2.13 Inventories

Stocks are valued at lower of cost and net realisable value except for goods in transit which are valued at cost.

Cost of active materials, raw materials and packing materials are valued by using FIFO formula.

Cost of work-in-progress and finished stocks are arrived at by using FIFO cost formula including allocation of manufacturing overheads related to bringing the inventories to their present condition. The Company uses standard cost method for measurement of cost of finished goods.

#### 2.14 Impairment

The carrying amount of non-financial assets, other than inventories, is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the property, plant and equipment recoverable amount is estimated. For tangible assets that have indefinite lives or that are not yet available for use, recoverable amount is estimated at each reporting date.

#### 2.15 Workers' Profit Participation Fund (WPPF)

The Company provides 5% of its profit before charging such expense as WPPF in accordance with the Bangladesh Labour Act, 2006.

#### 2.16 Income tax

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the profit and loss account.

#### 2.17 Current tax

The Company qualifies as a "Publicly Traded Company" and the effective rate of taxation is 24.75% considering 10% tax rebate for declaring dividend of more than 20% of the paid up capital.

#### 2.18 Deferred tax

Deferred tax is recognised using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amounts used for taxation purposes. Deferred tax is measured at the tax rate that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

#### 2.19.1 Defined contribution plan

The Company operates a contributory provident fund scheme, duly recognised by NBR, for its permanent employees. Provident fund is administered by a Board of Trustees and is funded by equal contributions both by the employees and the Company at a predetermined rate.

#### 2.19.2 Defined benefit plan (Gratuity scheme)

The Company also operates an unfunded gratuity scheme. Employees are entitled to gratuity benefit after the completion of a minimum of seven years of service with the Company. The gratuity is calculated on the last basic pay and is payable at the rate of one month's basic pay for every completed year of service up to ten years of service, and one and half months basic pay for more than ten years of service. Provision for which has been made as per gratuity rules of the Company. Actuarial valuation of the scheme is made by a professional valuer/actuary once in every 2 years.

#### 2.19.3 Other employees benefit obligation

The Company operates a group insurance scheme for its permanent employees.

#### 2.20 Provisions

Provisions and accrued expenses are recognised in the financial statements in line with the Bangladesh Accounting Standard (BAS) 37 "Provisions, Contingent Liabilities and Contingent Assets" when

- the company has a legal or constructive obligation as a result of past event.
- it is probable that an outflow of economic benefit will be required to settle the obligation.
- a reliable estimate can be made of the amount of the obligation.

#### 2.21 Revenue

Revenue from the sale of goods is measured at fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership has been transferred to the buyer, the Company has no managerial involvement in ownership of the goods, the amount of revenue and the cost of the transaction can be measured reliably and it is probable that the economic benefit associated with the transactions will flow to the company.

#### 2.22 Reporting period

The financial period of the Company covers one year from 1 January to 31 December consistently.

#### 2.23 Cash and cash equivalents

Cash and cash equivalents are comprised of cash in hand, cash at bank and term deposits that are readily convertible to known amount of cash and that are subject to an insignificant risk of change in value.

#### 2.24 Cash flow statement

Cash flow statement has been prepared in accordance with the Bangladesh Accounting Standards (BAS) 7, "Cash flow statement" under direct method.

#### 2.25 Events after the reporting period

Events after the reporting period that provide additional information about the Company's positions at the balance sheet date are reflected in the financial statements. Events after the reporting period that are non-adjusting events are disclosed in note-33 when material.

#### 3. Directors' responsibility statement

The Board of Directors takes the responsibility for the preparation and presentation of these financial statements.

#### 4. Property, plant and equipment

	CC	OST/REVA	LUATIONS				DEPREC	IATION		
Particulars	At 1 Jan 2010	Additions during the year	Disposal/ adjustment during the year	At 31 Dec 2010	Rate	At 1 Jan 2010	Charge during the year	Disposal/ adjustment during the year	At 31 Dec 2010	Written down value at 31 Dec 2010
	Taka	Taka	Taka	Taka	%	Taka	Taka	Taka	Taka	Taka
Freehold land:										
At cost	151,041,108	106,935,548	-	257,976,656		-	-	-	-	257,976,656
On revaluation	179,132,078	-	-	179,132,078		-	-	-	-	179,132,078
	330,173,186	106,935,548	-	437,108,734	-	-	-	-	-	437,108,734
Building:										
At cost	260,278,470	387,729,358	-	648,007,828	1.33 - 4	31,698,623	14,206,579	-	45,905,202	602,102,626
On revaluation	41,291,251	-	-	41,291,251	1.33 - 4	8,607,478	635,885	-	9,243,363	32,047,888
	301,569,721	387,729,358	-	689,299,079		40,306,101	14,842,464	-	55,148,565	634,150,514
Plant and machinery	982,010,504	770,918,047	-	1,752,928,551	5 - 20	310,750,824	94,697,889		405,448,714	1,347,479,837
Automobile and trucks	140,958,195	41,114,090	2,330,000	179,742,285	25	51,005,389	37,778,423	1,598,858	87,184,954	92,557,331
Office equipment	74,438,757	15,903,396	-	90,342,153	10 - 12.5	40,279,311	8,512,936		48,792,247	41,549,906
Furniture and fixtures	17,260,740	4,010,741	-	21,271,481	10	7,768,611	1,776,904		9,545,515	11,725,966
Total 2010	1,846,411,103	1,326,611,180	2,330,000	3,170,692,283		450,110,236	157,608,616	1,598,858	606,119,995	2,564,572,288
Total 2009	1,371,913,067	475,888,036	1,390,000	1,846,411,103		357,477,233	93,918,503	1,285,500	450,110,236	1,396,300,867

#### 4.1 Value of fully depreciated assets included in property, plant and equipment are as follows:

	Cost in Taka
Building	4,448,824
Plant and machinery	124,101,118
Automobile and trucks	18,807,570
Office equipment	17,965,331
Furniture and fixture	2,521,636
	167,844,479

#### 4.2 The freehold land of the Company measuring 110.258 acres are located at:

Mirpur, Dhaka	12.000	acres
Pekua, Cox's Bazar	45.190	acres
Barishal Sadar	0.290	acres
Gondogram,Bogra	0.270	acres
Lakshimipur, Rajshahi City Corporation.	0.149	acres
Dogri Rajendrapur, Gazipur	15.098	acres
Kashor Gore, Bhaluka, Mymensing	11.962	acres
Sagordighi, Tangail	10.780	acres
Siddikhali, Tangail	1.050	acres
Ghatail, Tangail	12.810	acres
Turag, Dhaka	0.660	acres
Total	110.258	acres

#### 4.3 Depreciation for the year has been charged to:

	Taka
Cost of goods sold - Non-tax holiday units 1, 2 & 3 (Note 21.1)	86,951,335
Cost of goods sold - Tax holiday unit 4 (Note 21.1)	25,207,143
	112,158,478
Operating expenses (Note 23)	44,814,253
Revaluation surplus (Note 13)	635,885
	157,608,616

4.4 The freehold land and buildings were revalued by a firm of professional valuers in the year 1995 and the increase in net carrying amount as a result of revaluation were shown as additions/revaluations in that year.

#### 4.5 Sale of property, plant and equipment

PARTICULARS	Original cost Taka	Accumulated depreciation Taka	Net book value Taka	Sale proceeds Taka	Profit/ (loss) Taka	Mode of disposal	Purchaser
Automobiles:							
Toyota Corolla D Metro GA-15-2631 Model 1997	500,000	416,114	83,886	356,250	272,364	Tender	Mr. Akhteruzzaman Akhter
Toyota Corolla D Metro GA-14-2866 Model 1995	700,000	624,831	75,169	300,000	224,831	Tender	Mr. Golam Mustafa
Toyota Corolla D Metro KA-11-2615 Model 2005	810,000	291,600	518,400	468,800	(49,600)	Tender	Mr. Golam Mustafa
Toyota Micro D Metro MA-54-0608	320,000	266,313	53,687	200,000	146,313	Tender	Alamgir Transport
Total Ta	2,330,000	1,598,858	731,142	1,325,050	593,908		

#### 5. Capital work in-progress

	2010 Taka	2009 Taka
Opening Balance	736,960,533	570,277,998
Add: Addition during the year	953,649,098	642,570,571
	1,690,609,631	1,212,848,569
Less: Capitalised as property, plant and equipment	1,326,611,180	475,888,036
	363,998,451	736,960,533

This represents mainly construction of building for H.O., Penicillin plant, Hormone plant-II, installation of plant and machinery, their components and other fixed assets procured from foreign and local vendors..

#### 6. Investment in subsidiaries

This represents investments in share capital of Renata Agro Industries Limited and Purnava Limited. Renata Limited, being the group company, is the owner of 99.99% shares in both the companies.

	2010			2009
	Share holding %	No. of shares	Value Taka	Value Taka
Renata Agro Industries Limited	99.99	419,949	60,570,476	60,570,476
Purnava Limited	99.99	24,999	2,499,900	2,499,900
		444,948	63,070,376	63,070,376

#### 7. Other investment at cost

	Market value	Market value Book va	
	2010	2010	2009
	Taka	Taka	Taka
Detail of the above amount is given as under:			
256,945 Ordinary Share of Tk.10/- each in Central Depository Bangladesh Ltd. 2,028 Ordinary Shares of Tk. 100/- each	4,416,700	4,416,700	1,000,000
in BRAC Bank Limited 27,272 Ordinary Shares of Tk. 10/- each	1,602,120	1,107,012	1,107,012
in Social Islamic Bank Ltd.	1,355,418	465,689	465,689
4,680 Ordinary Shares of Tk. 100/- each in Al-Arafa Islamic Bank Ltd.	-	-	1,397,568
42,525 Ordinary Shares of Tk. 10/- each in EXIM Bank Ltd.	2,547,248	1,095,317	882,717
12,000 Ordinary Shares of Tk. 100/- each in Square Textile Ltd.	_	_	1,296,772
1,080 Ordinary Shares of Tk. 100/- each			
in Green Delta insurance Company Ltd. 1,500 Ordinary Shares of Tk. 100/- each	-	-	1,008,553
in Bay Leasing Company Ltd. 1,250 Ordinary Shares of Tk. 100/- each	4,300,125	1,131,713	-
in City Bank Ltd.	1,140,625	550,000	-
1,375 Ordinary Shares of Tk. 100/- each in International Leasing & Finance Services Ltd.	3,441,281	1,641,342	-
2,000 Ordinary Shares of Tk. 100/- each in Titas Gas Transmission & Distribution Ltd.	1,930,500	2,248,157	-
1,000 Ordinary Shares of Tk. 10/- each in Grameen Phone	234,400	281,119	-
12,180 Ordinary Shares of Tk. 10/- each in United Commercial Bank Ltd.	2,666,202	1,389,516	-
1,000 Ordinary Shares of Tk. 10/- each in Peoples Leasing Company Ltd.	295,000	173,692	-
180 Ordinary Shares of Tk. 100/- each in BD Lamps Ltd.	455,085	541,708	
2,500 Ordinary Shares of Tk. 100/- each			-
in Dhaka Electric Supply (DESCO) 5000 Ordinary Shares of Tk. 10/- each	4,931,875	6,722,533	-
in RAK Ceramics Ltd. 40,000 Ordinary Shares of Tk. 10/- each	828,000	1,067,252	-
in Dhaka Bank 1,500 Ordinary Shares of Tk. 100/- each	2,896,000	3,213,954	-
in Dutch Bangla Bank Ltd.  1,000 Ordinary Shares of Tk. 10/- each	3,106,500	3,518,276	-
in Padma Oil	797,500	1,258,996	-
9,956 Ordinary Shares of Tk. 100/- each in Square Pharma Ltd.	34,631,946	27,594,426	4,225,086
3,000 Ordinary Shares of Tk. 100/- each in ICB AMCL 2nd NRB Mutual Fund	732,750	547,682	547,682
	72,309,275	58,965,084	11,931,079

#### 8. Inventories

		2010 Taka	2009 Taka
Finished goods	-Pharmaceutical (Unit-1)	324,757,865	351,714,028
	-Premix (Unit-2)	47,263,025	166,438,190
	-Contract Manufacturing (Unit-3)	63,748,087	-
	-Potent Product Facility (Unit-4)	20,216,213	14,616,205
	-Cepha Plant	61,479,449	
		517,464,639	532,768,423
Work-in-progress		79,865,978	70,578,009
Raw materials		78,300,537	65,690,623
Bulk materials		93,447,964	103,773,861
Packing materials	3	74,676,790	62,898,497
Raw and packagi	ng materials-Premix (Unit-2)	76,369,039	56,102,900
Raw and packagi	ng materials-Contract manufacturing (Unit-3)	16,898,990	7,533,464
Raw and packagi	ng materials-Potent Product Facility (Unit-4)	29,559,690	16,566,688
Raw and packagi	ng materials-Cepha plant	67,559,430	-
Consumable stor	es and spares	9,049,888	5,325,749
Less: provision for	or slow moving and obsolete items	(7,781,871)	(15,558,619)
Stock in transit		260,444,090	169,630,986
		1,295,855,164	1,075,310,581

All stocks, present and future, are kept as security against short term bank loans (Note 17).

#### 9. Trade and other receivables

	2010 Taka	2009 Taka
Trade debtors-unsecured (Note 9.1)	258,649,437	188,061,402
Less: Provision for doubtful debts	(10,570,342)	(7,468,662)
Trade debtors considered good	248,079,095	180,592,740
Sundry debtors - unsecured considered good	119,842,403	76,580,355
Value Added Tax (VAT) recoverable	110,442,977	86,697,246
	478,364,475	343,870,341

All present and future debtors are kept as security against short term bank loans (Note 17).

#### 9.1 Trade debtors

Debts due below six months	226,572,641	104,547,004
Debts due over six months	32,076,796	83,514,398
	258,649,437	188,061,402

- a) Trade debtors includes Tk 2,351,665 due from Renata Agro Industries Limited
- Sundry debtors includes Tk 23,156,361 due from Purnava Limited for advance payment.
   Details are given in Note 32 "Related Party Disclosure"

Advances, deposits and prepayments	2010 Taka	2009 Taka
Advances:		
For inventories	1,406,074	2,612,482
To employees	55,106,606	58,702,293
	56,512,680	61,314,775
Deposits and prepayments:		
Security deposits	11,323,916	9,690,858
Prepaid expenses	42,885,366	9,671,704
	54,209,282	19,362,562
	110,721,962	80,677,337
The following amount included in advances and pre-payments are due for repayment after twelve me	onths from the date	of balance sheet.
Advance to employees	16,935,322	15,291,916
Prepaid expenses	5,255,186	2,252,205
	22,190,508	17,544,121

- a) Advance to employees and prepayments includes Tk 67,371,424 and Tk 56,293,323 due from the officers at 31 December 2010 and 2009 respectively.
- b) No amount was due by the Directors (including Managing Director) or associated parties.

#### 11. Cash and cash equivalent

10.

Cash in hand	685,000	675,000
Cash at bank	177,699,225	142,573,172
	178,384,225	143,248,172

12.	Share capit	tal	2010	2009
		Authorised:		
	5,000,000	Ordinary shares of Taka 100 each	500,000,000	500,000,000
		-		
		Issued, subscribed and paid up:		
	129,426	Ordinary shares of Taka 100 each issued for cash	12,942,600	12,942,600
	172,449	Ordinary shares of Taka 100 each issued for consideration other than cash	17,244,900	17,244,900
	1.505.605	Ordinary shares of Taka 100 each issued as fully paid bonus shares	150,560,500	114,410,900
		- ·		
	1,807,480		180,748,000	144,598,400

The shares are listed in the Dhaka Stock Exchange Limited and were quoted at Tk 12,942.75 per share on 31 December 2010.

At 31 December 2010 share holding position of the Company was as follows:

	Number of	Face value	% of total
	shares	Taka	holding
Sajida Foundation	921,808	92,180,800	51.00
Business Research International Corp. Inc.	405,975	40,597,500	22.46
ICB Unit Fund	44,813	4,481,300	2.48
Investment Corporation of Bangladesh	86,931	8,693,100	4.81
First ICB Mutual Fund	32,963	3,296,300	1.82
Shadharan Bima Corporation	79,077	7,907,700	4.37
Other local shareholders	235,913	23,591,300	13.04
	1,807,480	180,748,000	100.00

#### Classification of shareholders by holdings:

	2010				
Holdings	No. of holders as per folio	No. of holders as per BOID	Number of total holders	No. of total share holdings	% of total holdings
Less than 500 shares	392	1,612	2,004	61,890	3,42%
501 to 5,000 shares	31	51	82	116,057	6.42%
5,001 to 10,000 shares	-	3	3	23,465	1.30%
10,001 to 20,000 shares	-	2	2	25,927	1.43%
20,001 to 30,000 shares	-	2	2	51,892	2.87%
30,001 to 40,000 shares	-	1	1	32,923	1.82%
40,001 to 50,000 shares	-	1	1	41,778	2.31%
50,001 to 100,000 shares	1	1	2	165,663	9.17%
100,001 to 1,000,000 shares	2	-	2	1,287,885	71.25%
Over 1,000,000 shares	-	-	-	-	0.00%
	426	1,673	2,099	1,807,480	100.00%

#### 12.1 Share holding position in Renata Agro Industries Limited

		2010			2009	
	Number of shares	Face value Taka	% of total holding	Number of shares	% of total holding	
Group company: Renata Limited Minority/outside group company:	419,949	41,994,900	99.99%	419,949	99.99%	
Mr. Syed S. Kaiser Kabir	51 420,000	5,100 42,000,000	0.01%	51 420,000	0.01%	

#### 12.2 Share holding position in Purnava Limited

		2010			2009	
	Number of shares	Face value Taka	% of total holding	Number of shares	% of total holding	
Group company: Renata Limited	24,999	2,499,900	99.996%	24,999	99.996%	
Minority/outside group company:						
Mr. Syed S. Kaiser Kabir	1	100	0.004%	1	0.004%	
	25,000	2,500,000	100.000%	25,000	100.000%	

#### 13. Revaluation surplus

The freehold land and buildings have been revalued from an effective date of 31 December 1995 by professional valuers and resulting increase in value of Tk 220,423,329 has been shown as revaluation surplus. The breakup of revaluation is as follows:

	2010 Taka	2009 Taka
Land	179,132,078	179,132,078
Building	32,683,773	33,319,658
	211,815,851	212,451,736
Less: Depreciation charged during the year on revaluation of building	(635,885)	(635,885)
	211,179,966	211,815,851
Less: Adjustment of deferred tax thereon	57,061,511	57,218,893
	154,118,455	154,596,958

#### 14. Retained earnings

Details are as under:

Opening balance	1,824,737,962	1,338,456,682
Net profit after tax for the year	851,428,532	603,524,451
Tax holiday reserve	(87,682,188)	(30,484,122)
Stock dividend issued	(36,149,600)	(28,919,700)
Cash dividend paid	(86,759,041)	(57,839,350)
Tax holiday reserve reversed	46,862,514	
Closing balance	2,512,438,179	1,824,737,961
Tax holiday reserve reversed	46,862,514	

#### 15. Deferred liability-staff gratuity

The Company operates an unfunded gratuity scheme for its employees. Provision for gratuity is charged to profits annually to cover obligations under the scheme on the basis of estimate made by the management of the Company to maintain full provision at the balance sheet date. The break-up of accumulated provision for gratuity is as follows:

Opening balance	124,183,595	105,224,160
Add: Provision made during the year	48,591,307 172,774,902	35,192,899 140,417,059
Less: Paid during the year Closing balance	34,234,445 138,540,457	16,233,464 124,183,595

#### 16. Deferred tax liabilities

Deferred tax liability is recognized in accordance with the provision of BAS-12 "Income Taxes", is arrived as follows:

		2010	2009
		Taka	Taka
Opening balance		110,179,135	81,542,581
Provision made during the year for deferred tax expense		42,694,263	28,793,936
		152,873,398	110,336,517
		,	,,
Reduction of deferred tax on revaluation surplus (Note 13)		(157,382)	(157,382)
Closing balance		152,716,016	110,179,135
	Carrying		Taxable/
	amount on		(deductible)
	balance sheet		temporary
	date	Tax base	difference
	Taka	Taka	Taka
At 31 December 2010			
Property, plant and equipment (excluding land):			
At cost less accumulated depreciation	1,304,243,523	749,278,282	554,965,241
Revaluation surplus	211,179,966	-	211,179,966
•	1,515,423,489	749,278,282	766,145,207
Provision for staff gratuity (net of payment)	(138,540,457)	-	(138,540,457)
Provision for doubtful debts	(10,570,342)	-	(10,570,342)
Net temporary difference	,		617,034,408
Applicable tax rate			24.75%
Deferred tax liability/(asset)			152,716,016
<i>y</i> (,			
At 31 December 2009			
Property, plant and equipment (excluding land):			
At cost less accumulated depreciation	885,516,395	520,511,767	365,004,628
Revaluation surplus	,,	,,	211,815,851
110 valuation outpluo	211.815.851	-	
	211,815,851 1 097 332 246	520 511 767	
	211,815,851 1,097,332,246	520,511,767	576,820,479
Provision for staff gratuity (net of payment)	1,097,332,246	520,511,767	576,820,479
Provision for staff gratuity (net of payment)	1,097,332,246 (124,183,595)	520,511,767	576,820,479 (124,183,595)
Provision for doubtful debts	1,097,332,246	520,511,767 - -	576,820,479 (124,183,595) (7,468,662)
Provision for doubtful debts  Net temporary difference	1,097,332,246 (124,183,595)	520,511,767 - -	576,820,479 (124,183,595) (7,468,662) 445,168,222
Provision for doubtful debts	1,097,332,246 (124,183,595)	520,511,767 - -	576,820,479 (124,183,595) (7,468,662)

#### 17. Bank overdraft

	Limit Taka	2010 Taka	2009 Taka
Overdraft accounts with:			
Eastern Bank Limited, Dhaka The Hongkong Shanghai Banking	375,000,000	98,369,080	224,935,217
Corporation Ltd., Dhaka	750,000,000	284,724,860	86,474,899
City Bank Limited	500,000,000	53,839,973	-
Standard Chartered Bank, Dhaka	1,065,000,000	367,782,782	332,160,761
Citibank N. A., Dhaka	500,000,000	323,757,486	150,853,743
Agrani Bank	-	940,703	-
	3,190,000,000	1,129,414,884	794,424,620

#### Security

i) First charge over all present and future stocks and book debts of Renata Limited jointly with Eastern Bank Limited, The Hongkong Shanghai Banking Corporation Limited, Citibank N A, City Bank Limited and Standard Chartered Bank under pari-passu security sharing agreement.

2010

2009

ii) First charge over all present and future plant and machinery of Renata Limited jointly as above.

#### 18. Other liabilities

		Taka	Taka
		104.050.744	
	Workers' profit participation fund	124,956,741	96,243,044
	Others (Note 18.1)	153,976,249	141,067,602
		278,932,990	237,310,646
18.1	Others		
	Advance received from Directorate of Family planning	-	85,591,760
	PF trustee	13,501,653	2,341,953
	V/P journalised	40,080,030	-
	A/P journalised plant	2,470,000	-
	ICB Securities Trading Company Limited	10,089	-
	W/H tax-parties	2,065,271	-
	Export commission	10,344,168	-
	Meeting expenses	10,000,000	-
	Royalty payable	11,500,000	-
	W/H VAT	367,952	-
	GAINS	62,308,766	52,883,851
	Provision for diminution in value of investment	1,158,365	-
	W/H Income tax	169,955	250,038
		153,976,249	141,067,602

Provision for taxation	2010 Taka	2009 Taka
Opening balance	174,203,958	147,031,623
Add: Provision for current year	235,480,759	190,711,707
	409,684,717	337,743,330
Less: Tax paid during the year	224,608,092	163,539,372
Closing balance	185,076,625	174,203,958

#### 20. Turnover

19.

Non-tax holiday (units-1, 2 & 3 ): Pharmaceutical products Animal health products Animal nutritional products Contact manufacturing

Tax holiday units: Potent product facility Cepha plant

	2010		
Gross		Revenue	Revenue
Revenue	Less: VAT	(net)	(net)
Taka	Taka	Taka	Taka
3,534,047,050	435,938,931	3,098,108,119	2,812,225,147
669,769,786	104,888,364	564,881,422	457,977,880
468,371,001	-	468,371,001	380,921,700
94,732,000	8,712,287	86,019,713	24,619,707
4,766,919,837	549,539,582	4,217,380,255	3,675,744,434
247,248,495	38,102,902	209,145,593	224,987,880
802,608,486	138,816,221	663,792,265	
1,049,856,981	176,919,123	872,937,858	224,987,880
5,816,776,818	726,458,705	5,090,318,113	3,900,732,314

- 20.1 During the year sale of pharmaceutical products includes export sale of Tk. 103,896,060 equivalent to US\$ 1,453,092
- 20.2 Item-wise production/purchases and sale of 476 finished goods formulations consisting of pharmaceutical products, animal health products, premix feed supplement, proten products and other medical products in various forms viz capsules, tablets, vials, ampoules, dry and liquid syrup, ointments, sachets, etc. are stated below by major product group and their total value:

Amount in Taka In '000					
		Opening	Production/		Closing
Major product group	Unit	stocks	purchases	Less: Sales	stocks
Sterile dry fill (injectable)	Vials	300	2,756	2,527	529
Sterile liquid fill (injectable)	Vials & Ampoules	971	10,966	10,314	1,623
Ointments and eye/ear drops	Tube	233	1,416	1,496	153
Capsules and tablets	Capsule & Tablet	76,720	786,090	703,840	158,970
Oral liquid and dry syrup	Bottle	3,111	13,513	14,508	2,116
Rabipur Vaccine	Vials	33	339.000	368.000	4
Potent products	Capsule & Tablet	20,465	317,453	127,562	210,356
Premix-Animal nutrition	Kg	30	3,578	3,182	426
- Animal nutrition	Sachets	513	2,200	2,193	520
Oral saline	Sachets	-	45,628	38,346	7,282
		532,768	2,390,059	2,405,362	517,465

21. Cost of sales Amount in Taka

			2009		
	Non-tax holiday	Tax holiday Units			
	Unit-1, 2 & 3	Potent product facility	Cepha plant	Total	Total
Opening stock of finished goods	518,152,218	14,616,205	-	532,768,423	330,414,979
Add: Cost of goods manufactured (Note 21.1)	1,769,879,858	70,146,723	392,995,301	2,233,021,882	1,910,142,912
Cost of finished goods purchased	157,036,310		_	157,036,310	112,707,309
	2,445,068,386	84,762,928	392,995,301	2,922,826,615	2,353,265,200
Less: Closing stock of finished goods (Note 8)	435,768,977	20,216,213	61,479,449	517,464,639	532,768,423
	2,009,299,409	64,546,715	331,515,852	2,405,361,976	1,820,496,777

#### 21.1 Cost of goods manufactured

			2009		
	Non-tax holiday	Tax holida	y Units		
	Unit-1, 2 & 3	Potent product	Cepha plant	Total	Total
Cost of materials:		facility			
Opening work-in-process	70,578,009	-	-	70,578,009	57,946,757
Add: Cost of raw materials consumed (Note 21.2)	1,292,874,264	56,427,674	315,414,265	1,664,716,203	1 <u>,584,875,137</u>
	1,363,452,273	56,427,674	315,414,265	1,735,294,212	1,642,821,894
Less: Closing work-in-process	60,405,840	3,652,894	15,807,244	79,865,978	70,578,009
Total cost of materials	1,303,046,433	52,774,780	299,607,021	1,655,428,234	1,572,243,885
Manufacturing overhead:					
Salaries, wages and other benefits	118,400,101	4,732,541	12,730,259	135,862,901	98,499,320
Company's contribution to provident fund	1,067,875	493,578	110,246	1,671,699	1,495,528
Net periodic cost for gratuity	17,663,084	580,679	129,702	18,373,465	16,580,499
Electricity and fuel	36,315,871	680,730	31,425,628	68,422,229	25,430,744
Consumable stores, supplies and					
manufacturing expenses	118,041,033	1,355,268	3,341,906	122,738,207	52,795,251
Insurance	6,889,279	129,137	-	7,018,416	4,276,435
Land revenue and taxes	743,848	13,943	257,919	1,015,710	1,359,848
Rental and leases	1,920,211	35,994	-	1,956,205	1,454,424
Automobile expenses	6,159,434	115,457	526,852	6,801,743	3,940,360
Postage and telephone	1,803,721	33,810	360,797	2,198,328	1,455,388
Printing and stationery	4,298,047	80,565	1,378,253	5,756,865	3,117,274
Uniform to workers	4,740,193	184,251	241,027	5,165,471	3,255,089
Travelling, moving and entertainment	15,123,111	283,478	4,188,448	19,595,037	12,121,775
Repair and maintenance	11,729,442	125,788	15,409,556	27,264,786	15,924,251
Lunch, snacks and tea expenses	32,680,804	943,097	5,619,964	39,243,865	23,900,241
Depreciation	86,951,335	7,539,420	17,667,723	112,158,478	71,498,242
Other overhead expenses	2,306,036	44,207		2,350,243	794,358
	466,833,425	17,371,943	93,388,280	577,593,648	337,899,027
Total cost of goods manufactured	1,769,879,858	70,146,723	392,995,301	2,233,021,882	1,910,142,912

#### 21.2 Cost of raw materials consumed

Opening stock	
Add: Purchase	

Less: Closing stock

295,999,345	16,566,688	-	312,566,033	333,706,249
1,336,568,239	69,420,676	382,973,695	1,788,962,610	1,563,734,921
1,632,567,584	85,987,364	382,973,695	2,101,528,643	1,897,441,170
339,693,320	29,559,690	67,559,430	436,812,440	312,566,033
1,292,874,264	56,427,674	315,414,265	1,664,716,203	1,584,875,137

#### 21.3 Purchases, issues and stocks of raw materials

Purchases, issues and stocks of raw materials are of over 1925 items involving production of 476 finished goods formulations. The measurements are expressed in different units viz. kilogram, activity, litre, pieces etc. In view of different units in use, the following table has been presented in value only.

Major material group	Opening stocks Taka	Purchases Taka	Consumtion Taka	Closing stocks Taka
Active materials (Note 21.4)	103,773,861	477,721,526	488,047,423	93,447,964
Raw materials (Note 21.4)	65,690,623	347,387,145	334,777,231	78,300,537
Packaging materials (Note 21.4)	62,898,497	227,290,571	215,512,278	74,676,790
Premix - Raw and packaging materials	56,102,900	231,493,868	211,227,729	76,369,039
Contract manufacturing	7,533,464	52,675,129	43,309,603	16,898,990
	295,999,345	1,336,568,239	1,292,874,264	339,693,320
Tax holiday units:				
Potent product facility (unit-4)	16,566,688	69,420,676	56,427,674	29,559,690
Cepha plant	-	382,973,695	315,414,265	67,559,430
	16,566,688	452,394,371	371,841,939	97,119,120
	312,566,033	1,788,962,610	1,664,716,203	436,812,440
Consumable stores	3,140,702	8,523,335	4,322,846	7,341,191
Maintenance stores and spares	2,185,047	573,650	1,050,000	1,708,697
	5,325,749	9,096,985	5,372,846	9,049,888
	5,325,749	9,096,985	5,372,846	9,049,888

#### 21.4 Summarised quantity of purchases, issues and stocks of raw materials

Summarised quantity of purchases, issues and stocks of raw materials are stated below by their major product group and their total value.

#### **Active materials:**

Major product group	Unit	Opening stocks	Purchases	Issues	Closing stocks
Local Imported	KG/KGA KG/KGA/BU	2,941 26,042	26,086 206,022	28,567 211,076	460 20,988
	Taka	103,773,861	477,721,526	488,047,423	93,447,964

Procurement of Active materials consist of 197 items of which 97% of the total value were imported during the year.

#### Raw materials

Major product group		Opening stocks	Purchases	Issues	Closing stocks
Excipients	KG	108,870	117,156	176,058	49,968
Colour	KG	414	1,325	1,258	481
Empty gelatin capsules (000's)	PCS	32,974	115,656	113,991	34,639
Flavour	KG	1,785	4,140	4,184	1,741
Sugar	KG	10,317	707,225	632,310	85,232
Sorbitol	KG	1,895	54,520	39,257	17,158
Glucose	KG	6,706	181,500	138,406	49,800
Lactose	KG	12,550	120,250	109,270	23,530
	Taka	65,690,623	347,387,145	334,777,231	78,300,537

Purchase of raw materials involve 375 items of which 95% in value were imported during the year.

#### Packaging materials:

Major product group	Unit	Opening stocks	Purchases	Issues	Closing stocks
Carton	PC	5,532,603	25,731,989	23,637,198	7,627,394
Label	PC	4,060,288	10,330,480	9,832,361	4,558,407
Direction slip	PC	7,535,734	23,980,500	22,243,604	9,272,630
Catch cover	PC	4,585,234	13,262,110	11,182,350	6,664,994
Vials	PC	3,041,192	11,006,908	9,358,742	4,689,358
Bottles	PC	429,921	13,890,337	11,811,563	2,508,695
Ampoules	PC	684,761	12,065,812	12,005,909	744,664
Plastic spoon/dropper	PC	2,858,165	24,766,620	27,129,863	494,922
PP cap/Al seals	PC	3,770,271	20,927,460	20,015,270	4,682,461
Rubber pluck	PC	1,426,500	9,000,000	10,086,700	339,800
Aluminum foil	KG	20,882	133,043	122,947	30,978
PVC hard	KG	25,765	134,061	131,385	28,441
	Taka	62,898,497	227,290,571	215,512,278	74,676,790

Packaging materials involve about 1410 items of which 52% in value were imported during the year.

Materials available locally were procured from their local manufacturers. Materials were imported from the following countries either directly from the manufacturers or suppliers approved by the Drug Administration:

India	Japan	Italy	New Zealand
China	Thailand	Denmark	Indonesia
Hong Kong	South Korea	Spain	Argentina
Singapore	Germany	USA	Brazil
Malaysia	UK	Austria	Czech Republic

#### 22. Other income

	2010 Taka	2009 Taka
Manufacturing charges received for manufacturing Eskayef products	-	7,134,747
Interest income	407,774	915,768
Dividend income	1,021,788	-
Exchange gain/(loss)	646,480	-
Gain from sale of listed company share	3,916,075	-
	5,992,117	8,050,515

#### 23. Administrative, selling and distribution expenses

			2009		
	Non-tax holiday	Tax holid	day units		
	Unit-1, 2 & 3	Potent product facility	Cepha plant	Total	Total
	Taka	Taka	Taka	Taka	Taka
Salaries, wages and allowances Contribution to Provident Fund Net periodic cost for gratuity Fuel and power Rent, rates and taxes Insurance Travelling, moving and entertainment exp. Repairs and maintenance Legal and professional expense Provision for bad debts Audit fee Directors' fee Membership fees and subscription Meeting and corporate expense Advertising and sales promotion Field expenses Depreciation Printing and stationery Postage, telex, fax and telephone Distribution freight	341,335,243 8,246,948 27,074,557 14,227,149 20,548,614 7,815,235 180,947,871 9,685,123 834,650 3,101,680 300,000 260,000 6,892,213 28,685,996 202,715,683 80,839,533 44,814,253 14,352,259 14,687,202 79,938,611	12,746,047 370,099 950,820 26,865 33,849 34,488 11,992,868 224,516 - 410,959 4,014,138 8,003,273 9,769,260 - 22,353 877,279 6,660,748	80,184,274 1,673,716 2,192,465 1,961,641 1,427,229 1,211,067 23,191,378 1,685,285 - - 916,015 6,745,919 1,866,814 11,237,309 - 3,071,871 1,744,255 12,854,602	434,265,564 10,290,763 30,217,842 16,215,655 22,009,692 9,060,790 216,132,117 11,594,924 834,650 3,101,680 300,000 260,000 8,219,187 39,446,053 212,585,770 101,846,102 44,814,253 17,446,483 17,308,736 99,453,961	386,773,993 7,908,334 18,612,400 13,726,933 18,279,779 10,417,931 180,612,477 10,753,420 1,805,129 - 300,000 310,000 3,544,178 25,264,458 180,313,571 73,118,149 21,784,376 12,735,160 17,558,826 89,368,057
Lunch, snacks, tea and welfare expenses	34,661,639	3,389,780	6,950,492	45,001,911	26,412,940
Other overhead expense*	31,038,723 1,153,003,182	1,139,203	6,046,561	38,224,487 1,378,630,620	19,168,684 1,118,768,795

<sup>\*</sup>Other overhead expense does not exceed 1% of total revenue. No separate item of these expenses are required to be disclosed under separate account head as per schedule - XI of the Companies Act, 1994.

**23.1** The Company engaged 3,115 employees of which 2,108 permanent employees and 1,007 Casual and Temporary Workers as required. All employees receive total remuneration of above Tk 36,000 per annum.

#### 24. Basic earnings per share (EPS)

The computation of EPS is given below:	2010 Taka	2009 Taka
Earnings attributable to the ordinary shareholders (net profit after tax)	851,428,532	603,524,452
Weighted average number of ordinary shares outstanding during the year (Note 24.1)	1,807,480	1,807,480
Basic Earning Per Share (EPS)	471.06	333.90

#### 24.1 Weighted average number of shares outstanding during the year

Opening number of shares	1,445,984
Bonus shares issued in June 2010	361,496
	1,807,480

<sup>\*</sup>Last year's EPS has been adjusted as per the requirement of BAS-33 "Earning per share".

#### 25. Payments to directors and officers

The aggregate amount paid (except directors' fee for attending board meeting in note 23) during the year to directors and officers of the Company are disclosed below as required by the Securities and Exchange Rules 1987.

Remuneration
House rent
Bonus
Contribution to provident fund
Gratuity
Medical expenses
Conveyance allowance and transport
Other welfare expenses

Directors	Officers		
Taka	Taka		
3,615,000	144,634,671		
2,300,000	150,475,241		
1,500,000	35,946,856		
361,500	11,365,327		
451,875	30,921,440		
306,829	16,881,047		
850,000	86,210,445		
604,901	25,524,887		
9,990,105	501,959,914		

25.1 During the year no payment has been made to any non-executive director for any special services rendered.

#### 26. Capacity utilisation - single shift basis

The Company operates multi-products plant. As a result plant utilisation is not comparable with capacity due to variation of product mix. However, actual production and utilisation for major products group are as follows:

			2010		2009	
Major product group	Unit	Capacity (In '000)	Actual production (In '000)	Utilisation %	Actual production (In '000)	Utilisation %
Sterile dry fill (injectable)	Vials	5,000	2,756	55.12%	2,650	53.00%
Sterile liquid (injectable)	Vials & ampoules	9,000	10,966	121.84%	9,114	113.93%
Ointments & eye/ear drops	Tubes & bottles	1,440	1,416	98.33%	1,497	103.96%
Capsules and tablets	Cap/Tab	600,000	786,090	131.02%	706,400	176.60%
Oral liquid & dry syrup	Bottles	10,000	15,513	155.13%	14,261	178.26%
Water for injection	Ampoules	2,200	2,178	99.00%	1,728	86.40%
Premix feed supplement	Kg	3,500	3,578	102.23%	2,637	105.48%
Premix feed supplement	Sachet	2,000	2,200	110.00%	1,799	138.38%
ORAL saline	Sachet	35,000	45,628	130.37%	27,241	111.64%
Potent Products	Tablets	400,000	317,453	79.36%	119,319	47.73%

#### 27. Contingent liabilities

27.1 There are contingent liabilities on account of unresolved disputed corporate income tax assessments involving tax claims by the tax authority amounting to Tk 25,266,780 for which appeals are pending with the High Court. However, tax paid and provided for the relevant years are adequate to meet the demanded tax, in the event the High Court maintains the decision of the Appellate Tribunal.

27.2 Additional contingent liabilities exist in respect of the following:		2010 Taka	2009 Taka
Outstanding letters of credit (Note 27.2.1)		599,172,444	303,285,518
Outstanding guarantees issued by the banks		42,013,620	41,230,233
		641,186,064	344,515,751
27.2.1 Outstanding letters of credit	Limit Taka	2010 Taka	2009 Taka
The Hong Kong and Shanghai Banking Corporation Ltd.	700,000,000	73,764,680	92,690,273
Standard Chartered Bank	400,000,000	265,025,808	91,102,679
Eastern Bank Limited	300,000,000	82,137,121	73,690,983
The City Bank Limited	320,000,000	64,695,025	
City Bank N.A	480,000,000	113,549,810	45,801,583
	2,200,000,000	599,172,444	303,285,518

#### 28. Capital expenditure commitment

There was no unprovided committed capital expenditure as at 31 December 2010.

#### 29. Dividend paid to non-resident shareholders

Dividend paid to non-resident shareholder, Business Research International Corp. Inc. during the year 2010 was Tk 15,091,920 equivalent to US\$ 216,526.83 for their 314,415 shares.

#### 30. Claims against the company not acknowledged as debt

None at 31 December 2010

#### 31. Payments/receipts in foreign currency

31.1 During the year the following payments were made in foreign currency for imports calculated on CIF basis of:

Active, raw and packaging materials Machinery and spares

Foreign	Local		
currency	currency		
US\$	Taka		
20,061,352	1,404,294,666		
5,660,940	396,265,800		
25,722,292	1,800,560,466		

#### **31.2** The following expenses were incurred during the year in foreign exchange on account of:

Professional consultation fee
Export promotional expenses
Subscription for IMS and Medical Journal
Products registration
Conference and Trade Show

US\$	80,856.00
US\$	192,847.00
US\$	23,366.00
US\$	97,898.00
US\$	38,970.00

#### **31.3** Foreign exchange was earned in respect of the following:

Export of goods on FOB

US\$	1,281,927
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#### 32. Related party disclosure:

During the year the Company carried out a number of transactions with related parties in the normal course of business on an arm's length basis. Name of those related parties, nature of those transactions and their total value has been shown in below table in accordance with the provisions of BAS-24 "Related Party Disclosure".

			Transaction			
Name of the party	Relationship	Nature of transaction	Opening balance Taka	Addition Taka	Adjustment Taka	Closing balance Taka
Renata Agro Industries Ltd.	Subsidiary	Sale of goods	2,420,270	16,011,308	16,079,913	2,351,665
Purnava Ltd.	Subsidiary	Purchase of goods Advance payment Total	10,568,907 10,568,907	96,446,508 12,587,454 109,033,962	96,446,508 96,446,508	23,156,361 23,156,361

**33.** The Company applied on 18 February 2007 to the National Board of Revenue (NBR) for tax holiday for its Unit-4(Potent Product Facility) under section 46A of the Income Tax Ordinance (ITO) 1984. After statutory proceedings as per ITO 1984, the NBR rejected the tax holiday application on 27 March 2007 on certain grounds. The Company filed appeal on 22 April 2007 to review the application but after statutory proceeding the NBR kept its previous order intact on 11 February 2009. The Company again filed appeal on 23 March 2009 for fresh review of the application. Finally, The National Board of Revenue has approved the application on 06 January 2011 vide reference no. 11(11) onu-1/2007/179(2).

#### 34. Financial Risk Management

The Management of Renata Limited has overall responsibility for the establishment and oversight of the company's risk management framework. Risk management policies, procedures and systems are reviewed regularly to reflect changes in market condition and the company activities. The company has exposure to the Credit risk, Liquidity risk and Market risk for its use of financial instruments.

#### 34.1 Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge on obligation. Credit risk information helps users of financial statements asses the credit quality of the entity's financial assets and level and sources of impairment loss. Management has a credit policy in place and exposure to credit risk is monitored on an ongoing basis. As at 31 December 2010 substantial part of the receivables are subject to insignificant credit risk. Risk exposures from other financial assets i.e. Cash at bank and other external receivables are nominal.

#### 34.2 Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity ( cash and cash equivalents) is to ensure as far as possible, that it will always have sufficient liquidity to meet its liabilities when due under booth normal and stressed conditions without incurring unacceptable losses or risking damage to the company's reputation. Typically, the company ensures that it has sufficient cash and cash equivalent to meet expected operational expenses including financial obligations through preparation of the cash flow forecast with due consideration of time line of payment of the financial obligation and accordingly arrange for sufficient fund to make the expected payment within due date. In extreme stressed conditions the company may get support from the related company in the form of short term financing.

#### 34.3 Market risk

Market risk is the risk that any change in market prices such as foreign exchange rates and interest will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

#### (a) Currency risk

The company is exposed to currency risk on certain revenues and purchases such as revenue from foreign customers and import of raw material, machineries and equipment. Majority of the company's foreign currency transactions are denominated in USD and relate to procurement of raw materials, machineries and equipment from abroad.

#### (b) Interest rate risk

Interest rate risk is the risk that arises due to changes in interest rates on borrowing. There was no foreign currency loan which is subject to floating rates of interest. Local loans are, however, not significantly affected by fluctuations in interest rates. The company has not entered into any type of derivative instrument in order to hedge interest rate risk as at the reporting date.

#### 35. General

- 1) All the figures in the financial statements represent Bangladeshi Taka currency (BDT) rounded off to the nearest BDT.
- 2) The comparative information has been disclosed in respect of 2009 for all numerical information in the financial statements and also the narrative and descriptive information as found relevant for understanding of the current year's financial statements.
- 3)To facilitate comparision, certain relevant balances pertaining to the previous year have been rearranged or reclassified whenever considered necessary to conform to current year presentation.



# Renata Agro Industries Limited

#### **REPORT AND FINANCIAL STATEMENTS**

**Board of Directors** 

- Mr. Kaiser Kabir, Chairman
- Mr. Md. Shafiul Alam, Director

Various sporadic and long-term factors significantly pushed up poultry product prices in 2010. Among the sporadic factors, Avian Influenza (AI) was endemic in commercial breeder farms as well as small individual country broiler sheds. This outbreak limited the supply of both Day-Old-Chicks (DOCs) and broilers in the market significantly pushing up prices. Also, the spread of anthrax in cows and corresponding reduction in beef consumption raised broiler and DOC prices.

Among the long-term factors at work: Limited space and investment requirement, short turnover period with high expected profitability for broiler production, relative to cattle and fish farming, resulted in significant increase in country broiler sheds over the last decade, thereby raising the demand for DOCs. Moreover, steady growth of country's GDP and population has gradually increased demand for poultry and poultry products.

DOC prices in 2009 varied from a low Taka 12 to a high Taka 47, while in 2010 it ranged from a low Taka 33 to a high Taka 70. DOC prices are strongly correlated to broiler prices in the market. Wholesale broiler prices in 2009 varied from a low Taka 70/kg to a high Taka 115/kg, while in 2010 it varied from a low Taka 90/kg to a high Taka 130/kg.

Primarily as a result of high prices, turnover and profits in 2010 increased by 61.8%, and 131.3% respectively. Profitability also rose significantly. As a percentage of sales, net profit in 2010 was 37.6% compared to 26.3% in 2009.

Over the last several years, Renata Agro has made continuous incremental improvements in various areas of farm and office management. Farm bio-security has been improved, and farm management and operations have been gradually streamlined. The farms have been reorganised as geographically separate, independent single age farms, with four sheds each. A modern well equipped, and well-staffed diagnostic laboratory has been built in Bhaluka. This laboratory performs serological and microbiological tests, feed analysis, and post mortem. A link was established to train laboratory staff in Netherlands at no cost to Renata Agro under a Netherlands country program.

An additional 3000 square feet of feed storage space was constructed in 2010. This investment will allow increased storage of expensive feed and feed ingredients at low price seasons resulting in significant cost-savings in feed.

# Directors' Report

Collection, sales and record keeping of the marketing and distribution division has been reorganised. This step has improved collections, decreased liability and bad debts. The finance and accounts management software has been upgraded to enable immediate identification of sales, collection and purchase problems.

In terms of product diversification, the Company introduced Omega-3 enriched eggs. This endeavour, which required 18-months of research and development, is the first speciality egg in Bangladesh. This egg is exclusively marketed by Purnava Limited under the brand name O3.

Given the vagaries of the poultry industry the year 2011 is not expected to be good. Broiler DOC prices started crashing in late 2010, continuing well into 2011. The long-term outlook for the Industry nevertheless remains strong, and therefore, we have decided to add 64,000 SFT to broiler-breeder rearing capacity in 2011. To this end, we have begun construction in Shagor Dighi, Tangail.

On behalf of the Board of Directors



Syed S. Kaiser Kabir Chairman April 28, 2011

## Auditors' Report to the Shareholders of Renata Agro Industries Limited

We have audited the accompanying Statement of Financial Position of RENATA AGRO INDUSTRIES LIMITED as of 31 December 2010, and the related Statement of Comprehensive Income and the Cash Flow Statement for the year then ended. The preparation of these financial statements is the responsibility of the Company's management. Our responsibility is to express an independent opinion on these financial statements based on our audit.

We conducted our audit in accordance with Bangladesh Standards on Auditing (BSA). Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements, prepared in accordance with BAS, give a true and fair view of the state of the company's affairs as of 31 December 2010 and of the results of its operation and its cash flow statement for the year then ended and comply with the Companies Act 1994 and other applicable laws and regulations.

We also report that:

- (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- (b) in our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books;
- (c) the company's Statement of Financial Position and Statement of Comprehensive Income dealt with by the report are in agreement with the books of account.

K. M. HASAN & CO. Chartered Accountants

Mussand

Dated, Dhaka 24 March 2011

# Renata Agro Industries Limited

#### Statement of Financial Position as at 31 December 2010

SOURCES OF FUNDS			Figures in Taka
	Notes	2010	2009
Shareholders' Funds:			
Share capital	05	42,000,000	42,000,000
Tax holiday reserve	06	35,982,922	22,949,681
Unappropriated profit		294,946,982	177,647,812
		372,929,904	242,597,493
Loan Funds:			
Medium term loan	07	-	618,678
	Total	372,929,904	243,216,171
APPLICATION OF FUNDO			
APPLICATION OF FUNDS Property, Plant & Equipment:	08		
At cost	06	320,908,601	255,944,565
Less: Accumulated depreciation		99,682,123	83,881,515
·		221,226,478	172,063,050
Net block		-	3,270
Work-in-progress Investment at cost		104,584,301	14,965,954
investment at cost			, ,
CURRENT ASSETS			
Inventories		42,790,793	46,362,828
Accounts receivable		10,566,067	9,191,344
Advances, deposits and prepayments		6,264,786	5,694,245
Cash and bank balances		20,848,636	26,437,954
		80,470,282	87,686,371
LESS: CURRENT LIABILITIES			
Other finance		20,377,004	15,998,573
Accounts payable		3,954,117	7,037,055
Accured expenses		9,020,036	8,466,846
		33,351,157	31,502,474
NET WORKING CAPITAL		47,119,125	56,183,897
	Total	372,929,904	243,216,171

(Annexed notes form an integral part of these accounts)

Director

General Manager

Stefeder

Chairman

Dated, Dhaka 24 March 2011

# Renata Agro Industries Limited

Statement of Comprehensive Income For the year ended 31 December 2010

	2010	Figures in Taka 2009
Turnover	346,246,505	214,005,874
Cost of goods sold	(192,776,170)	(139,336,354)
Gross Profit	153,470,335	74,669,520
Other Income	5,121,470	2,039,784
	158,591,805	76,709,304
Operating Expenses:		
Administrative expenses	(7,033,967)	(6,471,064)
Marketing expenses	(6,513,936)	(3,668,184)
Distribution expenses	(7,931,698)	(6,488,093)
	(21,479,601)	(16,627,341)
Operating Profit	137,112,204	60,081,963
Financial expenses	263,172	929,011
	136,849,032	59,152,952
Contribution to WPPF	(6,516,621)	(2,816,807)
Net Profit for the year	130,332,411	56,336,145
Unappropriated profit brought forward	177,647,812	126,945,282
Profit available for appropriation	307,980,223	183,281,427
Appropriation:		
Transfer to tax holiday reserve	13,033,241	5,633,615
Unappropriated Profit carried forward	294,946,982	177,647,812
Basic earning per share (Par value Tk. 100)	310.32	134.13

(Annexed notes form an integral part of these accounts)

Director

General Manager

Chairmar

Signed in terms of our report of even date annexed.

Dated, Dhaka 24 March 2011

# Renata Agro Industries Limited

Cash Flow Statement For the year ended 31 December 2010

	2010	Figures in Taka
A. CASH FLOWS FROM OPERATING ACTIVITIES		
Collections from customers and other income	349,825,544	214,044,330
Payment to suppliers and employees	(199,953,899)	(156,584,439)
Cash generated from operation	149,871,645	57,459,891
Financing cost	(263,172)	(929,011)
Net cash from operating activities	149,608,473	56,530,880
B. CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(64,960,766)	(32,779,401)
Investment in share	(89,618,347)	(601,754)
Net cash used in investing activities	(154,579,113)	(33,381,155)
C. CASH FLOWS FROM FINANCING ACTIVITIES		
Medium term loan received / (repaid)	(618,678)	(9,927,573)
Net cash from financing activities	(618,678)	(9,927,573)
D. Net cash inflows/(outflows) for the year (A+B+C)		
Add: Opening cash and cash equivalents	(5,589,318)	13,222,152
Closing cash and cash equivalents	26,437,954	13,215,802
	20,848,636	26,437,954
* CLOSING CASH AND CASH EQUIVALENTS Cash in hand		
Cash at banks	2,757,062	1,765,210
Closing cash and cash equivalents	18,091,574	24,672,744
	20,848,636	26,437,954
	Shir	

Signed in terms of our report of even date annexed.

General Manager

Dated, Dhaka 24 March 2011 Director

K.M. HASAN & CO. Chartered Accountants

Chairman

# Renata Agro Industries Limited

Statement of Changes in Equity For the year ended 31 December 2010

Figures in Taka

PARTICULARS	Share Capital	Tax holiday Reserve	Unappropriated Profit	Total	
Balance at 31 December 2008	42,000,000	17,316,066	126,945,282	186,261,348	
Net Profit/(Loss) for the year 2009	-	-	56,336,145	56,336,145	
Tax holiday reserve	-	5,633,615	(5,633,615)	-	
BALANCE AT 31 DECEMBER 2009	42,000,000	22,949,681	177,647,812	242,597,493	
Net Profit/(Loss) for the year 2010	-	-	130,332,411	130,332,411	
Tax holiday reserve	-	13,033,241	(13,033,241)	-	
BALANCE AT 31 DECEMBER 2010	42,000,000	35,982,922	294,946,982	372,929,904	

# Renata Agro Industries Limited

### Notes to the Financial Statements For the year ended 31 December 2010

#### 1. STRUCTURE OF THE COMPANY

**1.1** Renata Agro Industries Limited is a private company limited by shares incorporated on 7 September 1997 in Bangladesh under the Companies Act. 1994. The shares of the company shall be under the control of the Directors of the company.

#### 1.2 Registered Office and Principal Place of Business:

The registered office of the Company is situated at Dhaka. The farm is located at Barakashar, Bhaluka, Mymensingh.

#### 2. NATURE OF BUSINESS ACTIVITIES

The principal activities of the company are to carry on business for producing and sale of various agro based products, and poultry breeding & hatching and sale of poultry products. The company commenced its commercial operation from October 1998.

#### 3. PRINCIPAL ACCOUNTING POLICIES

#### 3.1 Basis of Accounting:

The financial statements are prepared under historical cost convention in accordance with Generally Accepted Accounting Principles (GAAP).

#### 3.2 Compliance with Local Laws:

The financial statements have been prepared in compliance with requirements of Companies Act, 1994 and other relevant local laws and rules.

#### 3.3 Component of the Financial Statements:

According to the Bangladesh Accounting Standard "BAS-1", "Presentation of Financial Statements" to complete set of Financial Statements include the following components:

- (a) Balance Sheet as of 31 December 2010
- (b) Profit and Loss Account for the year ended 31 December 2010
- (c) Cash Flow Statement for the year ended 31 December 2010
- (d) Statement of Changes in Equity
- (e) Accounting Policies and Explanatory Notes

#### 3.4 Risk and uncertainities for use of estimates in preparation of Financial Statements:

The preparation of financial statements in conformity with the Bangladesh Accounting Standards require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and revenues and expenses during the reported period. Actual results could differ from those estimates. Estimates are used for Accounting of certain items such as provision for doubtful accounts, depreciation, taxes, reserves and contingencies.

#### 3.5 Transaction with related parties:

The Company has carried on transaction with related parties in the normal course of business.

#### 3.6 Reporting Period:

Financial statements of the Company cover on financial year from 01 January 2010 to 31 December 2010.

#### 3.7 Recognition of Property, Plant & Equipment and Depreciation:

Property, Plant & Equipment are stated at cost less accumulated depreciation in accordance with BAS 16 "Property, Plant and Equipment." Cost represents cost of acquisition.

No depreciation is charged on land and land development. Depreciation on all other fixed assets is charged on straight line method in amount sufficient to write off depreciable assets over their estimated useful life. Depreciation is charged for the full year on assets acquisitioned during the first half of the year while half year depreciation is charged on assets acquired during the second half of the year. The rates of depreciation are indicated in Note-8.

Depreciation has been charged on farm overhead and administrative, marketing and distribution expenses proportionately.

#### 3.8 Inventories:

Inventories comprise of parent stock, feed stock, medicine, feed ingredient, litter, generator fuel and spare parts. All these are stated at cost and considered realisable value. No due allowance for any obsolete or slow moving items have been accounted for

#### 3.9 Accounts Receivable:

These are carried at original invoice amount. This is considered good and collectible.

#### 3.10 Current Account with Associates:

These represent day-to-day transaction with Associates concerns. These are not long-term transaction. However, interest income is earned from such transactions.

#### 3.11 Cash and Cash Equivalents:

According to BAS-7 "Cash flow statement", Cash comprises cash in hand and demand deposits and, cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. BAS-1 "Presentation of Financial Statements" provides that Cash and Cash equivalents are not restricted in use. Considering the provisions of BAS-I & BAS-7, cash in hand and bank balance have been considered as cash and cash equivalents.

Cash flow statement is prepared principally in accordance with BAS-7 "Cash flow statements" and the cash flow from operating activities has been presented under direct method.

#### 3.12 Accounts Payable:

Liabilities are recognised for amounts to be paid in future for goods and services received, whether or not billed by the suppliers and service provider.

#### 3.13 Foreign Currency Translation:

Transaction denominated in foreign currencies are translated into Bangladesh Taka and recorded at the exchange rates ruling on the date of transaction in accordance with BAS-21 "The Effects of Changes in Foreign Currency Rates."

#### 3.14 Turnover from Net Sales:

Net sales comprise the invoice value of goods supplied by the company and consists of local sales of products.

#### 3.15 Revenue Recognition:

The revenue are recognised under satisfying all the conditions for revenue recognition as provided in BAS-18 "Revenue Recognition".

- \* Sales are recognized at the time of delivery of products from farm whether or not billed.
- \* Other sales are recognized at the time of delivery from farm.

#### 3.16 Earnings Per Share (EPS):

The company calculates Earning per Share (EPS) in accordance with BAS-33 "Earning per Share".

#### 4. General

- **4.1** Figures have been rounded off to the nearest taka.
- **4.2** Previous year's figures have been re-arranged where necessary to conform to current year's presentation.

5.	SHARE CAPITAL: TAKA 42,000,000				
				-	es in Taka
	Authorized Capital:			2010	2009
	1,500,000 ordinary share of Tk. 100 each			150,000,000	150,000,000
	Issued and Paid-up Capital:				
	420,000 ordinary shares of Tk. 100 each			42,000,000	42,000,000
	At 31 December 2010, shareholding position of	f the company was a	s follows:		
	Shareholders		No. of share	Face Value	% of total holdings
	Renata Limited		419,949	41,994,900	99.988%
	Mr. Kaiser Kabir		51	5,100	0.012%
		Total	420,000	42,000,000	100.00%
6.	TAX HOLIDAY RESERVE: TAKA 22,949,681				
	Opening balance			22,949,681	17,316,066
	Add: Provided during the year			13,033,241	5,633,615
		Total		35,982,922	22,949,681
7.	MEDIUM TERM LOAN: TAKA 618,678				
	This represents five years loans provided by: Term loan - 3 from EBL				618,678

#### 8. PROPERTY, PLANT AND EQUIPMENT: TAKA 221,226,478

Figures in Taka

			Cost			Depreciation			<b>NA</b> (21)	
Particulars	Balance as on 01.01.10	Addition during the year	Disposal/ adjustment	Balance as on 31.12.10	Rate (%)	Balance as on 01.01.10	Charge during the year	Disposal/ adjustment	Balance as on 31.12.10	Written down value as on 31.12.10
Freehold Land & land										
development - At cost	10,809,790	48,177,047	-	58,986,837	-	-	-	-	-	58,986,837
Buildings at cost :										
Building on freehold land	103,954,044	5,495,150	-	109,449,194	5.07-6.59	28,199,531	6,176,697	-	34,376,228	75,072,966
Semi pucca building on										
freehold land	1,741,817	-	-	1,741,817	12.5	1,106,539	217,727	-	1,324,266	417,551
	105,695,861	5,495,150	-	111,191,011		29,306,070	6,394,424	-	35,700,494	75,490,517
Plant and Machinery	123,696,890	6,637,218	-	130,334,108	5	46,418,364	6,382,116	-	52,800,480	77,533,628
Office Equipments	2,190,505	1,637,960	-	3,828,465	12.5	729,123	428,578	-	1,157,701	2,670,764
Automobiles and Trucks	11,386,026	2,822,601	-	14,208,627	20	6,481,232	2,482,131	-	8,963,363	5,245,264
Furniture & fixture	2,165,493	194,060	-	2,359,553	5	946,726	113,359	-	1,060,085	1,299,468
Total	255,944,565	64,964,036	-	320,908,601		83,881,515	15,800,608	-	99,682,123	221,226,478

#### Allocation of depreciation:

Total	15,800,608
Laboratory expenses	176,081
Feed expenses	417,451
Hatchery expenses	2,306,856
Distribution expenses	830,475
Marketing expenses	255,094
Administrative expenses	1,135,022
Farm overhead	10,679,629



#### **REPORT AND FINANCIAL STATEMENTS**

Board of Directors
• Mr. Syed S. Kaiser Kabir, Chairman

• Mr. Md. Shafiul Alam, Director

# Directors' Report

In 2010 Purnava began marketing the first of its products. Handsan, a waterless, hand sanitizer which kills 99.9% of germs. This product is manufactured by Evans Vanodine in the UK. The Company also began marketing Omega-3 enriched eggs under the brand name O3. These eggs are produced by Renata Agro Industries Limited. Significantly, O3 represents the first specialty egg in Bangladesh. Though the sales are modest, from its launch, O3 egg sales and market share have grown steadily. It currently enjoys 25% market share in the premium packaged-egg segment. O3 eggs have also been certified by the Institute of Nutrition and Food Science (INFS) at the University of Dhaka.

The thrust of Purnava is novelty products in the non-medicated healthcare space. To this end, the Company is leveraging the product development capabilities of Renata Limited and other organisations to introduce new products in 2011 and 2012.

On behalf of the Board of Directors

War.

Syed S. Kaiser Kabir Chairman April 28, 2011

## Auditors' Report to the Shareholders of Purnava Limited

We have audited the accompanying Statement of Financial Position of PURNAVA LIMITED as at 31 December 2010 and the related Statement of Comprehensive Income and Cash flow Statement for the year then ended. The preparation of these financial statements is the responsibility of the Company's Management. Our responsibility is to express an independent opinion on these financial statements based on our audit.

We conducted our audit in accordance with Bangladesh Standards on Auditing (BSA). Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements, prepared in accordance with Bangladesh Accounting Standards (BAS), give a true and fair view of the state of the company's affairs as at 31 December 2010 and of the results of its operations and its cash flow statement for the year then ended and comply with the Companies Act, 1994 and other applicable laws and regulations. We also report that:

- (a) we have obtained all the information and explanations which to the best of our knowledge and belief, were necessary for the purposes of our audit and made due verification thereof;
- (b) in our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books; and
- (c) the company's Statement of Financial Position, Statement of Comprehensive Income and the Cash flow statement dealt with by the report are in agreement with the books of account.

K.M. HASAN & CO. Chartered Accountants

Muhasan

Dated, Dhaka 05 April, 2011

## Statement of Financial Position As at 31 December 2010

			Figures in Taka
	Notes	2010	2009
SOURCES OF FUNDS			
Shareholders' Fund			
Share capital	3	2,500,000	2,500,000
Reserve & surplus	4	385,590	255,891
	Total	2,885,590	2,755,891
APPLICATION OF FUNDS			
	_		
Fixed Assets Gross block	5	3,080,909	1,539,028
Less: Depreciation		1,011,956	364,591
Net block		2,068,953	1,174,437
Current Assets			
Inventories		2,876,239	11,752,432
Stock in transit		8,554,745	-
Accounts receivable		1,936,326	-
Advance income tax		258,182	172,135
Cash and cash equivalents		10,781,147	577,199
		24,406,639	12,501,766
Less: Current Liabilities			10 500 007
Other finance (Renata Limited)		23,156,361	10,568,907
Accured expenses		198,510	197,270
Provision for corportae tax		235,132	154,135
		23,590,003	10,920,312
		816,636	1,581,454
	Total	2,885,590	2,755,891

(The annexed notes form an integral part of these accounts.)

Chairm

(Signed in terms of our report of even date annexed.)

Dated, Dhaka 05 April 2011 Director

## Statement of Comprehensive Income For the year ended 31 December 2010

	Notes	2010	Figures in Taka 2009
Sales		100,336,555	69,983,052
Less: Cost of goods sold	6	89,437,816	68,444,763 1,538,289
Less: Administrative expenses :			
Salaries and allowances		2,500,521	582,911
Advertisement		6,551,081	-
Travelling & conveyance		229,494	123,434
Donation		-	16,000
Brochure		310,085	-
Rent & Rates		152,226	-
Bank charge		6,696	-
Utilities		131,602	21,572
Insurance		25,668	-
Repair & maintenance		9,616	-
Stationeries		7,207	-
Trade licence		24,350	4,755
Entertainment		82,133	-
Audit fee		10,000	15,000
Depreciation		647,365	364,591
		10,688,044	1,128,263
Net profit before tax		210,696	410,026
Less: Provision for corporate tax		80,997	154,135
NET PROFIT AFTER TAX TRANSFERRED	TO RESERVE AND SURPLUS	129,699	255,891

(The annexed notes form an integral part of these accounts.)

Director

Spin.

Chairmar

(Signed in terms of our report of even date annexed.)

Dated, Dhaka 05 April 2011

## Cash Flow Statement For the year ended 31 December 2010

A. CASH FLOWS FROM OPERATING ACTIVITIES:	2010	Figures in Taka 2009
Collection from customers and other income Payment to suppliers, employees and others Cash generated from operation Payment of tax Net cash used in Operating Activities	97,964,019 (98,719,595) (755,576) (86,047) (841,623)	69,983,052 (58,957,029) 11,026,023 (172,135) 10,853,888
B. CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property, plant and equipment  Net cash used in Investing Activities	(1,541,881) (1,541,881)	(1,539,028) (1,539,028)
C. CASH FLOWS FROM FINANCING ACTIVITIES:		
Short term loan received/ (repaid)  Net cash from Financing Activities	12,587,454 12,587,454	(15,163,538) (15,163,538)
D. NET CASH INFLOWS/(OUTFLOWS) FOR THE YEAR (A+B+C) Add: Opening cash and cash equivalents Closing cash and cash equivalents	10,203,948 577,199 <b>10,781,147</b>	(5,848,678) 6,425,877 <b>577,199</b>
* CLOSING CASH AND CASH EQUIVALENTS:		
Cash in hand Cash at banks Closing cash and cash equivalents	10,781,147 10,781,147	577,199 <b>577,199</b>





(Signed in terms of our report of even date annexed.)

## Notes to the Accounts For the year ended 31 December 2010

#### 1. ORGANISATION AND ITS ACTIVITIES

#### 1.1 Company Profile:

**PURNAVA LIMITED** is a private limited company incorporated in Bangladesh on 17 August 2004 under the Companies Act 1994. The company has started commercial operation during the period.

#### 1.2 Principal Activities:

The principal activities of the company are to carry on the business of manufacturing, marketing and distribution of all kinds of consumer goods, consumer durables, food items, sugar confectioneries, edible oils, beverages etc. raw materials, semi-finished items, producers, goods and various other products of local or foreign origin and to engage in the business as traders, importers, exporters, commission agents of all kinds of goods and services including pharmaceutical drugs and medicines.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of Preparation of Accounts:

The accounts of the company have been prepared under historical cost convention in accordance with the Generally Accepted Accounting Principles.

#### 2.2 Reporting Period:

The accounts have been prepared for the period from 1 January 2010 to 31 December 2010.

#### 2.3 General:

Previous year's figures and phrases have been rearranged where necessary to conform to the current year's presentation.

Figures have been rounded off to the nearest taka.

3.	SHARE CAPITAL: TAKA 2,500,000			Figures in Taka 2010
	Authorised Capital: 2,000,000 ordinary shares of Tk. 100 each			200,000,000
	Issued, Subscribed, Called up & Paid up Capital 25,000 ordinary shares of Tk. 100 each			2,500,000
	The paid up capital of the company has been contributed by the following person	S.		
	Name of the shareholders	No. of Shares	Face <u>Value</u>	
	Renata Limited Mr. Kaiser Kabir	24,999 1	100 100	2,499,900

2.500.000

25.000

#### 4 RESERVE AND SURPLUS: TAKA 385,590

Figures in Taka

		2010	2009
Opening balance		255,891	-
Add: Net profit during the year		129,699	255,891
	Total	385,590	255,891

#### 5 FIXED ASSETS: TAKA 2,068,953

Figures in Taka

		ORIGINAL C	OST		[	DEPRECIATIO		
PARTICULARS	Opening as on 01.01.10	Addition during the year	Total as on 31.12.10	Rate (%)	Opening as on 01.01.10	Charged during the year	Total as on 31.12.10	Written Down Value as on 31.12.10
Vehicle	1,398,000	1,433,381	2,831,381	25	349,500	620,470	969,970	1,861,411
Furniture & fixture	33,828	-	33,828	5	1,691	1,607	3,298	30,530
Computer	107,200	108,500	215,700	12.5	13,400	25,288	38,688	177,013
Total	1,539,028	1,541,881	3,080,909		364,591	647,365	1,011,956	2,068,953

#### 6 COST OF GOODS SOLD: TAKA 89,437,816

#### Figures in Taka

	2010	2009
Opening inventories	11,752,432	21,806,568
Add: Purchase		
Import	76,479,152	58,390,627
Direct expenses	4,082,471	-
	80,561,623	58,390,627
Goods available for sales	92,314,055	80,197,195
Less: Closing inventories	2,876,239	11,752,432
	89,437,816	68,444,763

# Consolidated Financial Statements of Renata Limited and its Subsidiaries

#### **RENATA LIMITED** AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2010

Figures in Taka

ASSETS	Notes	2010	2009
Non-current assets			
Property, plant and equipment	4.a	2,787,867,721	1,569,538,354
Capital work-in-progress	5.a	363,998,451	736,963,803
Investment	7.a	163,549,385	26,897,033
Total non-current assets		3,315,415,557	2,333,399,190
Current assets			
Inventories	8.a	1,350,076,941	1,133,425,841
Trade and other receivables	9.a	465,358,842	340,072,508
Advances, deposits and prepayments	10.a	117,244,930	86,371,582
Cash and cash equivalents	11.a	210,014,008	170,263,325
Total current assets		2,142,694,721	1,730,133,256
Total assets		5,458,110,278	4,063,532,446
EQUITY & LIABILITIES			
Share capital	12	180,748,000	144,598,400
Revaluation surplus	13	154,118,455	154,596,958
Capital reserve	10	535,560	535,560
Tax holiday reserve		160,148,728	106,295,813
Retained earnings		2,788,619,919	1,983,506,664
Total equity attributable to equity holders of the group company		3,284,170,662	2,389,533,395
Minority interest		45,400	29,569
Total equity		3,284,216,062	2,389,562,964
Non-current liabilities			
Loans and borrowings		-	618,678
Deferred liability-staff gratuity		138,540,457	124,183,595
Deferred tax liabilities	16.a	152,716,016	110,179,135
Total non-current liabilities		291,256,473	234,981,408
Current liabilities			
Bank overdraft	17.a	1,129,414,884	794,424,620
Creditors for goods		33,354,814	32,513,710
Accrued expenses		230,081,535	180,592,963
Other payables	18.a	299,309,994	253,309,219
Unclaimed dividend		5,164,759	3,961,604
Provision for taxation	19.a	185,311,757	174,185,958
Total current liabilities		1,882,637,743	1,438,988,074
Total liabilities		2,173,894,216	1,673,969,482
Total equity and liabilities		5,458,110,278	4,063,532,446

The annexed notes 1 to 35 form an integral part of these financial statements.

CEO & Managing Director

Director

Company Secretary

As per our annexed report of same date.

S. F. Ahmed & Co. Chartered Accountants

#### **RENATA LIMITED** AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2010

Figures in Taka

	Notes	2010	2009
Turnover	20.a	5,424,443,357	4,102,594,775
Cost of sales	21.a	(2,575,118,146)	(1,946,151,429)
Gross profit		2,849,325,211	2,156,443,346
Other income		11,113,587	10,090,299
		2,860,438,798	2,166,533,645
Operating expenses:			
Administrative, selling and distribution expenses	23.a	(1,410,798,264)	(1,136,524,399)
Operating profit		1,449,640,534	1,030,009,246
Gain on disposal of property, plant and equipment	4.5	593,908	930,500
Interest on overdraft		(117,736,847)	(100,442,649)
Other expenses		(9,354,136)	(6,752,520)
Contribution to WPPF		(62,996,798)	(43,968,311)
Profit before tax		1,260,146,661	879,776,266
Tax expenses			
Current tax	19.a	(235,561,756)	(190,865,842)
Deferred tax	16	(42,694,263)	(28,793,936)
		(278,256,019)	(219,659,778)
Net profit after tax for the year		981,890,642	660,116,488
Attributable to:			
Equity Holders of Renata Ltd.		981,874,811	660,109,636
Minority Interest		15,831	6,852
		981,890,642	660,116,488
Basic earnings per share (par value of Tk 100)	24.a	543.24	365.21

The annexed notes 1 to 35 form an integral part of these financial statements.

CEO & Managing Director

Director

Company Secretary

As per our annexed report of same date.

Dhaka, 27 April 2011

S. F. Ahmed & Co. Chartered Accountants

#### **RENATA LIMITED** AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2010

Figures in Taka

		Equity attributable to group company shareholders						
Particulars	Share capital	Revaluation surplus	Tax holiday reserve	Capital reserve	Retained earnings	Total	Minority interest	Total equity
Balance as at 1 January 2009	115,678,700	155,075,461	70,178,076	535,560	1,446,273,815	1,787,741,612	22,717	1,787,764,329
Stock dividend issued	28,919,700	-	-	-	(28,919,700)	-	-	-
Cash dividend paid	-	-	-	-	(57,839,350)	(57,839,350)		(57,839,350)
Deferred tax on revaluation surplus	-	157,382	-	-	-	157,382	-	157,382
Depreciation adjustment	-	(635,885)	-	-	-	(635,885)	-	(635,885)
Net profit after tax for the year	-	-	-	-	660,109,636	660,109,636	6,852	660,116,488
Transferred to tax holiday reserve	-	-	36,117,737	-	(36,117,737)	-	-	-
Tax holiday reserve reversed	-	-		-	-	-	-	
Balance at 31 December 2009	144,598,400	154,596,958	106,295,813	535,560	1,983,506,664	2,389,533,395	29,569	2,389,562,964
Balance as at 1 January 2010	144,598,400	154,596,958	106,295,813	535,560	1,983,506,664	2,389,533,395	29,569	2,389,562,964
Stock dividend issued	36,149,600	-	-	-	(36,149,600)	-	-	-
Cash dividend paid	-	-	-	-	(86,759,041)	(86,759,041)		(86,759,041)
Deferred tax on revaluation surplus	-	157,382	-	-	-	157,382	-	157,382
Depreciation adjustment	-	(635,885)	-	-	-	(635,885)	-	(635,885)
Net profit after tax for the year	-	-	-	-	981,874,811	981,874,811	15,831	981,890,642
Transferred to tax holiday reserve	-	-	100,715,429	-	(100,715,429)	-	-	-
Tax holiday reserve reversed	-	-	(46,862,514)	-	46,862,514	-	-	-
Balance at 31 December 2010	180,748,000	154,118,455	160,148,728	535,560	2,788,619,919	3,284,170,662	45,400	3,284,216,062

#### **RENATA LIMITED** AND ITS SUBSIDIARIES CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

Figures in Taka

		2010	2009
A. Cash flow	ws from operating activities		
Collection	from customers and other income	6,199,970,463	4,808,761,981
Payment	of VAT	(726,458,705)	(576,244,068)
Payment	to suppliers and employees	(4,196,254,195)	(3,149,895,253)
Cash gen	erated from operation	1,277,257,563	1,082,622,660
Financing	cost	(117,736,847)	(100,442,649)
Payment	of tax	(224,694,139)	(163,711,507)
Net cash	from operating activities	934,826,577	818,468,504
B. Cash flow	ws from investing activities		
Purchase	of property, plant and equipment	(1,020,151,745)	(676,888,998)
Investme	nt in shares	(137,652,352)	(4,155,079)
Sale proc	eeds of property, plant and equipment	1,325,050	930,500
Net cash	from/(used in) investing activities	(1,156,479,047)	(680,113,577)
C. Cash flow	vs from financing activities		
Medium to	erm loan (repaid)/ received (net)	346,959,038	(53,830,106)
Dividend	paid	(85,555,885)	(57,051,213)
Net cash	from/(used in) financing activities	261,403,153	(110,881,319)
D. Net cash	increase (decrease) for the year (A+B+C)	39,750,683	27,473,608
E. Opening	cash and cash equivalents	170,263,325	142,789,717
F. Closing of	cash and cash equivalents (D+E)	210,014,008	170,263,325

#### 4.a Consolidated property, plant and equipment

	Cost/revaluation				Depreciation					
Particulars	At 1 January 2010 Taka	Additions during the year Taka	Disposal/ adjustment during the year Taka	At 31 December 2010 Taka	Rate %	At 1 January 2010 Taka	Charged during the year Taka	Disposal/ adjustment during the year Taka	At 31December 2010 Taka	Written down value at 31 December 2010 Taka
Freehold land:										
At cost	161,850,898	155,112,595	-	316,963,493		-	-	-	-	316,963,493
On revaluation	179,132,078	-	-	179,132,078		-	-	-	-	179,132,078
	340,982,976	155,112,595	-	496,095,571	-	-	-	-	-	496,095,571
Building:										
At cost on freehold lan	d 365,974,331	393,224,508	-	759,198,839	1.33-4	60,155,623	20,601,003	-	80,756,626	678,442,213
At cost on leasehold lan	ıd -	-	-	-	33.33	-	-	-	-	-
On revaluation	41,291,251	-	-	41,291,251	1.33-4	9,456,548	635,885	-	10,092,433	31,198,818
	407,265,582	393,224,508	-	800,490,090		69,612,171	21,236,888	-	90,849,059	709,641,031
Plant and machinery	1,105,707,394	777,555,265	-	1,883,262,659	5-20	357,169,188	101,080,005	-	458,249,193	1,425,013,466
Automobile and truck	s 151,147,011	45,370,072	2,330,000	194,187,083	25-20	55,439,919	40,881,024	1,598,858	94,722,085	99,464,998
Office equipments	79,331,672	17,649,856	-	96,981,528	10-12.5	43,418,036	8,966,802	-	52,384,838	44,596,690
Furniture and fixtures	19,460,062	4,204,801	-	23,664,863	5-10	8,717,028	1,891,870	-	10,608,898	13,055,965
Total 2010	2,103,894,697	1,393,117,097	2,330,000	3,494,681,794		534,356,342	174,056,589	1,598,858	706,814,073	2,787,867,721
Total 2009	1,563,562,661	542,273,035	1,941,000	2,103,894,696		427,663,221	108,529,621	1,836,500	534,356,342	1,569,538,354

Taka

#### 4.1.a Value of fully depreciated assets included in property, plant and equipment are as follows

	Cost Taka
Building	4,448,824
Plant and machinery	124,101,118
Automobiles and trucks	18,807,570
Office equipment	17,965,331
Furniture and fixture	2,521,636
	167,844,479

#### 4.3.a Consolidated depreciation for the year has been charged to

86,951,335
25,207,143
112,158,478
15,800,608
647,365
44,814,253
635,885
174,056,589

#### 5.a Consolidated capital work in-progress

	2010		2009
Opening Balance	736,963,803	60	1,796,838
Add:Addition during the year	1,020,151,745	67	7,440,000
	1,757,115,548	1,27	9,236,838
Less: Capitalised as property, plant and equipment	1,393,117,097	54	2,273,035
	363,998,451	73	6,963,803

Figures in Taka

7.a	Consolidated investment	Market value	Bool	Book value		
	(i) Investment in shares  Detail of the above amount is given as under:	2010	2010	2009		
	Dotail of the above amount to given as under.					
	256,945 Ordinary Share of Tk.10/- each					
	in Central Depository Bangladesh Ltd.	4,416,700	4,416,700	1,000,000		
	2,028 Ordinary Shares of Tk. 100/- each in BRAC Bank Limited	1,602,120	1,107,012	1,107,012		
	27,272 Ordinary Shares of Tk. 10/- each in Social Islamic Bank Ltd.	1,355,418	465,689	465,689		
	4,680 Ordinary Shares of Tk. 100/- each					
	in Al-Arafa Islamic Bank Ltd.	-	-	1,397,568		
	42,525 Ordinary Shares of Tk. 10/- each in EXIM Bank Ltd.	2,547,248	1,095,317	882,717		
	12,000 Ordinary Shares of Tk. 100/- each in Square Textile Ltd.	-	-	1,296,772		
	1,080 Ordinary Shares of Tk. 100/- each					
	in Green Delta insurance Company Ltd.	-	-	1,008,553		
	1,500 Ordinary Shares of Tk. 100/- each					
	in Bay Leasing Company Ltd.	4,300,125	1,131,713	-		
	1,250 Ordinary Shares of Tk. 100/- each in City Bank Ltd.	1,140,625	550,000	-		
	1,375 Ordinary Shares of Tk. 100/- each					
	in International Leasing & Finance Services Ltd.	3,441,281	1,641,342	-		
	2,000 Ordinary Shares of Tk. 100/- each					
	in Titas Gas Transmission & Distribution Ltd.	1,930,500	2,248,157	-		
	1,000 Ordinary Shares of Tk. 10/- each in Grameen Phone	234,400	281,119	-		
	12,180 Ordinary Shares of Tk. 10/- each in United Commercial Bank Ltd	. 2,666,202	1,389,516	-		
	1,000 Ordinary Shares of Tk. 10/- each					
	in Peoples Leasing Company Ltd.	295,000	173,692	-		
	180 Ordinary Shares of Tk. 100/- each in BD Lamps Ltd.	455,085	541,708	-		
	2,500 Ordinary Shares of Tk. 100/- each					
	in Dhaka Electric Supply (DESCO)	4,931,875	6,722,533	-		
	5000 Ordinary Shares of Tk. 10/- each in RAK Ceramics Ltd.	828,000	1,067,252	-		
	40,000 Ordinary Shares of Tk. 10/- each in Dhaka Bank	2,896,000	3,213,954	-		
	1,500 Ordinary Shares of Tk. 100/- each in Dutch Bangla Bank Ltd.	3,106,500	3,518,276	-		
	1,000 Ordinary Shares of Tk. 10/- each in Padma Oil	797,500	1,258,996	-		
	26,498 Ordinary Shares of Tk. 100/- each in Square Pharma Ltd.	92,173,293	41,491,136	15,744,087		
	3,000 Ordinary Shares of Tk. 100/- each					
	in ICB ANCL 2nd NRB Mutual Fund	732,750	547,682	547,682		
	1,257 Ordinary Shares of Tk. 100/- each					
	in United Leasing Company Limited	2,177,124	578,923	578,923		
	2,000 Ordinary Shares of Tk. 10/- each					
	in Bata Shoe Co.(BD) Limited	1,305,800	264,501	264,501		
	4,442 Ordinary Shares of Tk. 10/- each in Atlas Bangladesh Limited	1,750,592	396,530	396,529		
	4,350 Ordinary Shares of Tk. 100/- each in Lafarge Surma Cement	-	-	2,207,000		
	24,370 Ordinary Shares of Tk. 10/- each in UCBL	5,524,679	2,600,218	-		
	200 Ordinary Shares of Tk. 100/- each in ICB	843,900	1,066,263			
		141,452,717	77,768,229	26,897,033		

		2010	2009
(ii)	Investment in FDR		
	Renata Agro Industries Ltd	80,000,000	
(iii)	Investment in Govt.Treasury Bond		
	Renata Agro Industries Ltd	5,781,156_	
	Total Investment (i+ii+iii)	163,549,385	26,897,033
		<del></del>	

#### 8.a Consolidated inventories

		2010	2009
Finished goods	-Pharmaceutical (Unit-1)	324,757,865	351,714,028
	-Premix (Unit-2)	47,263,025	166,438,190
	-Contract Manufacturing (Unit-3)	63,748,087	-
	-Potent Product Facility (Unit-4)	20,216,213	14,616,205
	-Cepha plant	61,479,449	-
		517,464,639	532,768,423
Work-in-progress	3	79,865,978	70,578,009
Raw materials		78,300,537	65,690,623
Bulk materials		93,447,964	103,773,861
Packing material	s	74,676,790	62,898,497
Raw and packag	ing materials-Premix (Unit-2)	76,369,039	56,102,900
Raw and packag	ing materials-Contract-manufacturing (Unit-3)	16,898,990	7,533,464
Raw and packaging materials-Potent products (Unit-4)		29,559,690	16,566,688
Raw and packaging materials-Cepha Plant		67,559,430	-
Consumable stor	es and spares	9,049,888	5,325,749
Less: Provision for	or slow moving and obsolete items	(7,781,871)	(15,558,619)
Stock-in transit		260,444,090	169,630,986
Stock - Purnava	Limited	42,790,793	11,752,432
Stock - Renata A	gro Industries Limited	11,430,984	46,362,828
		1,350,076,941	1,133,425,841

All present and future stocks of Renata Limited are kept as security against short term bank loan (Note 17).

#### 9.a Consolidated trade and other receivables

	2010	2009
Tuesda dalataria (Nicto O a 4)	000 404 450	107.507.470
Trade debtors (Note 9.a.1)	269,461,156	197,567,472
Less: Provision for doubtful debts	10,570,342	7,783,388
Trade debtors considered good	258,890,814	189,784,084
Sundry debtors - considered good	96,025,051	63,591,178
Value Added Tax (VAT) recoverable	110,442,977	86,697,246
	465,358,842	340,072,508

All present and future debtors of Renata Limited are kept as security against short term bank loan (Note 17).

#### 9.a.1 Trade debtors

Debts due below six months	237,384,360	110,250,646
Debts due over six months	32,076,796	87,316,826
	269,461,156	197,567,472

a) Trade debtors includes Tk 2,351,665 due from Renata Agro Industries Limited .

b) Sundry debtors includes Tk 23,156,361 due from Purnava Limited for advance payment. Details are given in note 32 "Related party disclosure"

#### 10.a Consolidated advances, deposits and prepayments

Figures in Taka

	2010	2009
Advances:		
For inventories	1,406,074	2,612,482
To employees	56,170,120	59,556,707
	57,576,194	62,169,189
Deposits and prepayments:		
Security deposits	11,323,916	9,690,858
Prepaid expenses	43,486,883	10,220,851
Other advances	4,857,937	4,290,684
	59,668,736	24,202,393
	117,244,930	86,371,582

10.b No amount was due by the Directors (including Managing Director) or associated undertakings.

#### 11.a Consolidated cash and cash equivalent

Cash in hand	3,442,062	2,440,210
Cash at bank	206,571,946	167,823,115
	210,014,008	170,263,325

#### 16.a Consolidated deferred tax liability

Renata Agro Industries Limited, subsidiary of Renata limited, is enjoying tax exemption; as such no deferred tax adjustments has been considered.

Since Purnava Limited just started trial operation, no deferred tax adjustment has been considered.

Figures in Taka

#### 17.a Consolidated short term bank loans

		Limit	2010	2009
	Overdraft accounts with:			
	Eastern Bank Limited, Dhaka	375,000,000	98,369,080	224,935,217
	The Hongkong Shanghai Banking			
	Corporation Ltd., Dhaka	750,000,000	284,724,860	86,474,899
	The City Bank Limited	500,000,000	53,839,973	332,160,761
	Standard Chartered Bank, Dhaka	1,065,000,000	367,782,782	150,853,743
	Citibank N. A., Dhaka	500,000,000	323,757,486	-
	Agrani Bank	-	940,703	-
		3,190,000,000	1,129,414,884	794,424,620
18.a	Consolidated other payables			
	Workers' profit participation fund		135,044,459	101,784,623
	Others		164,265,535	151,524,596
			299,309,994	253,309,219

#### 19.a Consolidated Provision for taxation

#### Figures in Taka

	2010	2009
Opening balance	174,185,958	147,031,623
Add: Provision for current year	235,561,756	190,865,842
	409,747,714	337,897,465
Less: Tax paid during the year	224,435,957	163,711,507
Closing balance	185,311,757	174,185,958

#### 20.a Consolidated turnover

Non-tax holiday (Units-1, 2 & 3): Pharmaceutical products Animal health products Animal nutritional products (Premix) Contract manufacturing

Tax holiday Units: Potent product facility Cepha Plant

Renata Agro Industries Ltd. - Products Purnava Limited

#### Figures in Taka

2010	2009
3,098,108,119	2,812,225,147
564,881,422	445,834,466
468,371,001	380,921,700
86,019,713	24,619,708
4,217,380,255	3,663,601,021
209,145,593	224,987,880
663,792,265	-
872,937,858	224,987,880
5,090,318,113	3,888,588,901
330,235,197	214,005,874
3,890,047	-
5,424,443,357	4,102,594,775

#### 21.a Consolidated cost of goods sold

Opening stock of finished goods Add: Cost of goods manufactured Cost of finished goods purchased
Less: Closing stock of finished goods

#### Figures in Taka

2010 2009	
532,768,423	330,414,979
2,402,778,052	2,035,797,564
157,036,310	112,707,309
3,092,582,785	2,478,919,852
517,464,639	532,768,423
2,575,118,146	1,946,151,429

#### 23.a Consolidated administrative, selling and distribution expenses

Figures in Taka

	2010	2009
Salaries, wages and allowances	444,893,109	393,785,455
Contribution to Provident Fund	10,290,763	7,908,334
Gratuity	30,217,842	18,612,400
Fuel and power	17,574,359	14,747,692
Rent, rates and taxes	22,400,806	18,697,443
Insurance	9,165,719	10,444,646
Travelling, moving and entertainment exp.	218,587,006	181,855,707
Repairs and maintenance	12,947,778	12,171,853
Legal and professional expense	973,911	1,901,105
Provision for doubtful debts	3,101,680	-
Audit fee	450,000	390,000
Directors' fee	260,000	310,000
Membership fees and subscription	8,758,497	4,216,288
Meeting and corporate expense	40,858,599	25,548,324
Advertising and sales promotion	219,446,936	180,313,571
Field expenses	101,846,102	73,118,149
Depreciation	47,682,209	24,076,278
Printing and stationery	17,566,846	12,904,617
Postage, telex, fax and telephone	17,858,892	17,972,164
Distribution freight	99,453,961	89,368,057
Lunch, snacks, tea and welfare exp.	45,327,955	26,601,479
Other overhead expense	41,135,294	21,580,837
	1,410,798,264	1,136,524,399

#### 24.a Consolidated basic earnings per share (EPS)

Figures in Taka

	2010	2009
The computation of EPS is given below		
Earnings attributable to the ordinary shareholders (Group profit for the year)	983,049,007	660,116,488
Weighted average number of ordinary shares outstanding during the year	1,807,480	1,807,480
Basic Earning Per Share (EPS)	543.24	365.21

#### CORPORATE HEADQUARTER

Plot # 1, Milk Vita Road, Section-7 Mirpur, Dhaka-1216, Bangladesh PABX: (880 -2) 800 1450-54 Fax: (880 -2) 800 1446

E-mail: renata@renata-ltd.com Website: www.renata-ltd.com

#### **MANUFACTURING SITES**

Plot # 1, Milk Vita Road, Section-7 Mirpur, Dhaka-1216, Bangladesh PABX: (880 -2) 801 1012-13

Noyapara, Bhawal Mirzapur Rajendrapur, Gazipur, Bangladesh

Tel: 06825-55148

#### **DISTRIBUTION CENTRES**

#### **DHAKA REGION**

#### Dhaka Depot

Jabbar Bhaban, 342 Segun Bagicha, Dhaka-1000

Tel: 8358493-94

#### **Gazipur Depot**

E/214, Jorepukur Joydebpur, Gazipur-1700

Tel: 9263297

#### **Bhairab Depot**

808, Bhairabpur Bhairab.

Tel: 71265

#### **MYMENSINGH REGION**

#### **Mymensingh Depot**

71/E Sarada Ghose Road Mymensingh

Tel : 66811

#### **SYLHET REGION**

#### Sylhet Depot

45 Rajar Goli, Sylhet

Tel: 718407

#### **CHITTAGONG REGION**

#### **Chittagong Depot**

107 Agrabad Commercial Area Chittagong. Tel: 716148

#### **Chokoria Depot**

Hospital Road, Chokoria, Cox's Bazar. Tel: 56251

#### **COMILLA REGION**

#### **Comilla Depot**

**BSCIC Road** 

Ranir Bazar. Comilla

Tel: 71880

#### **BARISAL REGION**

#### **Barisal Depot**

Jordan Road, Barisal

Tel: 2173249

#### **FENI REGION**

#### Feni Depot

Uttara Towers

Khajuria

Trunk Road, Feni

Tel: 61747

#### **FARIDPUR REGION**

#### **Faridpur Depot**

Utrile Lodge

Masjid Bari Sarak

Niltuli, Faridpur

Tel: 62174

#### **KHULNA REGION**

#### **Khulna Depot**

27 Sir Iqbal Road, Khulna

Tel: 720154

#### **RAJSHAHI REGION**

#### Rajshahi Depot

C-212 Laxmipur

Greater Road, Rajshahi

Tel: 772893

#### Pabna Depot

Munsef Babu Road

Gopalpur, Pabna

Tel: 66222

#### **BOGRA REGION**

#### **Bogra Depot**

Jaleswaritola, Bogra

Tel: 66379

#### **RANGPUR REGION**

#### **Rangpur Depot**

Road No. 01, House No. 03 Faizon Villa, Nasirabad Keranipara, Rangpur

Tel: 62822



#### **PROXY FORM**

Revenue Stamp of Tk. 10.00

livve, the undersigned, being a member of the above named Company hereby appoint
Mr./Ms
Of (Address)
as my/our proxy to vote and act for me/us and on my/our behalf, at the Thirty Eigth Annual General Meeting of the Company, to be held at Officers' Club Dhaka, 26 Baily Road, Dhaka-1000 on Saturday, June 18, 2011 at 10.30 a.m. and at any adjournment thereof.
Specimen Signature (s) of the Shareholder (s) Date:
Name in Block Letters
Address
Folio/BO No
Date: Signature of the Proxy
RENATA LIMITED
Shareholders' Attendance Slip
I/We hereby record my/our attendance at the 38th Annual General Meeting being held on 18th June, 2011 at Officers' Club Dhaka, 26 Baily Road, Dhaka-1000 at 10.30 a.m.
Name of Shareholder(s)
Register Folio/BO No.
holding of Ordinary Shares of Renata Limited.

#### Note:

- Please note that AGM can only be attended by the honourable shareholder or properly constituted proxy. Therefore, any friend or children accompanying with honourable shareholder or proxy cannot be allowed into the meeting.
- 2. Please bring this slip with you and present at the reception desk.

Signature (s) of Shareholder(s)



Corporate Headquarter:

Plot # 1, Milk Vita Road, Section-7, Mirpur, Dhaka-1216, Bangladesh, GPO Box No. 303

Phone: 8001450, 8001454 (PABX), Fax: 880-2-8001446